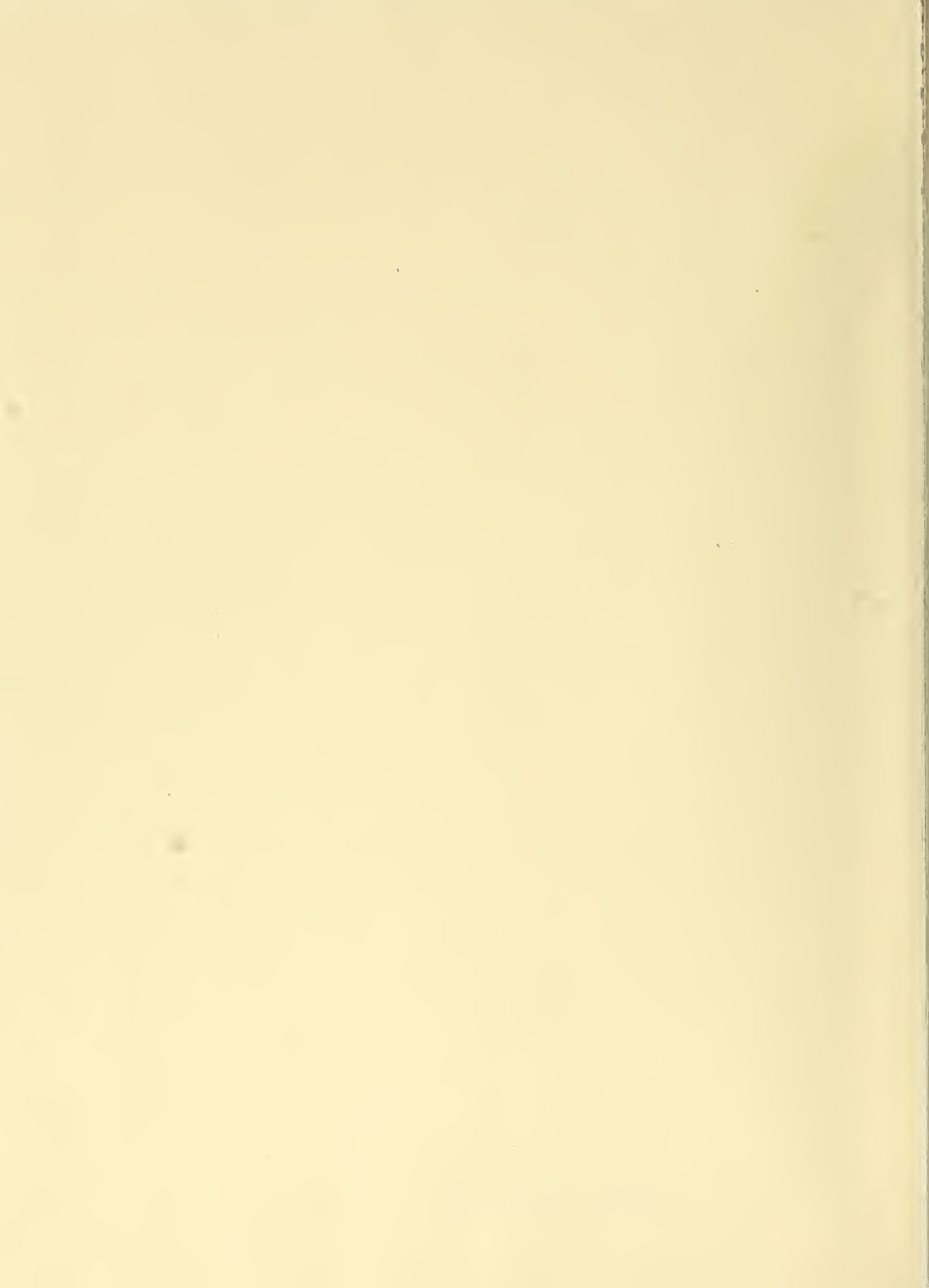


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If you have any questions concerning the statistics in this report, call (301) 763-5281.

1987

Census of Wholesale Trade

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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

CENSUS OF WHOLESALE TRADE

The 1987 Census of Wholesale Trade, part of the 1987 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.¹ It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as to those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments with the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.^{3 4}
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{2 3} For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.²

²According to 1980 Census of Population or subsequent special census.

³Those defined as of January 1, 1987.

⁴See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.

- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- (X) Not applicable.
- CMSA Consolidated Metropolitan Statistical Area.
- MSA Metropolitan Statistical Area.
- n.e.c. Not elsewhere classified.
- PMSA Primary Metropolitan Statistical Area.
- pt. Part.
- r Revised.
- SIC Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

| Information shown in tables | Table | | | | | | | | | | |
|---|-------|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| GEOGRAPHIC AREAS | | | | | | | | | | | |
| The State | X | X | X | X | | | | | | X | X |
| CMSA's and MSA's in the State | | | | | | | | X | | | |
| PMSA's in the State | | | | | | | | X | | | |
| Area of the State not in any CMSA, PMSA, or MSA | | | | | | | | | X | | |
| Counties in the State | | | | | X | | ¹ X | | | | X |
| Places in the State | | | | | ² X | ¹ X | | | | ² X | |
| DATA ITEMS³ | | | | | | | | | | | |
| Establishments | X | | ⁴ X | ⁴ X | ⁵ X | ⁵ X | ⁵ X | ⁵ X | ⁵ X | | |
| Sales | X | | ⁴ X | ⁴ X | ⁵ X | ⁵ X | ⁵ X | ⁵ X | ⁵ X | X | X |
| Annual Payroll | X | | ⁴ X | ⁴ X | ⁶ X | ⁶ X | ⁶ X | ⁶ X | ⁶ X | | |
| First quarter payroll | X | | | ⁴ X | | | | | | | |
| Paid employees for pay period including March 12, 1987 | X | | ⁴ X | ⁴ X | ⁶ X | ⁶ X | ⁶ X | ⁶ X | ⁶ X | | |
| Inventories | X | | | ⁴ X | | | | | | | |
| Operating expenses | X | | | ⁴ X | | | | | | | |
| 1982 to 1987 comparative statistics (sales, payroll) | | | ⁴ X | | | | | | | | |
| Sales per establishment | | X | | | | | | | | | |
| Sales per employee | | X | | | | | | | | | |
| Annual payroll per employee | | X | | | | | | | | | |
| Annual payroll as a percent of operating expenses | | X | | | | | | | | | |
| Employees per establishment | | X | | | | | | | | | |
| Operating expenses as a percent of sales | | X | | | | | | | | | |
| End-of-year inventories as a percent of sales | | X | | | | | | | | | |
| Counties ranked by volume of sales | | | | | | | | | | | X |
| Places ranked by volume of sales | | | | | | | | | | ² X | |

¹Includes areas with 200 wholesale establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

³See Explanation of Terms, appendix A.

⁴Based on 1972 Standard Industrial Classification.

⁵Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

⁶Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports

| Report and geographic area | Information shown in reports by kind of business or industry category | | | | | | | | | | |
|---|---|-----------------|-------------------|---------------------|-----------------------|------------------------------|--------------------------------|---|----------------------------|---------------------------------------|-----------------|
| | Number of establishments | Sales (\$1,000) | Payroll (\$1,000) | Number of employees | Inventories (\$1,000) | Operating expenses (\$1,000) | Commodity line sales (\$1,000) | Sales size and employment size ¹ | Legal form of organization | Petroleum bulk stations and terminals | Selected topics |
| GEOGRAPHIC AREA SERIES | | | | | | | | | | | |
| United States | X | X | X | X | X | X | | | | | |
| State | X | X | X | X | X | X | | | | | |
| CMSA, PMSA, MSA | X | X | X | X | | | | | | | |
| County | X | X | X | X | | | | | | | |
| Place | X | X | X | X | | | | | | | |
| ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION) | | | | | | | | | | | |
| United States | X | X | ² X | ² X | ² X | ² X | | X | X | | |
| MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES | | | | | | | | | | | |
| United States ² | | X | X | | X | X | | | X | | ³ X |
| COMMODITY LINE SALES | | | | | | | | | | | |
| United States | X | X | | | | | X | | | | |
| State ⁴ | X | X | | | | | X | | | | |
| CMSA ⁴ | X | X | | | | | X | | | | |
| MISCELLANEOUS SUBJECTS | | | | | | | | | | | |
| United States | X | X | X | X | X | X | | | | X | ⁵ X |
| State | | | | | | | | | | X | |
| County | | | | | | | | | | X | |

¹Establishments and firms.

²Merchandise wholesalers only.

³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁴Available on microfiche only.

⁵Class of customer, employment by principal activity, detailed type of operation, inventory detail, and commissions of agents and brokers.

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Alabama

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| | |
|---------------------------|-------------------|
| Publication Program | Inside back cover |
|---------------------------|-------------------|

SUMMARY OF FINDINGS

Data from the 1987 Census of Wholesale Trade show that based on definitions used in 1982 Alabama's 6,626 wholesale establishments had sales totaling \$24.3 billion. In 1982, 6,190 wholesalers had sales of \$19.6 billion.

Merchant wholesalers lead the three major type of operation categories in 1987 with 5,629 establishments and sales of \$15.4 billion; followed by manufacturers' sales branches and offices, with 478 establishments and sales of \$6.2 billion; and agents and brokers, with 519 establishments and sales of \$2.8 billion.

Annual payroll of all wholesalers in the State amounted to \$1.5 billion, compared to \$1.1 billion for 1982. In 1987, merchant wholesalers accounted for \$1.2 billion, followed by manufacturers' sales branches and offices with \$240 million and agents and brokers with \$75.1 million.

Paid employees engaged in wholesale trade in the State totaled 77,320 as of mid-March 1987 compared to 67,829 in 1982. Merchant wholesalers were the largest employers in 1987, with 64,513 employees; followed by manufacturers' sales branches and offices, with 8,869 employees; and agents and brokers, with 3,938 employees.

Payroll per employee averaged \$20.0 thousand for all wholesalers; \$19.1 thousand for merchant wholesalers; \$27.0 thousand for manufacturers' sales branches and offices; and \$19.1 thousand for agents and brokers.

Operating expenses as a percent of sales for all wholesalers in the State increased from 11.7 percent in 1982 to

13.1 percent in 1987. The percentage for merchant was up from 15.1 percent to 16.5 percent for the same period, while manufacturers' sales branches and offices were up from 6.6 percent to 8.2 percent, and agents and brokers remained the same at 5.3 percent.

Sales by petroleum bulk stations and terminals in 1987 accounted for 8.8 percent of the State's total sales by all wholesalers compared to 13.4 percent in 1982. Other leading wholesale kinds-of-business in 1987 were metals service centers and offices with 6.9 percent, and general-line grocery wholesalers with 6.5 percent.

Sales for all wholesalers in 1987 averaged \$3.6 million per establishment, up from \$3.3 million in 1982. General-line grocery wholesalers averaged the highest with \$30.2 million per establishment, followed by tobacco and tobacco products wholesalers, \$15.4 million; and meats and meat products wholesalers, \$12.8 million.

Sales per employee for all wholesalers in the State averaged \$314 thousand in 1987. There was a wide variance by kind of business ranging from a high of \$2.0 million for coal and other minerals and ores wholesalers, to a low of \$58.9 thousand for ophthalmic goods wholesalers.

Jefferson County led all counties in the State, accounting for 40.7 percent of total sales by wholesalers. Birmingham had the largest sales among all places in the State, accounting for 24.8 percent.

Figure 1. State Map

ALABAMA - Metropolitan Statistical Areas, Counties, and Selected Places

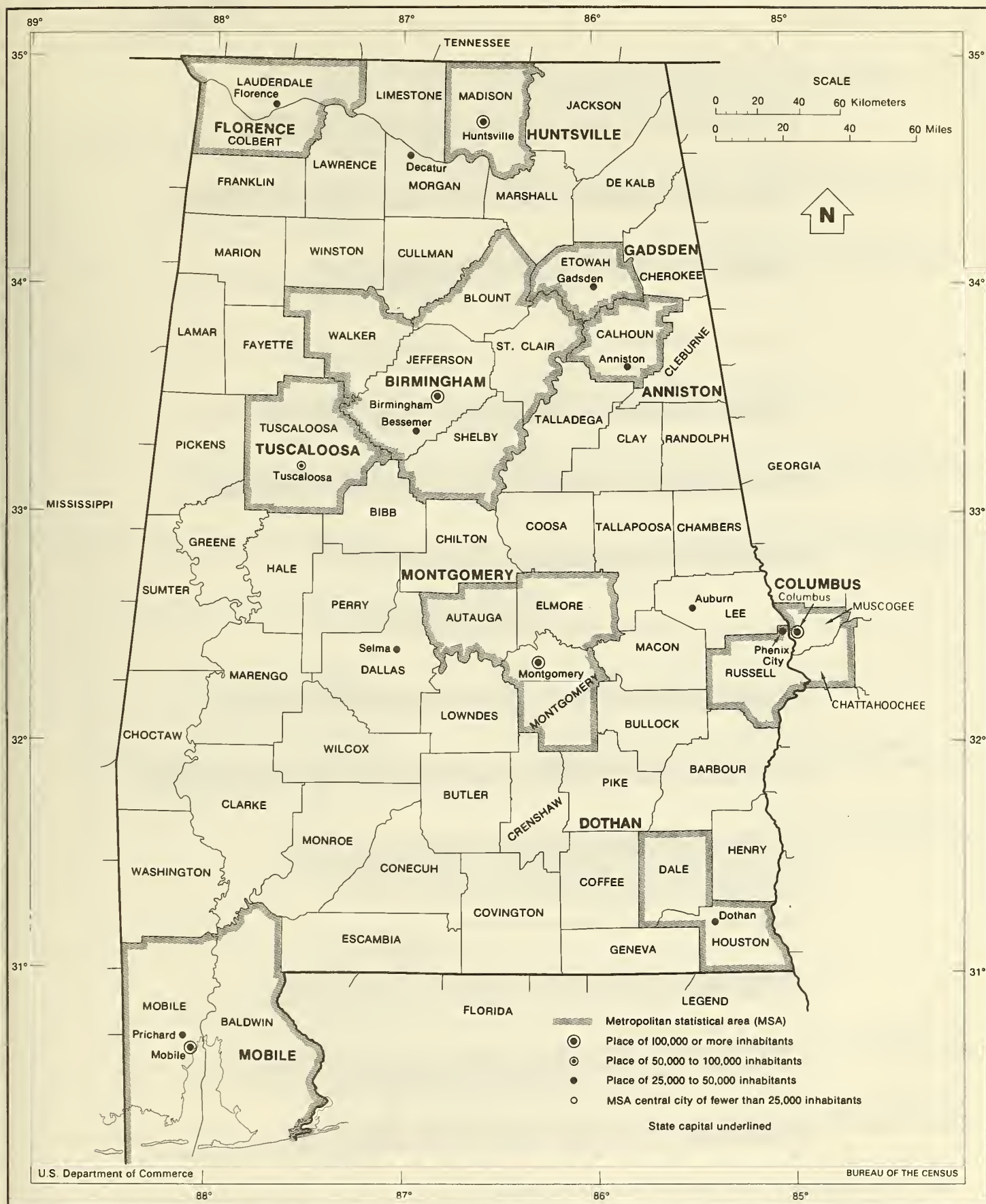
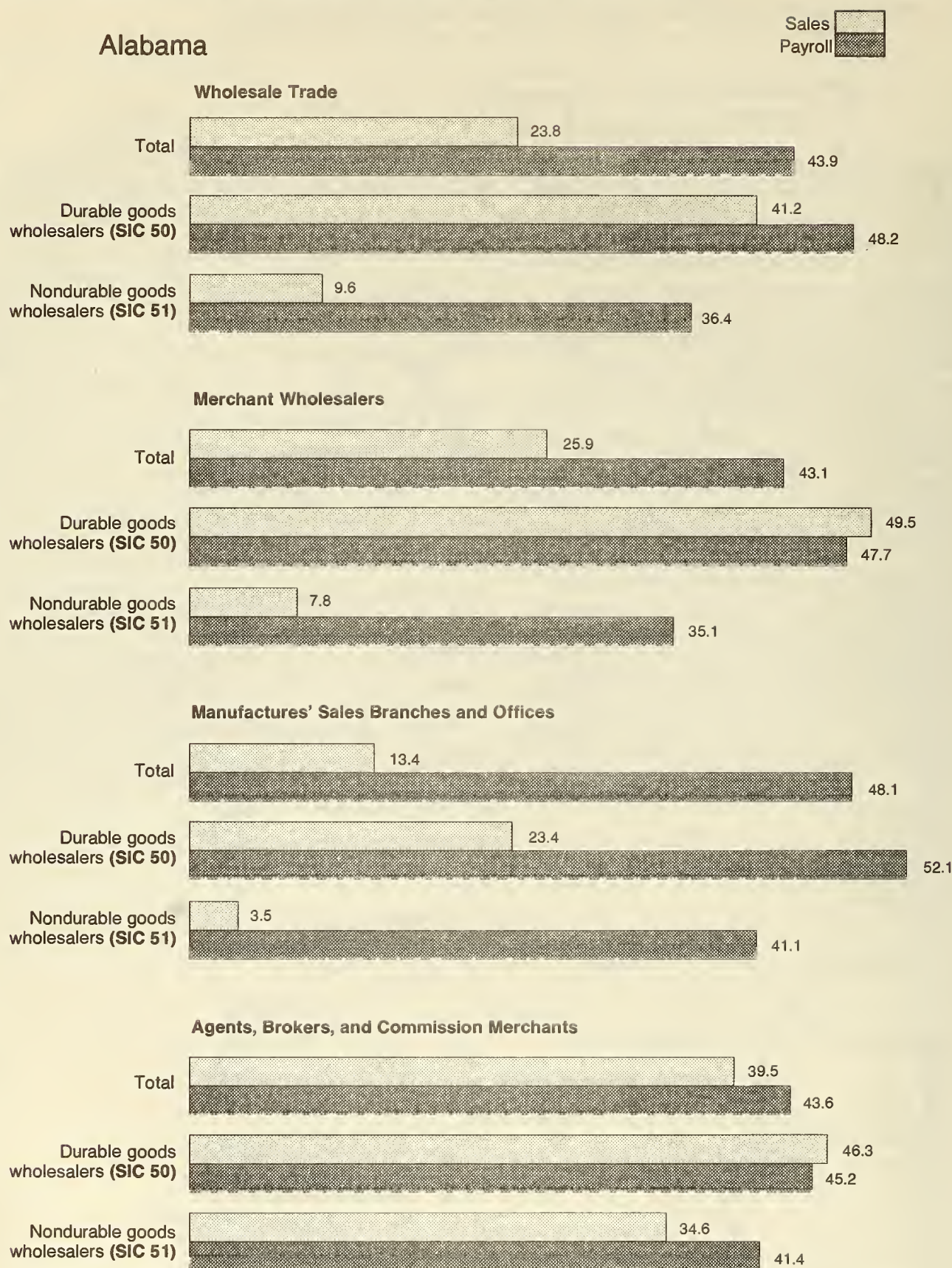


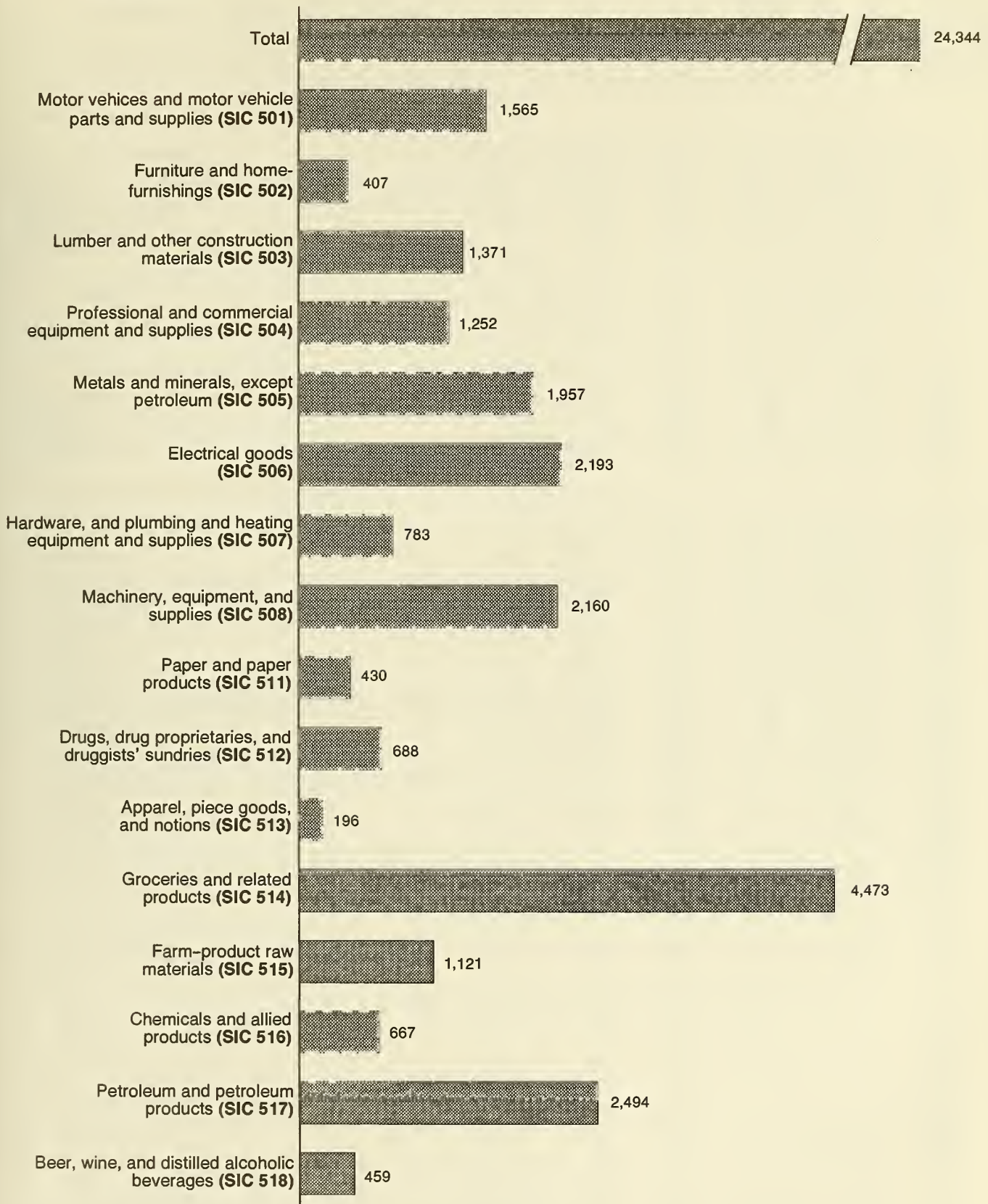
Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987



Note: Data are based on 1972 Standard Industrial Classification.
For meaning of abbreviations and symbols, see introductory text.

Figure 3. Wholesale Sales by Industry Group: 1987
(Million dollars)

Alabama



Note: For meaning of abbreviations and symbols, see introductory text.

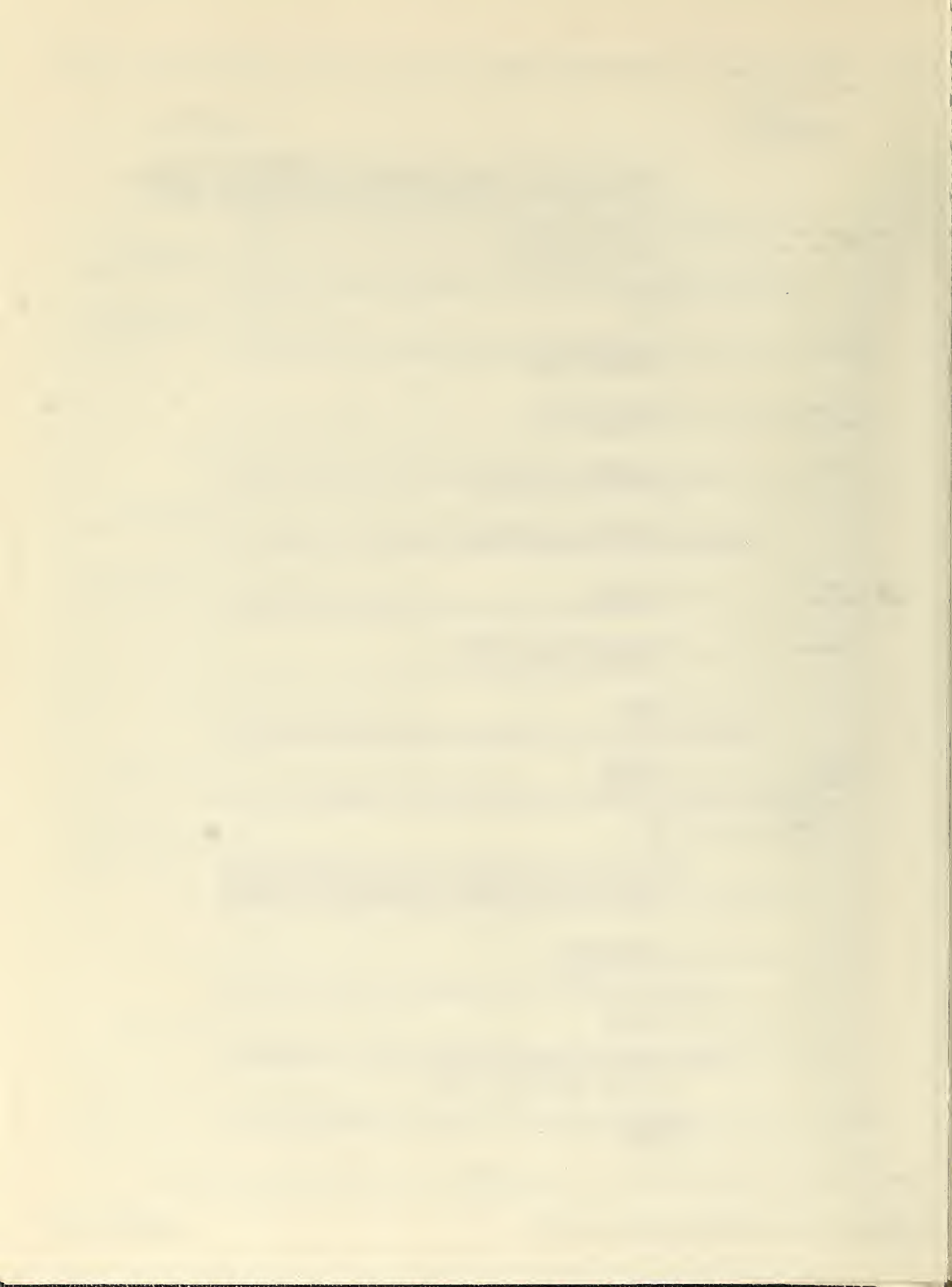


Table 1. Summary Statistics for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | Wholesale trade ----- | 6 671 | 24 343 595 | 1 548 477 | 362 949 | 77 559 | 3 196 662 | 1 718 643 | 1 894 559 |
| | TYPES OF OPERATION | | | | | | | | |
| | Merchant wholesalers ----- | 5 674 | 15 419 211 | 1 233 532 | 288 101 | 84 752 | 2 545 406 | 1 486 973 | 1 647 583 |
| | Wholesale distributors and jobbers ----- | 5 468 | 14 483 101 | 1 195 148 | 278 589 | 62 406 | 2 439 711 | 1 390 272 | 1 517 215 |
| | Importers ----- | 107 | 298 859 | 24 330 | 5 985 | 1 435 | 60 131 | 59 555 | 69 494 |
| | Exporters ----- | 33 | 233 581 | 5 972 | 1 319 | 263 | 14 309 | 12 483 | 21 457 |
| | Terminal grain elevators ----- | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Country grain elevators ----- | 22 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Assemblers of farm products, except country grain elevators ----- | 40 | 290 910 | 5 675 | 1 549 | 463 | 24 196 | 21 993 | 36 701 |
| | Manufacturers' sales branches and sales offices ----- | 478 | 8 160 199 | 239 834 | 56 984 | 8 869 | 504 253 | 225 343 | 240 214 |
| | Sales branches (with stock) ----- | 295 | 3 109 269 | 168 487 | 40 525 | 6 817 | 347 371 | 225 343 | 240 214 |
| | Sales offices (without stock) ----- | 183 | 3 050 930 | 71 347 | 16 459 | 2 052 | 156 882 | - | - |
| | Agents, brokers, and commission merchants ---- | 519 | 2 764 185 | 75 111 | 17 884 | 3 938 | 147 003 | 6 327 | 6 762 |
| | Auction companies ----- | 22 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Brokers ----- | 152 | 1 227 250 | 26 138 | 5 832 | 1 464 | 54 813 | 2 015 | 2 357 |
| | Commission merchants ----- | 72 | 362 144 | 8 880 | 2 335 | 509 | 18 310 | 1 156 | 1 264 |
| | Import agents ----- | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Export agents ----- | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | Manufacturers' agents ----- | 269 | 942 113 | 36 733 | 8 977 | 1 322 | 66 965 | 3 097 | 3 100 |
| | TYPES OF OPERATION BY KIND OF BUSINESS | | | | | | | | |
| | Wholesale trade ----- | 6 671 | 24 343 595 | 1 548 477 | 362 949 | 77 559 | 3 196 662 | 1 718 643 | 1 894 559 |
| 50 | Durable goods ----- | 4 563 | 12 500 007 | 1 016 674 | 241 124 | 47 662 | 1 968 993 | 1 161 260 | 1 281 028 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 848 | 1 565 096 | 129 190 | 30 759 | 7 261 | 242 808 | 185 451 | 196 501 |
| 5012 | Automobiles and other motor vehicles ----- | 143 | 724 860 | 34 129 | 7 916 | 1 730 | 61 819 | 50 935 | 52 616 |
| 5013 | Motor vehicle supplies and new parts ----- | 505 | 499 315 | 66 426 | 16 014 | 3 969 | 123 901 | 97 248 | 101 536 |
| 5014 | Tires and tubes ----- | 81 | 297 907 | 20 702 | 4 995 | 979 | 41 262 | 33 241 | 38 078 |
| 5015 | Motor vehicle parts, used ----- | 119 | 43 014 | 7 933 | 1 834 | 583 | 15 826 | 4 027 | 4 271 |
| 502 | Furniture and home furnishings ----- | 176 | 407 208 | 37 156 | 9 456 | 2 129 | 83 748 | 52 548 | 57 868 |
| 5021 | Furniture ----- | 93 | 168 390 | 17 377 | 4 377 | 909 | 36 350 | 9 033 | 10 872 |
| 5023 | Home furnishings ----- | 83 | 238 818 | 19 779 | 5 079 | 1 220 | 47 398 | 43 515 | 46 996 |
| 503 | Lumber and other construction materials ----- | 369 | 1 371 083 | 80 583 | 17 953 | 4 116 | 164 885 | 66 781 | 74 289 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 203 | 912 668 | 50 223 | 11 348 | 2 663 | 99 997 | 44 519 | 49 572 |
| 5032 | Brick, stone, and related construction materials ----- | 62 | 185 036 | 8 308 | 1 930 | 419 | 19 571 | 5 733 | 5 748 |
| 5033 | Roofing, siding, and insulation materials ----- | 38 | 132 249 | 6 598 | 1 509 | 282 | 13 668 | 6 803 | 8 105 |
| 5039 | Construction materials, n.e.c. ----- | 66 | 141 130 | 15 454 | 3 166 | 752 | 31 649 | 9 726 | 10 864 |
| 504 | Professional and commercial equipment and supplies ----- | 575 | 1 252 177 | 166 549 | 40 343 | 7 162 | 295 551 | 87 704 | 92 877 |
| 5043 | Photographic equipment and supplies ----- | 8 | 5 870 | 817 | 206 | 45 | 1 497 | 400 | 362 |
| 5044 | Office equipment ----- | 208 | 261 793 | 55 735 | 13 885 | 2 699 | 93 964 | 24 284 | 26 461 |
| 5045 | Computers and computer peripheral equipment and software ----- | 138 | 496 826 | 62 406 | 15 265 | 2 010 | 109 099 | 20 155 | 19 757 |
| 5046 | Commercial equipment, n.e.c. ----- | 62 | 119 004 | 12 556 | 2 961 | 667 | 25 004 | 9 234 | 10 390 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 98 | 303 353 | 25 436 | 5 705 | 1 183 | 47 136 | 28 587 | 30 555 |
| 5048 | Ophthalmic goods ----- | 17 | 13 244 | 3 252 | 797 | 225 | 6 608 | 1 082 | 1 122 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 44 | 52 087 | 6 347 | 1 524 | 333 | 12 243 | 3 962 | 4 230 |
| 505 | Metals and minerals, except petroleum ----- | 200 | 1 956 774 | 88 564 | 20 932 | 3 278 | 168 603 | 143 431 | 184 873 |
| 5051 | Metals service centers and offices ----- | 175 | 1 683 424 | 84 489 | 20 048 | 3 143 | 156 952 | 131 841 | 166 638 |
| 5052 | Coal and other minerals and ores ----- | 25 | 273 350 | 4 075 | 884 | 135 | 11 651 | 11 590 | 18 235 |
| 506 | Electrical goods ----- | 434 | 2 192 814 | 131 913 | 31 209 | 5 127 | 258 038 | 151 203 | 161 283 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 232 | 844 443 | 61 248 | 14 549 | 2 570 | 115 787 | 54 753 | 60 978 |
| 5064 | Electrical appliances, television and radio sets ----- | 47 | 191 717 | 10 835 | 2 863 | 564 | 25 545 | 23 217 | 20 509 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 155 | 1 156 654 | 59 830 | 13 797 | 1 993 | 116 706 | 73 233 | 79 796 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 338 | 783 168 | 76 772 | 17 481 | 3 560 | 144 039 | 86 983 | 96 150 |
| 5072 | Hardware ----- | 109 | 272 213 | 34 463 | 7 874 | 1 550 | 63 313 | 31 598 | 34 386 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 110 | 283 539 | 21 324 | 4 873 | 1 008 | 40 111 | 28 767 | 30 920 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 95 | 192 326 | 16 716 | 3 818 | 813 | 32 905 | 22 070 | 26 119 |
| 5078 | Refrigeration equipment and supplies ----- | 24 | 35 090 | 4 269 | 916 | 189 | 7 710 | 4 548 | 4 725 |
| 508 | Machinery, equipment, and supplies ----- | 1 141 | 2 160 342 | 239 871 | 57 864 | 11 074 | 450 947 | 334 476 | 361 561 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 98 | 442 647 | 54 182 | 13 015 | 1 967 | 94 193 | 130 065 | 155 354 |
| 5083 | Farm and garden machinery and equipment ----- | 180 | 241 733 | 24 059 | 5 862 | 1 480 | 46 419 | 75 867 | 71 313 |
| 5084 | Industrial machinery and equipment ----- | 389 | 727 516 | 79 404 | 19 340 | 3 497 | 148 613 | 57 393 | 60 640 |
| 5085 | Industrial supplies ----- | 313 | 628 851 | 62 419 | 15 141 | 2 932 | 124 686 | 59 258 | 61 819 |
| 5087 | Service establishment equipment and supplies ----- | 135 | 83 618 | 15 089 | 3 386 | 948 | 27 447 | 9 472 | 9 219 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 26 | 35 977 | 4 718 | 1 120 | 250 | 9 589 | 2 421 | 3 166 |
| 509 | Miscellaneous durable goods ----- | 482 | 811 345 | 66 076 | 15 127 | 3 955 | 160 374 | 52 683 | 55 626 |
| 5091 | Sporting and recreational goods and supplies ----- | 55 | 146 997 | 10 126 | 2 587 | 567 | 23 592 | 15 578 | 16 092 |
| 5092 | Toys and hobby goods and supplies ----- | 13 | 21 971 | 1 362 | 304 | 86 | 3 330 | 1 299 | 2 270 |
| 5093 | Scrap and waste materials ----- | 141 | 316 662 | 29 137 | 6 449 | 1 745 | 68 358 | 16 813 | 18 183 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 53 | 54 987 | 4 531 | 975 | 237 | 10 685 | 12 690 | 13 273 |
| 5099 | Durable goods, n.e.c. ----- | 220 | 270 728 | 20 920 | 4 812 | 1 320 | 54 409 | 6 303 | 5 808 |

Table 1. Summary Statistics for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS | | | | | | | | | |
| —Con. | | | | | | | | | |
| Wholesale trade—Con. | | | | | | | | | |
| 51 | Nondurable goods | 2 108 | 11 843 588 | 531 803 | 121 825 | 29 897 | 1 227 669 | 557 383 | 613 531 |
| 511 | Paper and paper products | 181 | 430 268 | 43 269 | 10 340 | 2 119 | 76 530 | 33 577 | 35 298 |
| 5111 | Printing and writing paper | 26 | 103 034 | 8 315 | 1 973 | 400 | 15 607 | 8 965 | 9 983 |
| 5112 | Stationery and office supplies | 106 | 132 030 | 18 618 | 4 482 | 929 | 32 187 | 8 408 | 9 171 |
| 5113 | Industrial and personal service paper | 49 | 195 204 | 16 336 | 3 885 | 790 | 28 736 | 16 204 | 16 144 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 59 | 688 287 | 23 147 | 5 196 | 1 078 | 60 256 | 60 862 | 71 938 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 59 | 688 287 | 23 147 | 5 196 | 1 078 | 60 256 | 60 862 | 71 938 |
| 513 | Apparel, piece goods, and notions | 99 | 196 385 | 14 287 | 3 177 | 855 | 31 451 | 12 480 | 13 248 |
| 5131 | Piece goods, notions, and other dry goods | 34 | 36 074 | 3 262 | 757 | 166 | 7 960 | 3 943 | 3 951 |
| 5136 | Men's and boys' clothing and furnishings | 26 | 60 757 | 6 330 | 1 358 | 475 | 13 486 | 5 605 | 5 635 |
| 5137 | Women's, children's and infants' clothing and accessories | 28 | 78 938 | 3 668 | 763 | 169 | 7 527 | 2 163 | 2 846 |
| 5139 | Footwear | 11 | 20 616 | 1 027 | 299 | 45 | 2 478 | 769 | 816 |
| 514 | Groceries and related products | 464 | 4 472 783 | 197 209 | 44 420 | 10 354 | 432 158 | 149 249 | 153 555 |
| 5141 | Groceries, general line | 52 | 1 570 582 | 57 834 | 13 215 | 3 010 | 101 855 | 90 061 | 93 412 |
| 5142 | Packaged frozen foods | 35 | 324 691 | 20 301 | 4 810 | 1 004 | 39 561 | 13 254 | 13 969 |
| 5143 | Dairy products, except dried or canned | 44 | 240 041 | 6 841 | 1 748 | 451 | 18 797 | 1 153 | 1 106 |
| 5144 | Poultry and poultry products | 29 | 138 238 | 4 186 | 975 | 280 | 9 311 | 4 190 | 3 130 |
| 5145 | Confectionery | 44 | 198 604 | 23 794 | 4 419 | 923 | 71 136 | 6 959 | 7 924 |
| 5146 | Fish and seafoods | 46 | 95 064 | 5 847 | 1 215 | 457 | 15 187 | 2 871 | 3 230 |
| 5147 | Meats and meat products | 35 | 449 503 | 11 141 | 2 690 | 842 | 27 298 | 6 363 | 6 156 |
| 5148 | Fresh fruits and vegetables | 51 | 135 361 | 12 245 | 2 961 | 669 | 25 265 | 1 962 | 1 980 |
| 5149 | Groceries and related products, n.e.c. | 128 | 1 320 699 | 55 020 | 12 387 | 2 718 | 123 748 | 22 436 | 22 648 |
| 515 | Farm-product raw materials | 148 | 1 121 002 | 22 455 | 5 560 | 2 005 | 66 711 | 62 846 | 82 706 |
| 5153 | Grain and field beans | 57 | 198 054 | 5 770 | 1 587 | 387 | 13 966 | 5 870 | 5 696 |
| 5154 | Livestock | 50 | 489 111 | 5 910 | 1 393 | 1 043 | 16 595 | 4 046 | 6 997 |
| 5159 | Farm-product raw materials, n.e.c. | 41 | 433 837 | 10 775 | 2 580 | 575 | 36 150 | 52 930 | 70 013 |
| 516 | Chemicals and allied products | 135 | 667 468 | 35 012 | 8 633 | 1 295 | 75 713 | 19 133 | 20 084 |
| 5162 | Plastics materials and basic forms and shapes | 22 | 68 837 | 4 676 | 1 062 | 214 | 11 703 | 2 646 | 2 656 |
| 5169 | Chemicals and allied products, n.e.c. | 113 | 598 631 | 30 336 | 7 571 | 1 081 | 64 010 | 16 487 | 17 428 |
| 517 | Petroleum and petroleum products | 344 | 2 493 961 | 66 138 | 15 102 | 4 260 | 200 280 | 83 600 | 89 108 |
| 5171 | Petroleum bulk stations and terminals | 263 | 2 146 664 | 51 413 | 11 728 | 3 322 | 157 021 | 75 555 | 79 438 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 81 | 347 297 | 14 725 | 3 374 | 938 | 43 259 | 8 045 | 9 670 |
| 518 | Beer, wine, and distilled alcoholic beverages | 69 | 459 002 | 40 806 | 9 032 | 1 936 | 87 755 | 21 857 | 22 558 |
| 5181 | Beer and ale | 54 | 368 170 | 34 428 | 7 623 | 1 549 | 75 948 | 17 871 | 17 670 |
| 5182 | Wine and distilled alcoholic beverages | 15 | 90 832 | 6 378 | 1 409 | 387 | 11 807 | 3 986 | 4 888 |
| 519 | Miscellaneous nondurable goods | 609 | 1 314 432 | 89 480 | 20 365 | 5 995 | 196 815 | 113 779 | 125 036 |
| 5191 | Farm supplies | 332 | 533 572 | 32 948 | 7 613 | 2 192 | 75 767 | 53 924 | 57 195 |
| 5192 | Books, periodicals, and newspapers | 40 | 108 062 | 11 029 | 2 426 | 658 | 22 415 | 6 475 | 10 194 |
| 5193 | Flowers, nursery stock, and florists' supplies | 64 | 107 685 | 15 730 | 3 145 | 1 284 | 40 863 | 18 264 | 21 409 |
| 5194 | Tobacco and tobacco products | 28 | 430 572 | 15 107 | 3 493 | 994 | 27 375 | 26 290 | 26 206 |
| 5198 | Paints, varnishes, and supplies | 47 | 53 114 | 5 003 | 1 241 | 252 | 10 502 | 4 130 | 4 411 |
| 5199 | Nondurable goods, n.e.c. | 98 | 81 427 | 9 663 | 2 447 | 615 | 19 893 | 4 696 | 5 621 |
| | Merchant wholesalers | 5 674 | 15 419 211 | 1 233 532 | 288 101 | 64 752 | 2 545 406 | 1 486 973 | 1 647 583 |
| 50 | Durable goods | 3 936 | 7 956 517 | 815 630 | 192 334 | 40 641 | 1 586 028 | 1 002 971 | 1 112 352 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 818 | 1 288 728 | 121 048 | 28 547 | 6 835 | 226 277 | 168 810 | 177 296 |
| 5012 | Automobiles and other motor vehicles | 133 | 580 268 | 29 797 | 6 855 | 1 480 | 54 908 | 48 360 | 48 494 |
| 5013 | Motor vehicle supplies and new parts | 492 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5014 | Tires and tubes | 74 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used | 119 | 43 014 | 7 933 | 1 834 | 583 | 15 826 | 4 027 | 4 271 |
| 502 | Furniture and home furnishings | 149 | 251 855 | 32 528 | 8 380 | 1 796 | 69 013 | 37 711 | 44 586 |
| 5021 | Furniture | 75 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5023 | Home furnishings | 74 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | Lumber and other construction materials | 320 | 990 586 | 70 877 | 15 713 | 3 731 | 143 285 | 58 669 | 65 019 |
| 5031 | Lumber, plywood, millwork, and wood panels | 187 | 784 992 | 47 797 | 10 836 | 2 583 | 95 115 | 43 540 | 47 985 |
| 5032 | Brick, stone, and related construction materials | 45 | 42 838 | 5 659 | 1 271 | 322 | 12 449 | 3 177 | 3 097 |
| 5033 | Roofing, siding, and insulation materials | 28 | 64 532 | 9 812 | 835 | 162 | 8 361 | 4 067 | 5 179 |
| 5039 | Construction materials, n.e.c. | 60 | 98 224 | 13 609 | 2 771 | 664 | 27 360 | 7 885 | 8 758 |
| 504 | Professional and commercial equipment and supplies | 479 | 573 131 | 92 896 | 22 283 | 4 834 | 171 349 | 56 186 | 60 400 |
| 5043 | Photographic equipment and supplies | 8 | 5 870 | 817 | 206 | 45 | 1 497 | 400 | 362 |
| 5044 | Office equipment | 184 | 174 977 | 37 243 | 9 183 | 2 060 | 64 674 | 17 719 | 20 905 |
| 5045 | Computers and computer peripheral equipment and software | 96 | 86 077 | 16 468 | 3 910 | 765 | 29 471 | 7 026 | 6 939 |
| 5046 | Commercial equipment, n.e.c. | 58 | 97 085 | 11 774 | 2 787 | 634 | 23 530 | 9 156 | 10 336 |
| 5047 | Medical, dental, and hospital equipment and supplies | 82 | 156 066 | 18 105 | 4 166 | 823 | 35 229 | 17 262 | 16 947 |
| 5048 | Ophthalmic goods | 15 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5049 | Professional equipment and supplies, n.e.c. | 36 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 505 | Metals and minerals, except petroleum | 155 | 1 007 134 | 75 173 | 17 623 | 2 860 | 142 352 | 130 848 | 170 140 |
| 5051 | Metals service centers and offices | 138 | 766 035 | 71 956 | 16 866 | 2 741 | 132 056 | 119 643 | 152 215 |
| 5052 | Coal and other minerals and ores | 17 | 241 099 | 3 217 | 757 | 119 | 10 296 | 11 205 | 17 925 |
| 506 | Electrical goods | 313 | 887 095 | 82 512 | 19 851 | 3 599 | 160 597 | 95 740 | 101 450 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 172 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5064 | Electrical appliances, television and radio sets | 43 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5065 | Electronic parts and equipment, n.e.c. | 98 | 222 705 | 21 167 | 5 029 | 810 | 38 859 | 18 539 | 20 727 |

Table 1. Summary Statistics for the State: 1987—Con.

(For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A)

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|--|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| TYPES OF OPERATION BY KIND OF BUSINESS—Con. | | | | | | | | | |
| Merchant wholesalers—Con. | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 507 | Hardware, and plumbing and heating equipment and supplies | 296 | 602 337 | 68 425 | 15 558 | 3 260 | 129 635 | 82 088 | 88 467 |
| 5072 | Hardware | 97 | 239 397 | 31 754 | 7 274 | 1 440 | 58 773 | 28 593 | 31 650 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 95 | 175 781 | 18 886 | 4 263 | 924 | 35 669 | 28 525 | 30 665 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 81 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5078 | Refrigeration equipment and supplies | 23 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 508 | Machinery, equipment, and supplies | 972 | 1 713 265 | 212 678 | 50 900 | 10 105 | 399 747 | 321 564 | 350 619 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 87 | 421 718 | 52 505 | 12 709 | 1 900 | 91 014 | 125 577 | 152 450 |
| 5083 | Farm and garden machinery and equipment | 176 | 234 827 | 23 584 | 5 727 | 1 450 | 45 182 | 75 603 | 71 064 |
| 5084 | Industrial machinery and equipment | 298 | 511 921 | 62 925 | 15 130 | 2 955 | 117 723 | 54 154 | 57 443 |
| 5085 | Industrial supplies | 256 | 439 010 | 54 864 | 12 983 | 2 656 | 110 726 | 55 286 | 57 716 |
| 5087 | Service establishment equipment and supplies | 131 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles | 24 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 509 | Miscellaneous durable goods | 434 | 642 386 | 59 493 | 13 479 | 3 621 | 143 773 | 51 355 | 54 375 |
| 5091 | Sporting and recreational goods and supplies | 44 | 66 948 | 7 985 | 1 988 | 513 | 18 845 | 15 151 | 15 642 |
| 5092 | Toys and hobby goods and supplies | 11 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5093 | Scrap and waste materials | 127 | 274 224 | 27 760 | 6 128 | 1 679 | 64 452 | 16 185 | 17 645 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 50 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5099 | Durable goods, n.e.c. | 202 | 232 234 | 18 120 | 4 159 | 1 125 | 47 166 | 6 117 | 5 631 |
| 51 | Nondurable goods | 1 738 | 7 462 694 | 417 902 | 95 767 | 24 111 | 959 378 | 484 002 | 535 231 |
| 511 | Paper and paper products | 151 | 323 117 | 37 709 | 8 993 | 1 923 | 68 983 | 32 611 | 34 428 |
| 5111 | Printing and writing paper | 24 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5112 | Stationery and office supplies | 86 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5113 | Industrial and personal service paper | 41 | 127 197 | 14 605 | 3 440 | 707 | 26 436 | 15 277 | 15 314 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 51 | 565 625 | 19 453 | 4 233 | 973 | 53 932 | 60 539 | 71 558 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 51 | 565 625 | 19 453 | 4 233 | 973 | 53 932 | 60 539 | 71 558 |
| 513 | Apparel, piece goods, and notions | 86 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5131 | Piece goods, notions, and other dry goods | 33 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5136 | Men's and boys' clothing and furnishings | 23 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5137 | Women's, children's and infants' clothing and accessories | 25 | 70 401 | 2 931 | 621 | 157 | 6 430 | 2 163 | 2 846 |
| 5139 | Footwear | 5 | 2 948 | 541 | 117 | 26 | 1 395 | 658 | 705 |
| 514 | Groceries and related products | 327 | 2 518 829 | 127 859 | 29 490 | 7 003 | 263 681 | 135 045 | 140 006 |
| 5141 | Groceries, general line | 42 | 1 478 945 | 56 078 | 12 825 | 2 946 | 99 150 | 90 060 | 93 411 |
| 5142 | Packaged frozen foods | 19 | 178 140 | 16 682 | 3 946 | 801 | 31 839 | 12 808 | 13 603 |
| 5143 | Dairy products, except dried or canned | 29 | 14 937 | 1 259 | 327 | 89 | 3 165 | 599 | 552 |
| 5144 | Poultry and poultry products | 22 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5145 | Confectionery | 29 | 58 445 | 5 964 | 1 384 | 378 | 19 113 | 4 788 | 5 749 |
| 5146 | Fish and seafoods | 46 | 95 064 | 5 847 | 1 215 | 457 | 15 187 | 2 871 | 3 230 |
| 5147 | Meats and meat products | 24 | 254 797 | 7 450 | 1 638 | 406 | 18 060 | 4 112 | 4 465 |
| 5148 | Fresh fruits and vegetables | 48 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5149 | Groceries and related products, n.e.c. | 68 | 254 070 | 19 176 | 4 452 | 1 056 | 46 067 | 17 409 | 16 820 |
| 515 | Farm-product raw materials | 114 | 728 600 | 16 078 | 4 103 | 1 099 | 50 792 | 62 219 | 81 991 |
| 5153 | Grain and field beans | 48 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5154 | Livestock | 27 | 229 254 | 3 164 | 771 | 359 | 10 582 | 3 881 | 6 823 |
| 5159 | Farm-product raw materials, n.e.c. | 39 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 516 | Chemicals and allied products | 99 | 236 708 | 24 064 | 5 727 | 936 | 51 285 | 13 298 | 14 195 |
| 5162 | Plastics materials and basic forms and shapes | 18 | 49 709 | 3 579 | 804 | 173 | 9 653 | 2 482 | 2 521 |
| 5169 | Chemicals and allied products, n.e.c. | 81 | 186 999 | 20 485 | 4 923 | 763 | 41 632 | 10 816 | 11 674 |
| 517 | Petroleum and petroleum products | 305 | 1 360 637 | 58 992 | 13 267 | 3 881 | 176 128 | 38 062 | 38 933 |
| 5171 | Petroleum bulk stations and terminals | 227 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 78 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 66 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5181 | Beer and ale | 54 | 368 170 | 34 428 | 7 623 | 1 549 | 75 948 | 17 871 | 17 670 |
| 5182 | Wine and distilled alcoholic beverages | 12 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods | 539 | 1 164 849 | 81 521 | 18 411 | 5 587 | 180 558 | 108 002 | 118 425 |
| 5191 | Farm supplies | 315 | 485 959 | 31 213 | 7 170 | 2 096 | 72 358 | 51 330 | 54 253 |
| 5192 | Books, periodicals, and newspapers | 29 | 81 180 | 9 322 | 2 024 | 578 | 18 919 | 6 135 | 9 813 |
| 5193 | Flowers, nursery stock, and florists' supplies | 58 | 99 039 | 15 397 | 3 074 | 1 269 | 40 189 | 18 264 | 21 409 |
| 5194 | Tobacco and tobacco products | 27 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5198 | Paints, varnishes, and supplies | 18 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5199 | Nondurable goods, n.e.c. | 92 | 73 945 | 9 284 | 2 343 | 576 | 19 117 | 4 696 | 5 621 |
| Manufacturers' sales branches and sales offices | | | | | | | | | |
| | | 478 | 6 160 199 | 239 834 | 56 984 | 8 869 | 504 253 | 225 343 | 240 214 |
| 50 | Durable goods | 275 | 3 340 869 | 156 419 | 38 020 | 5 307 | 294 900 | 154 092 | 164 062 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 16 | 192 336 | 6 913 | 1 992 | 329 | 14 608 | 16 637 | 19 201 |
| 502 | Furniture and home furnishings | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | Lumber and other construction materials | 32 | 304 299 | 7 478 | 1 767 | 303 | 16 633 | 7 949 | 8 730 |
| 504 | Professional and commercial equipment and supplies | 67 | 640 645 | 70 853 | 17 341 | 2 198 | 119 583 | 31 201 | 32 109 |
| 505 | Metals and minerals, except petroleum | 19 | 813 323 | 10 036 | 2 539 | 322 | 20 361 | 12 426 | 14 532 |

Table 1. Summary Statistics for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| | TYPES OF OPERATION BY KIND OF BUSINESS —Con. | | | | | | | | |
| | Manufacturers' sales branches and sales offices—Con. | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | |
| 506 | Electrical goods | 48 | 912 304 | 37 600 | 8 659 | 1 167 | 76 349 | 55 148 | 59 522 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 13 | 94 834 | 4 241 | 925 | 150 | 7 435 | 4 536 | 7 286 |
| 508 | Machinery, equipment, and supplies | 75 | 308 683 | 16 639 | 4 153 | 579 | 31 060 | 11 027 | 9 038 |
| 509 | Miscellaneous durable goods | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 51 | Nondurable goods | 203 | 2 819 330 | 83 415 | 18 964 | 3 562 | 209 353 | 71 251 | 76 152 |
| 511 | Paper and paper products | 20 | 88 274 | 4 214 | 1 003 | 127 | 5 784 | 37 | 38 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 5 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 513 | Apparel, piece goods, and notions | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 514 | Groceries and related products | 60 | 920 350 | 51 433 | 10 827 | 2 293 | 135 961 | 14 093 | 13 448 |
| 515 | Farm-product raw materials | - | - | - | - | - | - | - | - |
| 516 | Chemicals and allied products | 28 | 419 988 | 10 102 | 2 675 | 322 | 23 039 | 5 673 | 5 730 |
| 517 | Petroleum and petroleum products | 37 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods | 50 | 115 560 | 6 405 | 1 580 | 322 | 13 400 | 5 587 | 6 381 |
| | Agents, brokers, and commission merchants | 519 | 2 764 185 | 75 111 | 17 864 | 3 938 | 147 003 | 6 327 | 6 762 |
| 50 | Durable goods | 352 | 1 202 621 | 44 625 | 10 770 | 1 714 | 88 065 | 4 197 | 4 614 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 14 | 84 032 | 1 229 | 220 | 97 | 1 923 | 4 | 4 |
| 502 | Furniture and hom furnishings | 23 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | Lumber and other construction materials | 17 | 76 198 | 2 228 | 473 | 82 | 4 967 | 163 | 540 |
| 504 | Professional and commercial equipment and supplies | 29 | 38 401 | 2 800 | 719 | 130 | 4 619 | 317 | 368 |
| 505 | Metals and minerals, except petroleum | 26 | 136 317 | 3 355 | 770 | 96 | 5 890 | 157 | 201 |
| 506 | Electrical goods | 73 | 393 415 | 11 801 | 2 699 | 361 | 21 092 | 315 | 311 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 29 | 85 997 | 4 106 | 998 | 150 | 6 969 | 359 | 397 |
| 508 | Machinery, equipment, and supplies | 94 | 138 394 | 10 554 | 2 811 | 390 | 20 140 | 1 885 | 1 904 |
| 509 | Miscellaneous durable goods | 47 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 51 | Nondurable goods | 167 | 1 561 564 | 30 486 | 7 094 | 2 224 | 58 938 | 2 130 | 2 148 |
| 511 | Paper and paper products | 10 | 18 877 | 1 346 | 344 | 69 | 1 763 | 929 | 832 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 513 | Apparel, piece goods, and notions | 11 | 46 205 | 1 559 | 388 | 35 | 2 821 | 111 | 111 |
| 514 | Groceries and related products | 77 | 1 033 604 | 17 917 | 4 103 | 1 058 | 32 516 | 111 | 101 |
| 515 | Farm-product raw materials | 34 | 392 402 | 6 377 | 1 457 | 906 | 15 919 | 627 | 715 |
| 516 | Chemicals and allied products | 8 | 10 772 | 846 | 231 | 37 | 1 389 | 162 | 159 |
| 517 | Petroleum and petroleum products | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods | 20 | 34 023 | 1 554 | 374 | 86 | 2 857 | 190 | 230 |

Table 2. Selected Ratios for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|---|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| | Wholesale trade ----- | 3 649 167 | 313 872 | 19 965 | 48.4 | 12 | 13.1 | 7.8 |
| 50 | Durable goods ----- | 2 739 427 | 262 264 | 21 331 | 51.6 | 10 | 15.8 | 10.2 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 1 845 632 | 215 548 | 17 792 | 53.2 | 9 | 15.5 | 12.6 |
| 5012 | Automobiles and other motor vehicles ----- | 5 068 951 | 418 994 | 19 728 | 55.2 | 12 | 8.5 | 7.3 |
| 5013 | Motor vehicle supplies and new parts ----- | 988 743 | 125 804 | 16 736 | 53.6 | 8 | 24.8 | 20.3 |
| 5014 | Tires and tubes ----- | 3 677 864 | 304 297 | 21 146 | 50.2 | 12 | 13.9 | 12.8 |
| 5015 | Motor vehicle parts, used ----- | 361 462 | 73 780 | 13 607 | 50.1 | 5 | 36.8 | 9.9 |
| 502 | Furniture and home furnishings ----- | 2 313 682 | 191 267 | 17 452 | 44.4 | 12 | 20.6 | 14.2 |
| 5021 | Furniture ----- | 1 810 645 | 185 248 | 19 117 | 47.8 | 10 | 21.6 | 6.5 |
| 5023 | Home furnishings ----- | 2 877 325 | 195 752 | 16 212 | 41.7 | 15 | 19.8 | 19.7 |
| 503 | Lumber and other construction materials ----- | 3 715 672 | 333 111 | 19 578 | 48.9 | 11 | 12.0 | 5.4 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 4 495 901 | 342 722 | 18 860 | 50.2 | 13 | 11.0 | 5.4 |
| 5032 | Brick, stone, and related construction materials ----- | 2 984 452 | 441 613 | 19 828 | 42.5 | 7 | 10.6 | 3.1 |
| 5033 | Roofing, siding, and insulation materials ----- | 3 480 237 | 468 968 | 23 397 | 48.3 | 7 | 10.3 | 6.1 |
| 5039 | Construction materials, n.e.c. ----- | 2 138 333 | 187 673 | 20 551 | 48.8 | 11 | 22.4 | 7.7 |
| 504 | Professional and commercial equipment and supplies ----- | 2 177 699 | 174 836 | 23 255 | 56.4 | 12 | 23.6 | 7.4 |
| 5043 | Photographic equipment and supplies ----- | 733 750 | 130 444 | 18 156 | 54.6 | 6 | 25.5 | 6.2 |
| 5044 | Office equipment ----- | 1 258 620 | 96 996 | 20 650 | 59.3 | 13 | 35.9 | 10.1 |
| 5045 | Computers and computer peripheral equipment and software ----- | 3 600 188 | 247 177 | 31 048 | 57.2 | 15 | 22.0 | 4.0 |
| 5046 | Commercial equipment, n.e.c. ----- | 1 919 419 | 178 417 | 18 825 | 50.2 | 11 | 21.0 | 8.7 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 3 095 439 | 256 427 | 21 501 | 54.0 | 12 | 15.5 | 10.1 |
| 5048 | Ophthalmic goods ----- | 779 059 | 58 862 | 14 453 | 49.2 | 13 | 49.9 | 8.5 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 1 183 795 | 156 417 | 19 060 | 51.8 | 8 | 23.5 | 8.1 |
| 505 | Metals and minerals, except petroleum ----- | 9 783 870 | 596 941 | 27 018 | 52.5 | 16 | 8.6 | 9.4 |
| 5051 | Metals service centers and offices ----- | 9 619 566 | 535 611 | 26 882 | 53.8 | 18 | 9.3 | 9.9 |
| 5052 | Coal and other minerals and ores ----- | 10 934 000 | 2 024 815 | 30 185 | 35.0 | 5 | 4.3 | 6.7 |
| 506 | Electrical goods ----- | 5 052 567 | 427 699 | 25 729 | 51.1 | 12 | 11.8 | 7.4 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 3 639 841 | 328 577 | 23 832 | 52.9 | 11 | 13.7 | 7.2 |
| 5064 | Electrical appliances, television and radio sets ----- | 4 079 085 | 339 924 | 19 211 | 42.4 | 12 | 13.3 | 10.7 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 7 462 284 | 580 358 | 30 020 | 51.3 | 13 | 10.1 | 6.9 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 2 317 065 | 219 991 | 21 565 | 53.3 | 11 | 18.4 | 12.3 |
| 5072 | Hardware ----- | 2 497 367 | 175 621 | 22 234 | 54.4 | 14 | 23.3 | 12.6 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 2 577 627 | 281 289 | 21 155 | 53.2 | 9 | 14.1 | 10.9 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 2 024 484 | 236 563 | 20 561 | 50.8 | 9 | 17.1 | 13.6 |
| 5078 | Refrigeration equipment and supplies ----- | 1 462 083 | 185 661 | 22 587 | 55.4 | 8 | 22.0 | 13.5 |
| 508 | Machinery, equipment, and supplies ----- | 1 893 376 | 195 082 | 21 661 | 53.2 | 10 | 20.9 | 16.7 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 4 516 806 | 225 037 | 27 546 | 57.5 | 20 | 21.3 | 35.1 |
| 5083 | Farm and garden machinery and equipment ----- | 1 342 961 | 163 333 | 16 256 | 51.8 | 8 | 19.2 | 29.5 |
| 5084 | Industrial machinery and equipment ----- | 1 870 221 | 208 040 | 22 706 | 53.4 | 9 | 20.4 | 8.3 |
| 5085 | Industrial supplies ----- | 2 009 109 | 214 479 | 21 289 | 50.1 | 9 | 19.8 | 9.8 |
| 5087 | Service establishment equipment and supplies ----- | 619 393 | 88 205 | 15 917 | 55.0 | 7 | 32.8 | 11.0 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 1 383 731 | 143 908 | 18 872 | 49.2 | 10 | 26.7 | 8.8 |
| 509 | Miscellaneous durable goods ----- | 1 683 288 | 205 144 | 16 707 | 41.2 | 8 | 19.8 | 6.9 |
| 5091 | Sporting and recreational goods and supplies ----- | 2 672 673 | 259 254 | 17 859 | 42.9 | 10 | 16.0 | 10.9 |
| 5092 | Toys and hobby goods and supplies ----- | 1 690 077 | 255 477 | 15 837 | 40.9 | 7 | 15.2 | 10.3 |
| 5093 | Scrap and waste materials ----- | 2 245 830 | 181 468 | 16 697 | 42.6 | 12 | 21.6 | 5.7 |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 1 037 491 | 232 013 | 19 118 | 42.4 | 4 | 19.4 | 24.1 |
| 5099 | Durable goods, n.e.c. ----- | 1 230 582 | 205 097 | 15 848 | 38.4 | 6 | 20.1 | 2.1 |
| 51 | Non durable goods ----- | 5 618 400 | 396 146 | 17 788 | 43.3 | 14 | 10.4 | 5.2 |
| 511 | Paper and paper products ----- | 2 377 171 | 203 052 | 20 420 | 56.5 | 12 | 17.8 | 8.2 |
| 5111 | Printing and writing paper ----- | 3 962 846 | 257 585 | 20 788 | 53.3 | 15 | 15.1 | 9.7 |
| 5112 | Stationery and office supplies ----- | 1 245 566 | 142 121 | 20 041 | 57.8 | 9 | 24.4 | 6.9 |
| 5113 | Industrial and personal service paper ----- | 3 983 755 | 247 094 | 20 678 | 56.8 | 16 | 14.7 | 8.3 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 11 665 881 | 638 485 | 21 472 | 38.4 | 18 | 8.8 | 10.5 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 11 665 881 | 638 485 | 21 472 | 38.4 | 18 | 8.8 | 10.5 |
| 513 | Apparel, piece goods, and notions ----- | 1 983 687 | 229 690 | 16 710 | 45.4 | 9 | 16.0 | 6.7 |
| 5131 | Piece goods, notions, and other dry goods ----- | 1 061 000 | 217 313 | 19 651 | 41.0 | 5 | 22.1 | 11.0 |
| 5136 | Men's and boys' clothing and furnishings ----- | 2 336 808 | 127 909 | 13 326 | 46.9 | 18 | 22.2 | 9.3 |
| 5137 | Women's, children's and infants' clothing and accessories ----- | 2 819 214 | 467 089 | 21 704 | 48.7 | 6 | 9.5 | 3.6 |
| 5139 | Footwear ----- | 1 874 182 | 458 133 | 22 822 | 41.4 | 4 | 12.0 | 4.0 |
| 514 | Groceries and related products ----- | 9 639 619 | 431 986 | 19 047 | 45.6 | 22 | 9.7 | 3.4 |
| 5141 | Groceries, general line ----- | 30 203 500 | 521 788 | 19 214 | 56.8 | 58 | 6.5 | 5.9 |
| 5142 | Packaged frozen foods ----- | 9 276 886 | 323 397 | 20 220 | 51.3 | 29 | 12.2 | 4.3 |
| 5143 | Dairy products, except dried or canned ----- | 5 455 477 | 532 242 | 15 169 | 36.4 | 10 | 7.8 | .5 |
| 5144 | Poultry and poultry products ----- | 4 766 828 | 493 707 | 14 950 | 45.0 | 10 | 6.7 | 2.3 |
| 5145 | Confectionery ----- | 4 513 727 | 215 172 | 25 779 | 33.4 | 21 | 35.8 | 4.0 |
| 5146 | Fish and seafoods ----- | 2 066 609 | 208 018 | 12 794 | 38.5 | 10 | 16.0 | 3.4 |
| 5147 | Meats and meat products ----- | 12 842 943 | 533 852 | 13 232 | 40.8 | 24 | 6.1 | 1.4 |
| 5148 | Fresh fruits and vegetables ----- | 2 654 137 | 202 333 | 18 303 | 48.5 | 13 | 18.7 | 1.5 |
| 5149 | Groceries and related products, n.e.c. ----- | 10 317 961 | 485 908 | 20 243 | 44.5 | 21 | 9.4 | 1.7 |
| 515 | Farm-product raw materials ----- | 7 574 338 | 559 103 | 11 200 | 33.7 | 14 | 6.0 | 7.4 |
| 5153 | Grain and field beans ----- | 3 474 632 | 511 767 | 14 910 | 41.3 | 7 | 7.1 | 2.9 |
| 5154 | Livestock ----- | 9 782 220 | 468 946 | 5 666 | 35.6 | 21 | 3.4 | 1.4 |
| 5159 | Farm-product raw materials, n.e.c. ----- | 10 581 390 | 754 499 | 18 739 | 29.8 | 14 | 8.3 | 16.1 |
| 516 | Chemicals and allied products ----- | 4 944 207 | 515 419 | 27 036 | 46.2 | 10 | 11.3 | 3.0 |
| 5162 | Plastics materials and basic forms and shapes ----- | 3 128 955 | 321 668 | 21 850 | 40.0 | 10 | 17.0 | 3.9 |
| 5169 | Chemicals and allied products, n.e.c. ----- | 5 297 619 | 553 775 | 28 063 | 47.4 | 10 | 10.7 | 2.9 |

See footnotes at end of table.

Table 2. Selected Ratios for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|---|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| | Wholesale trade—Con. | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | |
| 517 | Petroleum and petroleum products | 7 249 887 | 585 437 | 15 525 | 33.0 | 12 | 8.0 | 3.6 |
| 5171 | Petroleum bulk stations and terminals | 8 162 221 | 646 196 | 15 477 | 32.7 | 13 | 7.3 | 3.7 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 4 287 617 | 370 253 | 15 698 | 34.0 | 12 | 12.5 | 2.8 |
| 518 | Beer, wine, and distilled alcoholic beverages | 6 652 203 | 237 088 | 21 077 | 46.5 | 28 | 19.1 | 4.9 |
| 5181 | Beer and ale | 6 817 963 | 237 682 | 22 226 | 45.3 | 29 | 20.6 | 4.8 |
| 5182 | Wine and distilled alcoholic beverages | 6 055 467 | 234 708 | 16 481 | 54.0 | 26 | 13.0 | 5.4 |
| 519 | Miscellaneous nondurable goods | 2 158 345 | 219 255 | 14 926 | 45.5 | 10 | 15.0 | 9.5 |
| 5191 | Farm supplies | 1 607 145 | 243 418 | 15 031 | 43.5 | 7 | 14.2 | 10.7 |
| 5192 | Books, periodicals, and newspapers | 2 701 550 | 164 228 | 16 761 | 49.2 | 16 | 20.7 | 9.4 |
| 5193 | Flowers, nursery stock, and florists' supplies | 1 682 578 | 83 867 | 12 251 | 38.5 | 20 | 37.9 | 19.9 |
| 5194 | Tobacco and tobacco products | 15 377 571 | 433 171 | 15 198 | 55.2 | 36 | 6.4 | 6.1 |
| 5198 | Paints, varnishes, and supplies | 1 130 085 | 210 770 | 19 853 | 47.6 | 5 | 19.8 | 8.3 |
| 5199 | Nondurable goods, n.e.c. | 830 888 | 132 402 | 15 712 | 48.6 | 6 | 24.4 | 6.9 |
| | Merchant wholesalers | 2 717 520 | 238 127 | 19 050 | 48.5 | 11 | 16.5 | 10.7 |
| 50 | Durable goods | 2 021 473 | 195 776 | 20 069 | 51.4 | 10 | 19.9 | 14.0 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 1 575 462 | 188 548 | 17 710 | 53.5 | 8 | 17.6 | 13.8 |
| 5012 | Automobiles and other motor vehicles | 4 362 917 | 392 073 | 20 133 | 54.3 | 11 | 9.5 | 8.4 |
| 5013 | Motor vehicle supplies and new parts | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5014 | Tires and tubes | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5015 | Motor vehicle parts, used | 361 462 | 73 780 | 13 607 | 50.1 | 5 | 36.8 | 9.9 |
| 502 | Furniture and home furnishings | 1 690 302 | 140 231 | 18 111 | 47.1 | 12 | 27.4 | 17.7 |
| 5021 | Furniture | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5023 | Home furnishings | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | Lumber and other construction materials | 3 095 581 | 265 501 | 18 997 | 49.5 | 12 | 14.5 | 6.6 |
| 5031 | Lumber, plywood, millwork, and wood panels | 4 197 818 | 303 907 | 18 504 | 50.3 | 14 | 12.1 | 6.1 |
| 5032 | Brick, stone, and related construction materials | 951 956 | 133 037 | 17 575 | 45.5 | 7 | 29.1 | 7.2 |
| 5033 | Roofing, siding, and insulation materials | 2 304 714 | 398 346 | 23 531 | 45.6 | 6 | 13.0 | 8.0 |
| 5039 | Construction materials, n.e.c. | 1 637 067 | 147 928 | 20 495 | 49.7 | 11 | 27.9 | 8.9 |
| 504 | Professional and commercial equipment and supplies | 1 196 516 | 118 562 | 19 217 | 54.2 | 10 | 29.9 | 10.5 |
| 5043 | Photographic equipment and supplies | 733 750 | 130 444 | 18 156 | 54.6 | 6 | 25.5 | 6.2 |
| 5044 | Office equipment | 950 962 | 84 940 | 18 079 | 57.6 | 11 | 37.0 | 11.9 |
| 5045 | Computers and computer peripheral equipment and software | 896 635 | 112 519 | 21 527 | 55.9 | 8 | 34.2 | 8.1 |
| 5046 | Commercial equipment, n.e.c. | 1 673 879 | 153 131 | 18 571 | 50.0 | 11 | 24.2 | 10.6 |
| 5047 | Medical, dental, and hospital equipment and supplies | 1 903 244 | 189 631 | 21 999 | 51.4 | 10 | 22.6 | 10.9 |
| 5048 | Ophthalmic goods | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5049 | Professional equipment and supplies, n.e.c. | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 505 | Metals and minerals, except petroleum | 6 497 639 | 352 145 | 26 284 | 52.8 | 18 | 14.1 | 16.9 |
| 5051 | Metals service centers and offices | 5 550 978 | 279 473 | 26 252 | 54.5 | 20 | 17.2 | 19.9 |
| 5052 | Coal and other minerals and ores | 14 182 294 | 2 026 042 | 27 034 | 31.2 | 7 | 4.3 | 7.4 |
| 506 | Electrical goods | 2 834 169 | 246 484 | 22 926 | 51.4 | 11 | 18.1 | 11.4 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5064 | Electrical appliances, television and radio sets | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5065 | Electronic parts and equipment, n.e.c. | 2 272 500 | 274 944 | 26 132 | 54.5 | 8 | 17.4 | 9.3 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 2 034 922 | 184 766 | 20 989 | 52.8 | 11 | 21.5 | 14.7 |
| 5072 | Hardware | 2 468 010 | 166 248 | 22 051 | 54.0 | 15 | 24.6 | 13.2 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 1 850 326 | 190 239 | 20 439 | 52.9 | 10 | 20.3 | 17.4 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5078 | Refrigeration equipment and supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 508 | Machinery, equipment, and supplies | 1 762 618 | 169 546 | 21 047 | 53.2 | 10 | 23.3 | 20.5 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 4 847 333 | 221 957 | 27 634 | 57.7 | 22 | 21.6 | 36.1 |
| 5083 | Farm and garden machinery and equipment | 1 334 244 | 161 950 | 16 265 | 52.2 | 8 | 19.2 | 30.3 |
| 5084 | Industrial machinery and equipment | 1 717 856 | 173 239 | 21 294 | 53.5 | 10 | 23.0 | 11.2 |
| 5085 | Industrial supplies | 1 714 883 | 165 290 | 20 657 | 49.5 | 10 | 25.2 | 13.1 |
| 5087 | Service establishment equipment and supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 509 | Miscellaneous durable goods | 1 480 152 | 177 406 | 16 430 | 41.4 | 8 | 22.4 | 8.5 |
| 5091 | Sporting and recreational goods and supplies | 1 521 545 | 130 503 | 15 565 | 42.4 | 12 | 28.1 | 23.4 |
| 5092 | Toys and hobby goods and supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5093 | Scrap and waste materials | 2 159 244 | 163 326 | 16 534 | 43.1 | 13 | 23.5 | 6.4 |
| 5094 | Jewelry, watches, precious stones, and precious metals | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5099 | Durable goods, n.e.c. | 1 149 673 | 206 430 | 16 107 | 38.4 | 6 | 20.3 | 2.4 |
| 51 | Nondurable goods | 4 293 840 | 309 514 | 17 332 | 43.6 | 14 | 12.9 | 7.2 |
| 511 | Paper and paper products | 2 139 848 | 168 028 | 19 609 | 54.7 | 13 | 21.3 | 10.7 |
| 5111 | Printing and writing paper | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5112 | Stationery and office supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5113 | Industrial and personal service paper | 3 102 366 | 179 911 | 20 658 | 55.2 | 17 | 20.8 | 12.0 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 11 090 686 | 581 321 | 19 993 | 36.1 | 19 | 9.5 | 12.7 |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 11 090 686 | 581 321 | 19 993 | 36.1 | 19 | 9.5 | 12.7 |
| 513 | Apparel, piece goods, and notions | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5131 | Piece goods, notions, and other dry goods | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5136 | Men's and boys' clothing and furnishings | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5137 | Women's, children's and infants' clothing and accessories | 2 816 040 | 448 414 | 18 669 | 45.6 | 6 | 9.1 | 4.0 |
| 5139 | Footwear | 589 600 | 113 385 | 20 808 | 38.8 | 5 | 47.3 | 23.9 |

See footnotes at end of table.

Table 2. Selected Ratios for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1987 SIC code | Type of operation and kind of business | Sales | | Annual payroll | | Employees per estab- lishment ¹ (number) | Operating expenses as percent of sales | End-of-1987 inventories as percent of sales |
|---------------------|---|-------------------------------------|---|---|--|--|---|--|
| | | Per estab- lishment (dollars) | Per employee ¹ (dollars) | Per employee ¹ (dollars) | As percent of operating expenses | | | |
| | Merchant wholesalers—Con. | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | |
| 514 | Groceries and related products | 7 702 841 | 359 679 | 18 258 | 48.5 | 21 | 10.5 | 5.6 |
| 5141 | Groceries, general line | 35 212 976 | 502 018 | 19 035 | 56.6 | 70 | 6.7 | 6.3 |
| 5142 | Packaged frozen foods | 9 375 789 | 222 397 | 20 826 | 52.4 | 42 | 17.9 | 7.6 |
| 5143 | Dairy products, except dried or canned | 515 069 | 167 831 | 14 146 | 39.8 | 3 | 21.2 | 3.7 |
| 5144 | Poultry and poultry products | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5145 | Confectionery | 2 015 345 | 154 616 | 15 778 | 31.2 | 13 | 32.7 | 9.8 |
| 5146 | Fish and seafoods | 2 066 609 | 208 018 | 12 794 | 38.5 | 10 | 16.0 | 3.4 |
| 5147 | Meats and meat products | 10 616 542 | 627 579 | 18 350 | 41.3 | 17 | 7.1 | 1.8 |
| 5148 | Fresh fruits and vegetables | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5149 | Groceries and related products, n.e.c. | 3 736 324 | 240 597 | 18 159 | 41.6 | 16 | 18.1 | 6.6 |
| 515 | Farm-product raw materials | 6 391 228 | 662 966 | 14 630 | 31.7 | 10 | 7.0 | 11.3 |
| 5153 | Grain and field beans | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5154 | Livestock | 8 490 889 | 638 591 | 8 813 | 29.9 | 13 | 4.6 | 3.0 |
| 5159 | Farm-product raw materials, n.e.c. | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 516 | Chemicals and allied products | 2 390 990 | 252 893 | 25 709 | 46.9 | 9 | 21.7 | 6.0 |
| 5162 | Plastics materials and basic forms and shapes | 2 761 611 | 287 335 | 20 688 | 37.1 | 10 | 19.4 | 5.1 |
| 5169 | Chemicals and allied products, n.e.c. | 2 308 630 | 245 084 | 26 848 | 49.2 | 9 | 22.3 | 6.2 |
| 517 | Petroleum and petroleum products | 4 461 105 | 350 589 | 15 200 | 33.5 | 13 | 12.9 | 2.9 |
| 5171 | Petroleum bulk stations and terminals | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5181 | Beer and ale | 6 817 963 | 237 682 | 22 226 | 45.3 | 29 | 20.6 | 4.8 |
| 5182 | Wine and distilled alcoholic beverages | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods | 2 161 130 | 208 493 | 14 591 | 45.1 | 10 | 15.5 | 10.2 |
| 5191 | Farm supplies | 1 542 727 | 231 851 | 14 892 | 43.1 | 7 | 14.9 | 11.2 |
| 5192 | Books, periodicals, and newspapers | 2 799 310 | 140 450 | 16 128 | 49.3 | 20 | 23.3 | 12.1 |
| 5193 | Flowers, nursery stock, and florists' supplies | 1 707 569 | 78 045 | 12 133 | 38.3 | 22 | 40.6 | 21.6 |
| 5194 | Tobacco and tobacco products | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5198 | Paints, varnishes, and supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5199 | Nondurable goods, n.e.c. | 803 750 | 128 377 | 16 118 | 48.6 | 6 | 25.9 | 7.6 |
| | Manufacturers' sales branches and sales offices | 12 887 446 | 694 577 | 27 042 | 47.6 | 19 | 8.2 | 3.9 |
| 50 | Durable goods | 12 148 615 | 629 521 | 29 474 | 53.0 | 19 | 8.8 | 4.9 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 12 021 000 | 584 608 | 21 012 | 47.3 | 21 | 7.6 | 10.0 |
| 502 | Furniture and home furnishings | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | Lumber and other construction materials | 9 509 344 | 1 004 287 | 24 680 | 45.0 | 9 | 5.5 | 2.9 |
| 504 | Professional and commercial equipment and supplies | 9 561 866 | 291 467 | 32 235 | 59.3 | 33 | 18.7 | 5.0 |
| 505 | Metals and minerals, except petroleum | 42 806 474 | 2 525 848 | 31 168 | 49.3 | 17 | 2.5 | 1.8 |
| 506 | Electrical goods | 19 006 333 | 781 751 | 32 219 | 49.2 | 24 | 8.4 | 6.5 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 7 294 923 | 632 227 | 28 273 | 57.0 | 12 | 7.8 | 7.7 |
| 508 | Machinery, equipment, and supplies | 4 115 773 | 533 131 | 28 737 | 53.6 | 8 | 10.1 | 2.9 |
| 509 | Miscellaneous durable goods | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 51 | Nondurable goods | 13 888 325 | 791 502 | 23 418 | 39.8 | 18 | 7.4 | 2.7 |
| 511 | Paper and paper products | 4 413 700 | 695 071 | 33 181 | 72.9 | 6 | 6.6 | - |
| 512 | Drugs, drug proprietaries, and druggists' sundries | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 513 | Apparel, piece goods, and notions | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 514 | Groceries and related products | 15 339 167 | 401 374 | 22 430 | 37.8 | 38 | 14.8 | 1.5 |
| 515 | Farm-product raw materials | - | - | - | - | - | - | - |
| 516 | Chemicals and allied products | 14 999 571 | 1 304 311 | 31 373 | 43.8 | 12 | 5.5 | 1.4 |
| 517 | Petroleum and petroleum products | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods | 2 311 200 | 358 882 | 19 891 | 47.8 | 6 | 11.6 | 5.5 |
| | Agents, brokers, and commission merchants | 5 325 983 | 701 926 | 19 073 | 51.1 | 8 | 5.3 | .2 |
| 50 | Durable goods | 3 416 537 | 701 646 | 26 036 | 50.7 | 5 | 7.3 | .4 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 6 002 286 | 866 309 | 12 670 | 63.9 | 7 | 2.3 | - |
| 502 | Furniture and home furnishings | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | Lumber and other construction materials | 4 482 235 | 929 244 | 27 171 | 44.9 | 5 | 6.5 | .7 |
| 504 | Professional and commercial equipment and supplies | 1 324 172 | 295 392 | 21 538 | 60.6 | 4 | 12.0 | 1.0 |
| 505 | Metals and minerals, except petroleum | 5 242 962 | 1 419 969 | 34 948 | 57.0 | 4 | 4.3 | .1 |
| 506 | Electrical goods | 5 389 247 | 1 089 792 | 32 690 | 56.0 | 5 | 5.4 | .1 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 2 965 414 | 573 313 | 27 373 | 58.9 | 5 | 8.1 | .5 |
| 508 | Machinery, equipment, and supplies | 1 472 277 | 354 856 | 27 062 | 52.4 | 4 | 14.6 | 1.4 |
| 509 | Miscellaneous durable goods | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 51 | Nondurable goods | 9 350 683 | 702 142 | 13 708 | 51.7 | 13 | 3.8 | .1 |
| 511 | Paper and paper products | 1 887 700 | 273 580 | 19 507 | 76.3 | 7 | 9.3 | 4.4 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 513 | Apparel, piece goods, and notions | 4 200 455 | 1 320 143 | 44 543 | 55.3 | 3 | 6.1 | .2 |
| 514 | Groceries and related products | 13 423 429 | 976 941 | 16 935 | 55.1 | 14 | 3.1 | - |
| 515 | Farm-product raw materials | 11 541 235 | 433 115 | 7 039 | 40.1 | 27 | 4.1 | .2 |
| 516 | Chemicals and allied products | 1 346 500 | 291 135 | 22 865 | 60.9 | 5 | 12.9 | 1.5 |
| 517 | Petroleum and petroleum products | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods | 1 701 150 | 395 616 | 18 070 | 54.4 | 4 | 8.4 | .7 |

¹Based on number of employees for pay period including March 12.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|--|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Wholesale trade | 6 626 | 6 190 | 24 326 566 | 19 645 153 | 23.8 | 1 545 405 | 1 073 884 | 43.9 | 77 320 | 67 829 |
| 50 | | Durable goods | 4 508 | 4 008 | 12 476 769 | 8 834 933 | 41.2 | 1 012 395 | 683 006 | 48.2 | 47 368 | 40 553 |
| 501 | | Motor vehicles and automotive parts and supplies | 803 | 814 | 1 548 067 | 1 443 275 | 7.3 | 126 118 | 94 865 | 32.9 | 7 022 | 6 600 |
| 5012 | 5012 | Automobiles and other motor vehicles | 143 | 148 | 724 860 | 811 455 | -10.7 | 34 129 | 26 891 | 26.9 | 1 730 | 1 706 |
| 5013 | | Automotive parts and supplies | 579 | 591 | 525 300 | 489 918 | 7.2 | 71 287 | 55 935 | 27.4 | 4 313 | 4 147 |
| | 5013 | Motor vehicle supplies and new parts | 505 | 550 | 499 315 | 474 319 | 5.3 | 66 426 | 53 694 | 23.7 | 3 969 | 3 959 |
| | 5015 pt. | Motor vehicle parts, used | 74 | 41 | 25 985 | 15 599 | 66.6 | 4 861 | 2 241 | 116.9 | 344 | 188 |
| 5014 | 5014 | Tires and tubes | 81 | 75 | 297 907 | 141 902 | 109.9 | 20 702 | 12 039 | 72.0 | 979 | 747 |
| 502 | | Furniture and home furnishings | 176 | 123 | 407 208 | 236 773 | 72.0 | 37 156 | 18 143 | 104.8 | 2 129 | 1 219 |
| 5021 | 5021 | Furniture | 93 | 57 | 168 390 | 89 690 | 87.7 | 17 377 | 7 741 | 124.5 | 909 | 473 |
| 5023 | 5023 | Home furnishings | 83 | 66 | 238 818 | 147 083 | 62.4 | 19 779 | 10 402 | 90.1 | 1 220 | 746 |
| 503 | | Lumber and other construction materials | 369 | 319 | 1 371 083 | 749 467 | 82.9 | 80 583 | 50 576 | 59.3 | 4 116 | 3 455 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 203 | 167 | 912 668 | 476 312 | 91.6 | 50 223 | 31 596 | 59.0 | 2 663 | 2 149 |
| 5039 | | Construction materials, n.e.c. | 166 | 152 | 458 415 | 273 155 | 67.8 | 30 360 | 18 980 | 60.0 | 1 453 | 1 306 |
| | 5032 | Brick, stone, and related construction materials .. | 62 | 52 | 185 036 | 118 216 | 56.5 | 8 308 | 4 949 | 67.9 | 419 | 304 |
| | 5033 | Roofing, siding, and insulation materials | 38 | 32 | 132 249 | 83 739 | 57.9 | 6 598 | 5 388 | 22.5 | 282 | 352 |
| | 5039 | Construction materials, n.e.c. | 66 | 68 | 141 130 | 71 200 | 98.2 | 15 454 | 8 643 | 78.8 | 752 | 650 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 76 | 74 | 174 838 | 144 767 | 20.8 | 12 305 | 9 535 | 29.1 | 698 | 683 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 55 | 51 | 146 997 | 112 016 | 31.2 | 10 126 | 7 381 | 37.2 | 567 | 544 |
| 5042 | 5092 | Toys and hobby goods and supplies | 13 | 16 | 21 971 | 26 059 | -15.7 | 1 362 | 1 663 | -18.1 | 86 | 99 |
| 5043 | 5043 | Photographic equipment and supplies | 8 | 7 | 5 870 | 6 692 | -12.3 | 817 | 491 | 66.4 | 45 | 40 |
| 505 | | Metals and minerals, except petroleum | 200 | 177 | 1 956 774 | 1 771 776 | 10.4 | 88 564 | 64 257 | 37.8 | 3 278 | 3 240 |
| 5051 | 5051 | Metals service centers and offices | 175 | 145 | 1 683 424 | 1 304 473 | 29.1 | 84 489 | 58 747 | 43.8 | 3 143 | 3 003 |
| 5052 | 5052 | Coal and other minerals and ores | 25 | 32 | 273 350 | 467 303 | -41.5 | 4 075 | 5 510 | -26.1 | 135 | 237 |
| 506 | | Electrical goods | 463 | 379 | 2 284 711 | 919 095 | 148.6 | 138 349 | 66 547 | 107.9 | 5 348 | 3 563 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 267 | 224 | 938 749 | 526 018 | 78.5 | 68 178 | 42 477 | 60.5 | 2 813 | 2 298 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 232 | (NA) | 844 443 | (NA) | (NA) | 61 248 | (NA) | (NA) | 2 570 | (NA) |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 6 | (NA) | 2 409 | (NA) | (NA) | 494 | (NA) | (NA) | 22 | (NA) |
| | 5084 pt. | Industrial machinery and equipment | 29 | (NA) | 91 897 | (NA) | (NA) | 6 436 | (NA) | (NA) | 221 | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets | 47 | 37 | 191 717 | 133 395 | 43.7 | 10 835 | 8 494 | 27.6 | 564 | 485 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 149 | 118 | 1 154 245 | 259 682 | 344.5 | 59 336 | 15 576 | 280.9 | 1 971 | 780 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 338 | 314 | 783 168 | 568 581 | 37.7 | 76 772 | 55 859 | 37.4 | 3 560 | 3 454 |
| 5072 | 5072 | Hardware | 109 | 104 | 272 213 | 203 218 | 34.0 | 34 463 | 25 077 | 37.4 | 1 550 | 1 586 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 110 | 100 | 283 539 | 196 774 | 44.1 | 21 324 | 14 459 | 47.5 | 1 008 | 926 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 95 | 90 | 192 326 | 149 985 | 28.2 | 16 716 | 13 746 | 21.6 | 813 | 783 |
| 5078 | 5078 | Refrigeration equipment and supplies | 24 | 20 | 35 090 | 18 604 | 88.6 | 4 269 | 2 577 | 65.7 | 189 | 159 |
| 508 | | Machinery, equipment, and supplies | 1 679 | 1 433 | 3 314 752 | 2 571 699 | 28.9 | 399 167 | 284 421 | 40.3 | 17 970 | 15 278 |
| 5081 | | Commercial machines and equipment | 408 | 297 | 877 623 | 611 379 | 43.5 | 130 697 | 87 253 | 49.8 | 5 376 | 3 930 |
| | 5044 | Office equipment | 208 | (NA) | 261 793 | (NA) | (NA) | 55 735 | (NA) | (NA) | 2 699 | (NA) |
| | 5045 | Computers and computer peripheral equipment and software | 138 | (NA) | 496 826 | (NA) | (NA) | 62 406 | (NA) | (NA) | 2 010 | (NA) |
| | 5046 | Commercial equipment, n.e.c. | 62 | 66 | 119 004 | 110 813 | 7.4 | 12 556 | 9 369 | 34.0 | 667 | 550 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 98 | 100 | 442 647 | 335 850 | 31.8 | 54 182 | 41 194 | 31.5 | 1 967 | 2 103 |
| 5083 | 5083 | Farm and garden machinery and equipment | 180 | 204 | 241 733 | 219 318 | 10.2 | 24 059 | 20 033 | 20.1 | 1 480 | 1 543 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 360 | 290 | 635 619 | 520 935 | 22.0 | 72 968 | 50 010 | 45.9 | 3 276 | 2 645 |
| 5085 | 5085 | Industrial supplies | 313 | 272 | 628 851 | 542 997 | 15.8 | 62 419 | 47 464 | 31.5 | 2 932 | 2 532 |
| 5086 | | Professional equipment and supplies | 159 | 143 | 368 684 | 228 910 | 61.1 | 35 035 | 26 128 | 34.1 | 1 741 | 1 654 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 98 | 77 | 303 353 | 176 108 | 72.3 | 25 436 | 17 701 | 43.7 | 1 183 | 908 |
| | 5048 | Ophthalmic goods | 17 | 19 | 13 244 | 10 539 | 25.7 | 3 252 | 3 013 | 7.9 | 225 | 289 |
| | 5049 | Professional equipment and supplies, n.e.c. | 44 | 47 | 52 087 | 42 263 | 23.2 | 6 347 | 5 414 | 17.2 | 333 | 457 |
| 5087 | 5087 | Service establishment equipment and supplies | 135 | 94 | 83 618 | 58 443 | 43.1 | 15 089 | 8 673 | 74.0 | 948 | 658 |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 26 | 33 | 35 977 | 53 867 | -33.2 | 4 718 | 3 666 | 28.7 | 250 | 213 |
| 509 | | Miscellaneous durable goods | 404 | 375 | 636 168 | 429 500 | 48.1 | 53 381 | 38 803 | 37.6 | 3 247 | 3 061 |
| 5093 | 5093 | Scrap and waste materials | 141 | 147 | 316 662 | 197 485 | 60.3 | 29 137 | 18 722 | 55.6 | 1 745 | 1 616 |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals | 53 | 32 | 54 987 | 35 493 | 54.9 | 4 531 | 2 718 | 66.7 | 237 | 197 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 210 | 196 | 264 519 | 196 522 | 34.6 | 19 713 | 17 363 | 13.5 | 1 265 | 1 248 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Wholesale trade—Con. | | | | | | | | | | |
| 51 | | Nondurable goods ----- | 2 118 | 2 182 | 11 849 797 | 10 810 220 | 9.6 | 533 010 | 390 878 | 36.4 | 29 952 | 27 276 |
| 511 | | Paper and paper products----- | 181 | 176 | 430 268 | 383 573 | 12.2 | 43 269 | 37 539 | 15.3 | 2 119 | 2 213 |
| 5111 | 5111 | Printing and writing paper----- | 26 | 24 | 103 034 | 86 594 | 19.0 | 8 315 | 7 072 | 17.6 | 400 | 417 |
| 5112 | 5112 | Stationery and office supplies----- | 106 | 109 | 132 030 | 114 638 | 15.2 | 18 618 | 18 144 | 2.6 | 929 | 1 163 |
| 5113 | 5113 | Industrial and personal service paper----- | 49 | 43 | 195 204 | 182 341 | 7.1 | 16 336 | 12 323 | 32.6 | 790 | 633 |
| 512 | | Drugs, drug proprietaries, and druggists' sundries----- | 59 | 48 | 688 287 | 264 583 | 160.1 | 23 147 | 9 250 | 150.2 | 1 078 | 626 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries----- | 59 | 48 | 688 287 | 264 583 | 160.1 | 23 147 | 9 250 | 150.2 | 1 078 | 626 |
| 513 | | Apparel, piece goods, and notions----- | 99 | 82 | 196 385 | 138 940 | 41.3 | 14 287 | 7 678 | 86.1 | 855 | 506 |
| 5133 | 5131 pt. | Piece goods----- | 22 | 17 | 19 398 | 28 124 | -31.0 | 2 127 | 2 147 | -9 | 109 | 148 |
| 5134 | 5131 pt. | Notions and other dry goods----- | 12 | 13 | 16 676 | 13 995 | 19.2 | 1 135 | 563 | 101.6 | 57 | 47 |
| 5136 | 5136 | Men's and boys' clothing and furnishings----- | 26 | 24 | 60 757 | 55 906 | 8.7 | 6 330 | 2 015 | 214.1 | 475 | 154 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories----- | 28 | 18 | 78 938 | 29 966 | 163.4 | 3 668 | 2 258 | 62.4 | 169 | 112 |
| 5139 | 5139 | Footwear----- | 11 | 10 | 20 616 | 10 949 | 88.3 | 1 027 | 695 | 47.8 | 45 | 45 |
| 514 | | Groceries and related products----- | 464 | 478 | 4 472 783 | 3 315 408 | 34.9 | 197 209 | 148 507 | 32.8 | 10 354 | 9 921 |
| 5141 | 5141 | Groceries, general line----- | 52 | 88 | 1 570 582 | 1 516 676 | 3.6 | 57 834 | 55 226 | 4.7 | 3 010 | 3 805 |
| 5142 | 5142 | Packaged frozen foods----- | 35 | 23 | 324 691 | 104 035 | 212.1 | 20 301 | 5 893 | 244.5 | 1 004 | 381 |
| 5143 | 5143 | Dairy products, except dried or canned----- | 44 | 47 | 240 041 | 138 047 | 73.9 | 6 841 | 5 277 | 29.6 | 451 | 388 |
| 5144 | 5144 | Poultry and poultry products----- | 29 | 30 | 138 238 | 98 573 | 40.2 | 4 186 | 5 576 | -24.9 | 280 | 464 |
| 5145 | 5145 | Confectionery----- | 44 | 41 | 198 604 | 108 941 | 82.3 | 23 794 | 8 520 | 179.3 | 923 | 476 |
| 5146 | 5146 | Fish and seafoods----- | 46 | 29 | 95 064 | 48 402 | 96.4 | 5 847 | 2 749 | 112.7 | 457 | 269 |
| 5147 | 5147 | Meats and meat products----- | 35 | 39 | 449 503 | 326 715 | 37.6 | 11 141 | 10 223 | 9.0 | 842 | 584 |
| 5148 | 5148 | Fresh fruits and vegetables----- | 51 | 63 | 135 361 | 134 767 | .4 | 12 245 | 10 011 | 22.3 | 669 | 803 |
| 5149 | 5149 | Groceries and related products, n.e.c.----- | 128 | 118 | 1 320 699 | 839 252 | 57.4 | 55 020 | 45 032 | 22.2 | 2 718 | 2 751 |
| 515 | | Farm-product raw materials----- | 148 | 160 | 1 121 002 | 1 505 910 | -25.6 | 22 455 | 20 650 | 8.7 | 2 005 | 2 010 |
| 5152 | 5159 pt. | Cotton----- | 15 | 17 | 250 690 | 275 958 | -9.2 | 4 752 | 3 771 | 26.0 | 135 | 162 |
| 5153 | 5153 | Grain and field beans----- | 57 | 63 | 198 054 | 688 187 | -71.2 | 5 770 | 6 996 | -17.5 | 387 | 522 |
| 5154 | 5154 | Livestock----- | 50 | 61 | 489 111 | 406 348 | 20.4 | 5 910 | 5 389 | 9.7 | 1 043 | 1 062 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c.----- | 26 | 19 | 183 147 | 135 417 | 35.2 | 6 023 | 4 494 | 34.0 | 440 | 264 |
| 516 | | Chemicals and allied products----- | 135 | 111 | 667 468 | 511 281 | 30.5 | 35 012 | 18 692 | 87.3 | 1 295 | 891 |
| 5161 | | Chemicals and allied products----- | 135 | 111 | 667 468 | 511 281 | 30.5 | 35 012 | 18 692 | 87.3 | 1 295 | 891 |
| | 5162 | Plastics materials and basic forms and shapes----- | 22 | 16 | 68 837 | 37 573 | 83.2 | 4 676 | 2 032 | 130.1 | 214 | 93 |
| | 5169 | Chemicals and allied products, n.e.c.----- | 113 | 95 | 598 631 | 473 708 | 26.4 | 30 336 | 16 660 | 82.1 | 1 081 | 798 |
| 517 | | Petroleum and petroleum products----- | 344 | 435 | 2 493 961 | 3 293 379 | -24.3 | 66 138 | 54 851 | 20.6 | 4 260 | 4 172 |
| 5171 | 5171 | Petroleum bulk stations and terminals----- | 263 | 298 | 2 146 664 | 2 635 679 | -18.6 | 51 413 | 38 175 | 34.7 | 3 322 | 2 868 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals----- | 81 | 137 | 347 297 | 657 700 | -47.2 | 14 725 | 16 676 | -11.7 | 938 | 1 304 |
| 518 | | Beer, wine, and distilled alcoholic beverages----- | 69 | 70 | 459 002 | 352 100 | 30.4 | 40 806 | 30 424 | 34.1 | 1 936 | 1 669 |
| 5181 | 5181 | Beer and ale----- | 54 | 66 | 368 170 | 344 383 | 6.9 | 34 428 | 29 976 | 14.9 | 1 549 | 1 629 |
| 5182 | 5182 | Wine and distilled alcoholic beverages----- | 15 | 4 | 90 832 | 7 717 | 1 077.0 | 6 378 | 448 | 1 323.7 | 387 | 40 |
| 519 | | Miscellaneous nondurable goods----- | 619 | 622 | 1 320 641 | 1 045 046 | 26.4 | 90 687 | 63 287 | 43.3 | 6 050 | 5 268 |
| 5191 | 5191 | Farm supplies----- | 332 | 364 | 533 572 | 504 488 | 5.8 | 32 948 | 27 973 | 17.8 | 2 192 | 2 459 |
| 5194 | 5194 | Tobacco and tobacco products----- | 28 | 33 | 430 572 | 274 954 | 56.6 | 15 107 | 8 975 | 68.3 | 994 | 669 |
| 5198 | 5198 | Paints, varnishes and supplies----- | 47 | 53 | 53 114 | 43 395 | 22.4 | 5 003 | 3 848 | 30.0 | 252 | 241 |
| 5199 | | Nondurable goods, n.e.c.----- | 212 | 172 | 303 383 | 222 209 | 36.5 | 37 629 | 22 491 | 67.3 | 2 612 | 1 899 |
| | 5099 pt. | Durable goods, n.e.c.----- | 10 | (NA) | 6 209 | (NA) | (NA) | 1 207 | (NA) | (NA) | 55 | (NA) |
| | 5192 | Books, periodicals, and newspapers----- | 40 | 26 | 108 062 | 68 326 | 58.2 | 11 029 | 5 434 | 103.0 | 658 | 363 |
| | 5193 | Flowers, nursery stock, and florists' supplies----- | 64 | 47 | 107 685 | 62 275 | 72.9 | 15 730 | 9 665 | 62.8 | 1 284 | 939 |
| | 5199 | Nondurable goods, n.e.c.----- | 98 | (NA) | 81 427 | (NA) | (NA) | 9 663 | (NA) | (NA) | 615 | (NA) |
| | | Merchant wholesalers ----- | 5 629 | 5 166 | 15 402 182 | 12 232 804 | 25.9 | 1 230 460 | 859 611 | 43.1 | 64 513 | 57 123 |
| 50 | | Durable goods ----- | 3 881 | 3 401 | 7 933 279 | 5 306 083 | 49.5 | 811 351 | 549 412 | 47.7 | 40 347 | 34 876 |
| 501 | | Motor vehicles and automotive parts and supplies----- | 773 | 778 | 1 271 699 | 871 023 | 46.0 | 117 976 | 86 197 | 36.9 | 6 596 | 6 113 |
| 5012 | 5012 | Automobiles and other motor vehicles----- | 133 | 135 | 580 268 | (D) | (D) | 29 797 | (D) | (D) | 1 480 | (D) |
| 5013 | | Automotive parts and supplies----- | 566 | 575 | 508 180 | 431 285 | 17.8 | 69 559 | 54 273 | 28.2 | 4 214 | 4 054 |
| | 5013 | Motor vehicle supplies and new parts----- | 492 | 534 | (D) | 415 686 | (D) | (D) | 52 032 | (D) | (D) | 3 866 |
| | 5015 pt. | Motor vehicle parts, used----- | 74 | 41 | (D) | 15 599 | (D) | (D) | 2 241 | (D) | (D) | 188 |
| 5014 | 5014 | Tires and tubes----- | 74 | 68 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 502 | | Furniture and home furnishings----- | 149 | 107 | 251 855 | 185 265 | 35.9 | 32 528 | 17 335 | 87.6 | 1 796 | 1 137 |
| 5021 | 5021 | Furniture----- | 75 | 46 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5023 | 5023 | Home furnishings----- | 74 | 61 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | | Lumber and other construction materials----- | 320 | 267 | 990 586 | 530 471 | 86.7 | 70 877 | 42 428 | 67.1 | 3 731 | 2 984 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels----- | 187 | 150 | 784 992 | 379 704 | 106.7 | 47 797 | 27 790 | 72.0 | 2 583 | 1 917 |
| 5039 | | Construction materials, n.e.c.----- | 133 | 117 | 205 594 | 150 767 | 36.4 | 23 080 | 14 638 | 57.7 | 1 148 | 1 067 |
| | 5032 | Brick, stone, and related construction materials----- | 45 | 31 | 42 838 | (D) | (D) | 5 659 | (D) | (D) | 322 | (D) |
| | 5033 | Roofing, siding, and insulation materials----- | 28 | 24 | 64 532 | 52 159 | 23.7 | 3 812 | 4 153 | -8.2 | 162 | 272 |
| | 5039 | Construction materials, n.e.c.----- | 60 | 62 | 98 224 | (D) | (D) | 13 609 | (D) | (D) | 664 | (D) |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|--|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Merchant wholesalers—Con. | | | | | | | | | | |
| 50 | | Durable goods—Con. | | | | | | | | | | |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 63 | 61 | (D) | 78 484 | (D) | (D) | 6 895 | (D) | (D) | 509 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 44 | 42 | 66 948 | (D) | (D) | 7 985 | (D) | (D) | 513 | (D) |
| 5042 | 5092 | Toys and hobby goods and supplies | 11 | 12 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5043 | 5043 | Photographic equipment and supplies | 8 | 7 | 5 870 | 6 692 | -12.3 | 817 | 491 | 66.4 | 45 | 40 |
| 505 | | Metals and minerals, except petroleum | 155 | 119 | 1 007 134 | 668 581 | 50.6 | 75 173 | 50 527 | 48.8 | 2 860 | 2 650 |
| 5051 | 5051 | Metals service centers and offices | 138 | 103 | 766 035 | 561 407 | 36.4 | 71 956 | 47 054 | 52.9 | 2 741 | 2 525 |
| 5052 | 5052 | Coal and other minerals and ores | 17 | 16 | 241 099 | 107 174 | 125.0 | 3 217 | 3 473 | -7.4 | 119 | 125 |
| 506 | | Electrical goods | 329 | 273 | (D) | 470 938 | (D) | (D) | 50 372 | (D) | (D) | 2 872 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 194 | 164 | (D) | 288 770 | (D) | (D) | 32 090 | (D) | (D) | 1 843 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 172 | (NA) | (D) | (NA) | (NA) | (D) | (NA) | (NA) | (D) | (NA) |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 6 | (NA) | 2 409 | (NA) | (NA) | 494 | (NA) | (NA) | 22 | (NA) |
| | 5084 pt. | Industrial machinery and equipment | 16 | (NA) | (D) | (NA) | (NA) | (D) | (NA) | (NA) | (D) | (NA) |
| 5064 | 5064 | Electrical appliances, television and radio sets | 43 | 32 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 92 | 77 | 220 296 | (D) | (D) | 20 673 | (D) | (D) | 788 | (D) |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 296 | 282 | 602 337 | 427 303 | 41.0 | 68 425 | 49 744 | 37.6 | 3 260 | 3 211 |
| 5072 | 5072 | Hardware | 97 | 96 | 239 397 | 187 104 | 27.9 | 31 754 | 23 818 | 33.3 | 1 440 | 1 534 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 95 | 88 | 175 781 | 119 313 | 47.3 | 18 886 | 13 331 | 41.7 | 924 | 873 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 81 | 78 | (D) | 102 282 | (D) | (D) | 10 018 | (D) | (D) | 645 |
| 5078 | 5078 | Refrigeration equipment and supplies | 23 | 20 | (D) | 18 604 | (D) | (D) | 2 577 | (D) | (D) | 159 |
| 508 | | Machinery, equipment, and supplies | 1 427 | 1 174 | (D) | 1 690 178 | (D) | (D) | 208 874 | (D) | (D) | 12 424 |
| 5081 | | Commercial machines and equipment | 338 | 226 | 358 139 | 286 749 | 24.9 | 65 485 | 36 263 | 80.6 | 3 459 | 2 132 |
| | 5044 | Office equipment | 184 | (NA) | 174 977 | (NA) | (NA) | 37 243 | (NA) | (NA) | 2 060 | (NA) |
| | 5045 | Computers and computer peripheral equipment and software | 96 | (NA) | 86 077 | (NA) | (NA) | 16 468 | (NA) | (NA) | 765 | (NA) |
| | 5046 | Commercial equipment, n.e.c. | 58 | 62 | 97 085 | (D) | (D) | 11 774 | (D) | (D) | 634 | (D) |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 87 | 86 | 421 718 | 310 794 | 35.7 | 52 505 | 39 868 | 31.7 | 1 900 | 2 042 |
| 5083 | 5083 | Farm and garden machinery and equipment | 176 | 195 | 234 827 | 200 756 | 17.0 | 23 584 | 19 396 | 21.6 | 1 450 | 1 483 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 282 | 200 | (D) | 264 242 | (D) | (D) | 37 468 | (D) | (D) | 2 136 |
| 5085 | 5085 | Industrial supplies | 256 | 224 | 439 010 | 338 181 | 29.8 | 54 864 | 40 900 | 34.1 | 2 656 | 2 255 |
| 5086 | | Professional equipment and supplies | 133 | 125 | 209 122 | 194 118 | 7.7 | 26 594 | 23 249 | 14.4 | 1 330 | 1 525 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 82 | 66 | 156 066 | 149 154 | 4.6 | 18 105 | 15 442 | 17.2 | 823 | 819 |
| | 5048 | Ophthalmic goods | 15 | 18 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 5049 | Professional equipment and supplies, n.e.c. | 36 | 41 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5087 | 5087 | Service establishment equipment and supplies | 131 | 90 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 24 | 28 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 509 | | Miscellaneous durable goods | 369 | 340 | (D) | 383 840 | (D) | (D) | 37 040 | (D) | (D) | 2 976 |
| 5093 | 5093 | Scrap and waste materials | 127 | 133 | 274 224 | 167 679 | 63.5 | 27 760 | 17 889 | 55.2 | 1 679 | 1 579 |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals | 50 | 30 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 192 | 177 | 226 025 | (D) | (D) | 16 913 | (D) | (D) | 1 070 | (D) |
| 51 | | Nondurable goods | 1 748 | 1 765 | 7 468 903 | 6 926 721 | 7.8 | 419 109 | 310 199 | 35.1 | 24 166 | 22 247 |
| 511 | | Paper and paper products | 151 | 146 | 323 117 | (D) | (D) | 37 709 | (D) | (D) | 1 923 | (D) |
| 5111 | 5111 | Printing and writing paper | 24 | 17 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5112 | 5112 | Stationery and office supplies | 86 | 92 | (D) | 95 086 | (D) | 16 007 | (D) | (D) | 1 071 | (D) |
| 5113 | 5113 | Industrial and personal service paper | 41 | 37 | 127 197 | 154 076 | -17.5 | 14 605 | 9 846 | 48.3 | 707 | 493 |
| 512 | | Drugs, drug proprietaries, and druggists' sundries | 51 | 41 | 565 625 | (D) | (D) | 19 453 | (D) | (D) | 973 | (D) |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries .. | 51 | 41 | 565 625 | (D) | (D) | 19 453 | (D) | (D) | 973 | (D) |
| 513 | | Apparel, piece goods, and notions | 86 | 61 | (D) | 49 256 | (D) | (D) | 6 138 | (D) | (D) | 426 |
| 5133 | 5131 pt. | Piece goods | 22 | 13 | (D) | 14 216 | (D) | (D) | 1 859 | (D) | (D) | 140 |
| 5134 | 5131 pt. | Notions and other dry goods | 11 | 12 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5136 | 5136 | Men's and boys' clothing and furnishings | 23 | 20 | (D) | 13 220 | (D) | (D) | 1 913 | (D) | (D) | 150 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories | 25 | 11 | 70 401 | 13 774 | 411.1 | 2 931 | 1 432 | 104.7 | 157 | 71 |
| 5139 | 5139 | Footwear | 5 | 5 | 2 948 | (D) | (D) | 541 | (D) | (D) | 26 | (D) |
| 514 | | Groceries and related products | 327 | 341 | 2 518 829 | 2 191 324 | 14.9 | 127 859 | 106 919 | 19.6 | 7 003 | 7 599 |
| 5141 | 5141 | Groceries, general line | 42 | 72 | 1 478 945 | 1 405 063 | 5.3 | 56 078 | 52 280 | 7.3 | 2 946 | 3 648 |
| 5142 | 5142 | Packaged frozen foods | 19 | 13 | 178 140 | 55 705 | 219.8 | 16 682 | 4 807 | 247.0 | 801 | 306 |
| 5143 | 5143 | Dairy products, except dried or canned | 29 | 27 | 14 937 | 81 400 | -81.7 | 1 259 | 1 248 | .9 | 89 | 119 |
| 5144 | 5144 | Poultry and poultry products | 22 | 27 | (D) | 76 918 | (D) | (D) | 4 873 | (D) | (D) | 413 |
| 5145 | 5145 | Confectionery | 29 | 27 | 58 445 | 38 679 | 51.1 | 5 964 | 3 978 | 49.9 | 378 | 324 |

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Merchant wholesalers—Con. | | | | | | | | | | |
| 51 | | Nondurable goods—Con. | | | | | | | | | | |
| 514 | | Groceries and related products—Con. | | | | | | | | | | |
| 5146 | 5146 | Fish and seafoods | 46 | 29 | 95 064 | 48 402 | 96.4 | 5 847 | 2 749 | 112.7 | 457 | 269 |
| 5147 | 5147 | Meats and meat products | 24 | 28 | 254 797 | 106 919 | 138.3 | 7 450 | 6 199 | 20.2 | 406 | 367 |
| 5148 | 5148 | Fresh fruits and vegetables | 48 | 58 | (D) | 120 718 | (D) | (D) | 9 617 | (D) | (D) | 789 |
| 5149 | 5149 | Groceries and related products, n.e.c. | 68 | 60 | 254 070 | 257 520 | -1.3 | 19 176 | 21 168 | -9.4 | 1 056 | 1 364 |
| 515 | | Farm-product raw materials | 114 | 115 | 728 600 | 1 060 804 | -31.3 | 16 078 | 13 777 | 16.7 | 1 099 | 1 035 |
| 5152 | 5159 pt. | Cotton | 15 | 17 | (D) | 275 958 | (D) | (D) | 3 771 | (D) | (D) | 162 |
| 5153 | 5153 | Grain and field beans | 48 | 53 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5154 | 5154 | Livestock | 27 | 28 | 229 254 | (D) | (D) | 3 164 | (D) | (D) | 359 | (D) |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 24 | 17 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 516 | | Chemicals and allied products | 99 | 76 | 236 708 | 118 227 | 100.2 | 24 064 | 11 094 | 116.9 | 936 | 613 |
| 5161 | | Chemicals and allied products | 99 | 76 | 236 708 | 118 227 | 100.2 | 24 064 | 11 094 | 116.9 | 936 | 613 |
| 5162 | 5162 | Plastics materials and basic forms and shapes .. | 18 | 11 | 49 709 | 9 148 | 443.4 | 3 579 | 1 030 | 247.5 | 173 | 57 |
| 5169 | 5169 | Chemicals and allied products, n.e.c. | 81 | 65 | 186 999 | 109 079 | 71.4 | 20 485 | 10 064 | 103.5 | 763 | 556 |
| 517 | | Petroleum and petroleum products | 305 | 369 | 1 360 637 | 1 704 852 | -20.2 | 58 992 | 45 189 | 30.5 | 3 881 | 3 567 |
| 5171 | 5171 | Petroleum bulk stations and terminals | 227 | 247 | (D) | 1 114 875 | (D) | (D) | 29 516 | (D) | (D) | 2 322 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 78 | 122 | (D) | 589 977 | (D) | (D) | 15 673 | (D) | (D) | 1 245 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 66 | 69 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5181 | 5181 | Beer and ale | 54 | 66 | 368 170 | 344 383 | 6.9 | 34 428 | 29 976 | 14.9 | 1 549 | 1 629 |
| 5182 | 5182 | Wine and distilled alcoholic beverages | 12 | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | | Miscellaneous nondurable goods | 549 | 547 | 1 171 058 | 910 633 | 28.6 | 82 728 | 56 242 | 47.1 | 5 642 | 4 834 |
| 5191 | 5191 | Farm supplies | 315 | 344 | 485 959 | 457 500 | 6.2 | 31 213 | 25 817 | 20.9 | 2 096 | 2 309 |
| 5194 | 5194 | Tobacco and tobacco products | 27 | 32 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5198 | 5198 | Paints, varnishes and supplies | 18 | 20 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5199 | | Nondurable goods, n.e.c. | 189 | 151 | 260 373 | 185 324 | 40.5 | 35 210 | 21 030 | 67.4 | 2 478 | 1 809 |
| 5192 | 5099 pt. | Durable goods, n.e.c. | 10 | (NA) | 6 209 | (NA) | (NA) | 1 207 | (NA) | (NA) | 55 | (NA) |
| 5193 | 5193 | Books, periodicals, and newspapers | 29 | 21 | 81 180 | (D) | (D) | 9 322 | (D) | (D) | 578 | (D) |
| 5199 | 5199 | Flowers, nursery stock, and florists' supplies .. | 58 | 45 | 99 039 | (D) | (D) | 15 397 | (D) | (D) | 1 269 | (D) |
| 5199 | 5199 | Nondurable goods, n.e.c. | 92 | (NA) | 73 945 | (NA) | (NA) | 9 284 | (NA) | (NA) | 576 | (NA) |
| | | Manufacturers' sales branches and sales offices | 478 | 531 | 6 160 199 | 5 430 382 | 13.4 | 239 834 | 161 979 | 48.1 | 8 869 | 7 458 |
| 50 | | Durable goods | 275 | 306 | 3 340 869 | 2 706 979 | 23.4 | 156 419 | 102 853 | 52.1 | 5 307 | 4 348 |
| 501 | 501 pt. | Motor vehicles and automotive parts and supplies ... | 16 | 20 | 192 336 | 507 601 | -62.1 | 6 913 | 7 245 | -4.6 | 329 | 357 |
| 502 | 502 | Furniture and home furnishings | 4 | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | 503 | Lumber and other construction materials | 32 | 36 | 304 299 | 187 715 | 62.1 | 7 478 | 6 825 | 9.6 | 303 | 398 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 1 | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 504 pt. | 504 pt. | Professional and commercial equipment and supplies | - | - | - | - | - | - | - | - | - | - |
| 509 pt. | 509 pt. | Miscellaneous durable goods | 1 | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 505 | 505 | Metals and minerals, except petroleum | 19 | 28 | 813 323 | 992 463 | -18.1 | 10 036 | 10 665 | -5.9 | 322 | 442 |
| 506 | | Electrical goods | 58 | 50 | 965 312 | 266 993 | 261.5 | 40 714 | 10 318 | 294.6 | 1 250 | 453 |
| 506 | 506 | Electrical goods | 48 | (NA) | 912 304 | (NA) | (NA) | 37 600 | (NA) | (NA) | 1 167 | (NA) |
| 508 pt. | 508 pt. | Machinery, equipment, and supplies | 10 | (NA) | 53 008 | (NA) | (NA) | 3 114 | (NA) | (NA) | 83 | (NA) |
| 507 | 507 | Hardware, and plumbing and heating equipment and supplies | 13 | 12 | 94 834 | 90 826 | 4.4 | 4 241 | 4 012 | 5.7 | 150 | 156 |
| 508 | | Machinery, equipment, and supplies | 132 | 154 | 896 320 | 632 747 | 41.7 | 84 378 | 62 779 | 34.4 | 2 694 | 2 356 |
| 504 pt. | 504 pt. | Professional and commercial equipment and supplies | 67 | 72 | 640 645 | 333 441 | 92.1 | 70 853 | 52 465 | 35.0 | 2 198 | 1 877 |
| 508 pt. | 508 pt. | Machinery, equipment, and supplies | 65 | 82 | 255 675 | 299 306 | -14.6 | 13 525 | 10 314 | 31.1 | 496 | 479 |
| 509 | 509 pt. | Miscellaneous durable goods | - | - | - | - | - | - | - | - | - | - |
| 51 | | Nondurable goods | 203 | 225 | 2 819 330 | 2 723 403 | 3.5 | 83 415 | 59 126 | 41.1 | 3 562 | 3 110 |
| 511 | 511 | Paper and paper products | 20 | 20 | 88 274 | 53 670 | 64.5 | 4 214 | 5 270 | -20.0 | 127 | 265 |
| 512 | 512 | Drugs, drug proprietaries, and druggists' sundries ... | 5 | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 513 | 513 | Apparel, piece goods, and notions | 2 | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 514 | 514 | Groceries and related products | 60 | 63 | 920 350 | 545 362 | 68.8 | 51 433 | 30 982 | 66.0 | 2 293 | 1 677 |
| 515 | 515 | Farm-product raw materials | - | - | - | - | - | - | - | - | - | - |

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| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Establishments | | Sales | | | Annual payroll | | | Paid employees for pay period including March 12 | |
|---------------------|---------------------|---|------------------|------------------|-------------------|-------------------|--------------------------------------|-------------------|-------------------|--------------------------------------|--|------------------|
| | | | 1987 (number) | 1982 (number) | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (\$1,000) | 1982 (\$1,000) | Percent change 1982 to 1987 | 1987 (number) | 1982 (number) |
| | | Manufacturers' sales branches and sales offices—Con. | | | | | | | | | | |
| 51 | | Nondurable goods—Con. | | | | | | | | | | |
| 516 | 516 | Chemicals and allied products | 28 | 27 | 419 988 | 373 904 | 12.3 | 10 102 | 6 933 | 45.7 | 322 | 258 |
| 517 | 517 | Petroleum and petroleum products | 37 | 59 | (D) | 1 574 082 | (D) | (D) | 9 252 | (D) | (D) | 495 |
| 518 | 518 | Beer, wine, and distilled alcoholic beverages | 1 | - | (D) | - | (X) | (D) | - | (X) | (D) | - |
| 519 | | Miscellaneous nondurable goods | 50 | 49 | 115 560 | 94 782 | 21.9 | 6 405 | 5 865 | 9.2 | 322 | 372 |
| | 509 pt. | Miscellaneous durable goods | - | (NA) | - | (NA) | (NA) | - | (NA) | (NA) | - | (NA) |
| | 519 | Miscellaneous nondurable goods | 50 | (NA) | 115 560 | (NA) | (NA) | 6 405 | (NA) | (NA) | 322 | (NA) |
| | | Agents, brokers, and commission merchants | 519 | 493 | 2 764 185 | 1 981 967 | 39.5 | 75 111 | 52 294 | 43.6 | 3 938 | 3 248 |
| 50 | | Durable goods | 352 | 301 | 1 202 621 | 821 871 | 46.3 | 44 625 | 30 741 | 45.2 | 1 714 | 1 329 |
| 501 | 501 pt. | Motor vehicles and automotive parts and supplies ... | 14 | 16 | 84 032 | 64 651 | 30.0 | 1 229 | 1 423 | -13.6 | 97 | 130 |
| 502 | 502 | Furniture and home furnishings | 23 | 12 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | 503 | Lumber and other construction materials | 17 | 16 | 76 198 | 31 281 | 143.6 | 2 228 | 1 323 | 68.4 | 82 | 73 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 12 | 11 | 80 909 | (D) | (D) | 2 115 | (D) | (D) | 58 | (D) |
| | 504 pt. | Professional and commercial equipment and supplies | - | - | - | - | - | - | - | - | - | - |
| | 509 pt. | Miscellaneous durable goods | 12 | 11 | 80 909 | 60 241 | 34.3 | 2 115 | 2 004 | 5.5 | 58 | 50 |
| 505 | 505 | Metals and minerals, except petroleum | 26 | 30 | 136 317 | 110 732 | 23.1 | 3 355 | 3 065 | 9.5 | 96 | 148 |
| 506 | | Electrical goods | 76 | 56 | (D) | 181 164 | (D) | (D) | 5 857 | (D) | (D) | 238 |
| | 506 | Electrical goods | 73 | (NA) | 393 415 | (NA) | (NA) | 11 801 | (NA) | (NA) | 361 | (NA) |
| | 508 pt. | Machinery, equipment, and supplies | 3 | (NA) | (D) | (NA) | (NA) | (D) | (NA) | (NA) | (D) | (NA) |
| 507 | 507 | Hardware, and plumbing and heating equipment and supplies | 29 | 20 | 85 997 | 50 452 | 70.5 | 4 106 | 2 103 | 95.2 | 150 | 87 |
| 508 | | Machinery, equipment, and supplies | 120 | 105 | (D) | 248 774 | (D) | (D) | 12 768 | (D) | (D) | 498 |
| | 504 pt. | Professional and commercial equipment and supplies | 29 | 17 | 38 401 | 25 981 | 47.8 | 2 800 | 1 404 | 99.4 | 130 | 50 |
| | 508 pt. | Machinery, equipment, and supplies | 91 | 88 | (D) | 222 793 | (D) | (D) | 11 364 | (D) | (D) | 448 |
| 509 | 509 pt. | Miscellaneous durable goods | 35 | 35 | 85 123 | 45 660 | 86.4 | 4 285 | 1 763 | 143.1 | 266 | 85 |
| 51 | | Nondurable goods | 167 | 192 | 1 561 564 | 1 160 096 | 34.6 | 30 486 | 21 553 | 41.4 | 2 224 | 1 919 |
| 511 | 511 | Paper and paper products | 10 | 10 | 18 877 | (D) | (D) | 1 346 | (D) | (D) | 69 | (D) |
| 512 | 512 | Drugs, drug proprietaries, and druggists' sundries ... | 3 | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 513 | 513 | Apparel, piece goods, and notions | 11 | 18 | 46 205 | (D) | (D) | 1 559 | (D) | (D) | 35 | (D) |
| 514 | 514 | Groceries and related products | 77 | 74 | 1 033 604 | 578 722 | 78.6 | 17 917 | 10 606 | 68.9 | 1 058 | 645 |
| 515 | 515 | Farm-product raw materials | 34 | 45 | 392 402 | 445 106 | -11.9 | 6 377 | 6 873 | -7.2 | 906 | 975 |
| 516 | 516 | Chemicals and allied products | 8 | 8 | 10 772 | 19 150 | -43.8 | 846 | 665 | 27.2 | 37 | 20 |
| 517 | 517 | Petroleum and petroleum products | 2 | 7 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | 518 | Beer, wine, and distilled alcoholic beverages | 2 | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | | Miscellaneous nondurable goods | 20 | 26 | 34 023 | 39 631 | -14.2 | 1 554 | 1 180 | 31.7 | 86 | 62 |
| | 509 pt. | Miscellaneous durable goods | - | (NA) | - | (NA) | (NA) | - | (NA) | (NA) | - | (NA) |
| | 519 | Miscellaneous nondurable goods | 20 | (NA) | 34 023 | (NA) | (NA) | 1 554 | (NA) | (NA) | 86 | (NA) |

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|--------------------------------------|--|--|--------------------------------------|---|--|--|---|---|---|--|
| | | Wholesale trade ----- | 6 626 | 24 326 566 | 1 545 405 | 362 229 | 77 320 | 3 190 787 | 1 717 131 | 1 893 129 |
| 5013 | 5013 5015 pt. | Automotive parts and supplies ----- Motor vehicle parts and supplies ----- Motor vehicle parts, used ----- | 579 505 74 | 525 300 499 315 25 985 | 71 287 66 426 4 861 | 17 128 16 014 1 114 | 4 313 3 969 344 | 133 852 123 901 9 951 | 99 763 97 248 2 515 | 104 377 101 536 2 841 |
| 5039 | 5032 5033 5039 | Construction materials, n.e.c. ----- Brick, stone, and related construction materials ----- Roofing, siding, and insulation materials ----- Construction materials, n.e.c. ----- | 166 62 38 66 | 458 415 185 036 132 249 141 130 | 30 360 8 308 6 598 15 454 | 6 605 1 930 1 509 3 166 | 1 453 419 282 752 | 64 888 19 571 13 668 31 649 | 22 262 5 733 6 803 9 726 | 24 717 5 748 8 105 10 864 |
| 5041 5042 | 5091 5092 | Sporting and recreational goods and supplies ----- Toys and hobby goods and supplies ----- | 55 13 | 146 997 21 971 | 10 126 1 362 | 2 587 304 | 567 86 | 23 592 3 330 | 15 578 1 299 | 16 092 2 270 |
| 5063 | 5063 5065 pt. 5084 pt. | Electrical apparatus and equipment, wiring supplies, and construction equipment ----- Electrical apparatus and equipment, wiring supplies, and construction equipment ----- Electrical parts and equipment, n.e.c. ----- Industrial machinery and equipment ----- | 267 232 6 29 | 938 749 844 443 2 409 91 897 | 68 178 61 248 494 6 436 | 16 314 14 549 183 1 582 | 2 813 2 570 22 221 | 128 687 115 787 897 12 003 | 58 077 54 753 144 3 180 | 64 573 60 978 161 3 434 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. ----- | 149 | 1 154 245 | 59 336 | 13 614 | 1 971 | 115 809 | 73 089 | 79 635 |
| 5081 | 5044 5045 5046 | Commercial machines and equipment ----- Office equipment ----- Computers and computer peripheral equipment and software ----- Commercial equipment, n.e.c. ----- | 408 208 138 62 | 877 623 261 793 496 826 119 004 | 130 697 55 735 62 406 12 556 | 32 111 13 885 15 265 2 961 | 5 376 2 699 2 010 667 | 228 067 93 964 109 099 25 004 | 53 673 24 284 20 155 9 234 | 56 608 26 461 19 757 10 390 |
| 5084 | 5084 pt. | Industrial machinery and equipment ----- | 360 | 635 619 | 72 968 | 17 758 | 3 276 | 136 610 | 54 213 | 57 256 |
| 5086 | 5047 5048 5049 | Professional equipment and supplies ----- Medical, dental, and hospital equipment and supplies ----- Ophthalmic goods ----- Professional equipment and supplies, n.e.c. ----- | 159 98 17 44 | 368 684 303 353 13 244 52 087 | 35 035 25 436 3 252 6 347 | 8 026 5 705 797 1 524 | 1 741 1 183 225 333 | 65 987 47 136 6 608 12 243 | 33 631 28 587 1 082 3 962 | 35 907 30 555 1 122 4 230 |
| 5099 5133 5134 5152 5159 | 5099 pt. 5131 pt. 5131 pt. 5159 pt. 5159 pt. | Durable goods, n.e.c. ----- Piece goods ----- Notions and other dry goods ----- Cotton ----- Farm-product raw materials, n.e.c. ----- | 210 22 12 15 26 | 264 519 19 398 16 676 250 690 183 147 | 19 713 2 127 1 135 4 752 6 023 | 4 468 504 253 1 155 1 425 | 1 265 109 57 135 440 | 52 272 5 719 2 241 16 757 19 393 | 5 715 3 197 746 48 017 4 913 | 5 297 3 178 773 61 563 8 450 |
| 5161 | 5162 5169 | Chemicals and allied products ----- Plastics materials and basic forms and shapes ----- Chemicals and allied products, n.e.c. ----- | 135 22 113 | 667 468 68 837 598 631 | 35 012 4 676 30 336 | 8 633 1 062 7 571 | 1 295 214 1 081 | 75 713 11 703 64 010 | 19 133 2 646 16 487 | 20 084 2 656 17 428 |
| 5199 | 5099 pt. 5192 5193 5199 | Nondurable goods, n.e.c. ----- Durable goods, n.e.c. ----- Books, periodicals, and newspapers ----- Flowers, nursery stock, and florists' supplies ----- Nondurable goods, n.e.c. ----- | 212 10 40 64 98 | 303 383 6 209 108 062 107 685 81 427 | 37 629 1 207 11 029 15 730 9 663 | 8 362 344 2 426 3 145 2 447 | 2 612 55 658 1 284 615 | 85 308 2 137 22 415 40 863 19 893 | 30 023 588 6 475 18 264 4 696 | 37 735 511 10 194 21 409 5 621 |
| | | Merchant Wholesalers ----- | 5 629 | 15 402 182 | 1 230 460 | 287 381 | 64 513 | 2 539 531 | 1 485 461 | 1 646 153 |
| 5013 | 5013 5015 pt. | Automotive parts and supplies ----- Motor vehicle parts and supplies ----- Motor vehicle parts, used ----- | 566 492 74 | 508 180 (D) (D) | 69 559 (D) (D) | 16 702 (D) (D) | 4 214 (D) (D) | 130 083 (D) (D) | 97 869 (D) (D) | 102 123 (D) (D) |
| 5039 | 5032 5033 5039 | Construction materials, n.e.c. ----- Brick, stone, and related construction materials ----- Roofing, siding, and insulation materials ----- Construction materials, n.e.c. ----- | 133 45 28 60 | 205 594 42 838 64 532 98 224 | 23 080 5 659 3 812 13 609 | 4 877 1 271 835 2 771 | 1 148 322 162 664 | 48 170 12 449 8 361 27 360 | 15 129 3 177 4 067 7 885 | 17 034 3 097 5 179 8 758 |
| 5041 5042 | 5091 5092 | Sporting and recreational goods and supplies ----- Toys and hobby goods and supplies ----- | 44 11 | 66 948 (D) | 7 985 (D) | 1 988 (D) | 513 (D) | 18 845 (D) | 15 151 (D) | 15 642 (D) |
| 5063 | 5063 5065 pt. 5084 pt. | Electrical apparatus and equipment, wiring supplies, and construction equipment ----- Electrical apparatus and equipment, wiring supplies, and construction equipment ----- Electrical parts and equipment, n.e.c. ----- Industrial machinery and equipment ----- | 194 172 6 16 | (D) (D) 2 409 (D) | (D) (D) 494 (D) | (D) (D) 183 (D) | (D) (D) 22 (D) | (D) (D) 897 (D) | (D) (D) 144 (D) | (D) (D) 161 (D) |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. ----- | 92 | 220 296 | 20 673 | 4 846 | 788 | 37 962 | 18 395 | 20 566 |
| 5081 | 5044 5045 5046 | Commercial machines and equipment ----- Office equipment ----- Computers and computer peripheral equipment and software ----- Commercial equipment, n.e.c. ----- | 338 184 96 58 | 358 139 174 977 86 077 97 085 | 65 485 37 243 16 468 11 774 | 15 880 9 183 3 910 2 787 | 3 459 2 060 765 634 | 117 675 64 674 29 471 23 530 | 33 901 17 719 7 026 9 156 | 38 180 20 905 6 939 10 336 |
| 5084 | 5084 pt. | Industrial machinery and equipment ----- | 282 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5086 | 5047 5048 5049 | Professional equipment and supplies ----- Medical, dental, and hospital equipment and supplies ----- Ophthalmic goods ----- Professional equipment and supplies, n.e.c. ----- | 133 82 15 36 | 209 122 156 066 (D) (D) | 26 594 18 105 (D) (D) | 6 197 4 166 (D) (D) | 1 330 823 (D) (D) | 52 177 35 229 (D) (D) | 21 885 17 262 (D) (D) | 21 858 16 947 (D) (D) |
| 5099 5133 5134 5152 5159 | 5099 pt. 5131 pt. 5131 pt. 5159 pt. 5159 pt. | Durable goods, n.e.c. ----- Piece goods ----- Notions and other dry goods ----- Cotton ----- Farm-product raw materials, n.e.c. ----- | 192 22 11 15 24 | 226 025 (D) (D) (D) (D) | 16 913 (D) (D) (D) (D) | 3 815 (D) (D) (D) (D) | 1 070 (D) (D) (D) (D) | 45 029 (D) (D) (D) (D) | 5 529 (D) (D) (D) (D) | 5 120 (D) (D) (D) (D) |
| 5161 | 5162 5169 | Chemicals and allied products ----- Plastics materials and basic forms and shapes ----- Chemicals and allied products, n.e.c. ----- | 99 18 81 | 236 708 49 709 186 999 | 24 064 3 579 20 485 | 5 727 804 4 923 | 936 173 763 | 51 285 9 653 41 632 | 13 298 2 482 10 816 | 14 195 2 521 11 674 |

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

| 1972 SIC code | 1987 SIC code | Type of operation and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | First quarter payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1986 inventories (\$1,000) | End-of-1987 inventories (\$1,000) |
|--|---------------------|--|--------------------------------------|--------------------|--------------------------------|--|---|------------------------------------|---|---|
| Merchant Wholesalers—Con. | | | | | | | | | | |
| 5199 | | Nondurable goods, n.e.c. | 189 | 260 373 | 35 210 | 7 785 | 2 478 | 80 362 | 29 683 | 37 354 |
| | 5099 pt. | Durable goods, n.e.c. | 10 | 6 209 | 1 207 | 344 | 55 | 2 137 | 588 | 511 |
| | 5192 | Books, periodicals, and newspapers | 29 | 81 180 | 9 322 | 2 024 | 578 | 18 919 | 6 135 | 9 813 |
| | 5193 | Flowers, nursery stock, and florists' supplies | 58 | 99 039 | 15 397 | 3 074 | 1 269 | 40 189 | 18 264 | 21 409 |
| | 5199 | Nondurable goods, n.e.c. | 92 | 73 945 | 9 284 | 2 343 | 576 | 19 117 | 4 696 | 5 621 |
| Manufacturers' sales branches and offices ... | | | | | | | | | | |
| | | | 478 | 6 160 199 | 239 834 | 56 984 | 8 869 | 504 253 | 225 343 | 240 214 |
| 501 | 501 pt. | Motor vehicles and automotive parts and supplies | 16 | 192 336 | 6 913 | 1 992 | 329 | 14 608 | 16 637 | 19 201 |
| 504 | | Sporting, recreational, photographic and hobby goods, toys and supplies | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 504 pt. | Professional and commercial equipment and supplies .. | — | — | — | — | — | — | — | — |
| | 509 pt. | Miscellaneous durable goods | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 506 | | Electrical goods | 58 | 965 312 | 40 714 | 9 491 | 1 250 | 82 347 | 55 246 | 59 643 |
| | 506 | Electrical goods | 48 | 912 304 | 37 600 | 8 659 | 1 167 | 76 349 | 55 148 | 59 522 |
| | 508 pt. | Machinery, equipment, and supplies | 10 | 53 008 | 3 114 | 832 | 83 | 5 998 | 98 | 121 |
| 508 | | Machinery, equipment, and supplies | 132 | 896 320 | 84 378 | 20 662 | 2 694 | 144 645 | 42 130 | 41 026 |
| | 504 pt. | Professional and commercial equipment and supplies .. | 67 | 640 645 | 70 853 | 17 341 | 2 198 | 119 583 | 31 201 | 32 109 |
| | 508 pt. | Machinery, equipment, and supplies | 65 | 255 675 | 13 525 | 3 321 | 496 | 25 062 | 10 929 | 8 917 |
| 509 | 509 pt. | Miscellaneous durable goods | — | — | — | — | — | — | — | — |
| 519 | | Miscellaneous nondurable goods | 50 | 115 560 | 6 405 | 1 580 | 322 | 13 400 | 5 587 | 6 381 |
| | 509 pt. | Miscellaneous durable goods | — | — | — | — | — | — | — | — |
| | 519 | Miscellaneous nondurable goods | 50 | 115 560 | 6 405 | 1 580 | 322 | 13 400 | 5 587 | 6 381 |
| Agents, brokers, and commission merchants .. | | | | | | | | | | |
| | | | 519 | 2 764 185 | 75 111 | 17 864 | 3 938 | 147 003 | 6 327 | 6 762 |
| 501 | 501 pt. | Motor vehicles and automotive parts and supplies | 14 | 84 032 | 1 229 | 220 | 97 | 1 923 | 4 | 4 |
| 504 | | Sporting, recreational, photographic and hobby goods, toys and supplies | 12 | 80 909 | 2 115 | 608 | 58 | 4 551 | 87 | 86 |
| | 504 pt. | Professional and commercial equipment and supplies .. | — | — | — | — | — | — | — | — |
| | 509 pt. | Miscellaneous durable goods | 12 | 80 909 | 2 115 | 608 | 58 | 4 551 | 87 | 86 |
| 506 | | Electrical goods | 76 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 506 | Electrical goods | 73 | 393 415 | 11 801 | 2 699 | 361 | 21 092 | 315 | 311 |
| | 508 pt. | Machinery, equipment, and supplies | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 508 | | Machinery, equipment, and supplies | 120 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| | 504 pt. | Professional and commercial equipment and supplies .. | 29 | 38 401 | 2 800 | 719 | 130 | 4 619 | 317 | 368 |
| | 508 pt. | Machinery, equipment, and supplies | 91 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 509 | 509 pt. | Miscellaneous durable goods | 35 | 85 123 | 4 285 | 999 | 266 | 11 485 | 814 | 715 |
| 519 | | Miscellaneous nondurable goods | 20 | 34 023 | 1 554 | 374 | 86 | 2 857 | 190 | 230 |
| | 509 pt. | Miscellaneous durable goods | — | — | — | — | — | — | — | — |
| | 519 | Miscellaneous nondurable goods | 20 | 34 023 | 1 554 | 374 | 86 | 2 857 | 190 | 230 |

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | Other operating types | | |
|---------------------------|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| Alabama | 6 671 | 24 343 595 | 1 548 477 | 77 559 | 5 674 | 15 419 211 | 1 233 532 | 64 752 | 997 | 8 924 384 |
| Autauga County | 23 | 13 576 | 1 765 | 100 | 20 | (D) | (D) | (D) | 3 | (D) |
| Prattville (part) ▲ | 20 | 11 541 | 1 440 | 87 | 17 | (D) | (D) | (D) | 3 | (D) |
| Balance of county | 3 | 2 035 | 325 | 13 | 3 | 2 035 | 325 | 13 | - | - |
| Baldwin County | 133 | 283 150 | 15 813 | 990 | 120 | 191 145 | 14 133 | 891 | 13 | 92 005 |
| Bay Minette | 17 | 59 381 | 1 348 | 88 | 15 | (D) | (D) | (D) | 2 | (D) |
| Daphne | 15 | 37 567 | 1 263 | 69 | 14 | (D) | (D) | (D) | 1 | (D) |
| Fairhope | 24 | 26 569 | 1 697 | 100 | 20 | 10 965 | 1 262 | 90 | 4 | 15 604 |
| Foley | 15 | 17 612 | 2 643 | 173 | 15 | 17 612 | 2 643 | 173 | - | - |
| Balance of county | 62 | 142 021 | 8 862 | 560 | 56 | (D) | (D) | (D) | 6 | (D) |
| Barbour County | 39 | 59 476 | 5 559 | 437 | 35 | (D) | (D) | (D) | 4 | (D) |
| Eufaula | 20 | 33 015 | 4 176 | 307 | 17 | (D) | (D) | (D) | 3 | (D) |
| Balance of county | 19 | 26 461 | 1 383 | 130 | 18 | (D) | (D) | (D) | 1 | (D) |
| Bibb County | 8 | 14 597 | 1 514 | 115 | 7 | (D) | (D) | (D) | 1 | (D) |
| Brent | - | - | - | - | - | - | - | - | - | - |
| Centreville | 5 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | - | - |
| Balance of county | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| Blount County | 33 | 71 672 | 4 595 | 312 | 29 | (D) | (D) | (D) | 4 | (D) |
| Oneonta | 13 | 40 563 | 2 191 | 139 | 12 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 20 | 31 109 | 2 404 | 173 | 17 | (D) | (D) | (D) | 3 | (D) |
| Bullock County | 13 | 16 996 | 1 595 | 182 | 12 | (D) | (D) | (D) | 1 | (D) |
| Union Springs | 9 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| Butler County | 26 | 95 244 | 2 789 | 184 | 22 | (D) | (D) | (D) | 4 | (D) |
| Greenville | 17 | (D) | (D) | (D) | 16 | 28 738 | 1 935 | 144 | 3 | (D) |
| Balance of county | 9 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 3 | (D) |
| Calhoun County | 139 | 528 400 | 28 018 | 1 549 | 123 | (D) | (D) | (D) | 16 | (D) |
| Aniston | 83 | 385 240 | 20 931 | 1 072 | 76 | (D) | (D) | (D) | 7 | (D) |
| Glencoe (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Jacksonville | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| Oxford (part) ▲ | 23 | 89 240 | 3 981 | 260 | 18 | (D) | (D) | (D) | 5 | (D) |
| Piedmont (part) ▲ | 5 | 2 354 | 286 | 28 | 5 | 2 354 | 286 | 28 | - | - |
| Southside (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Weaver | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Balance of county | 24 | 49 435 | 2 696 | 177 | 21 | (D) | (D) | (D) | 3 | (D) |
| Chambers County | 27 | 45 278 | 3 675 | 188 | 25 | (D) | (D) | (D) | 2 | (D) |
| Lafayette | 10 | 23 254 | 1 013 | 52 | 10 | 23 254 | 1 013 | 52 | - | - |
| Lanett | 8 | 18 248 | 2 390 | 105 | 8 | 18 248 | 2 390 | 105 | - | - |
| Valley | - | - | - | - | - | - | - | - | - | - |
| Balance of county | 9 | 3 776 | 272 | 31 | 7 | (D) | (D) | (D) | 2 | (D) |
| Cherokee County | 27 | 33 601 | 2 505 | 211 | 26 | (D) | (D) | (D) | 1 | (D) |
| Piedmont (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Balance of county | 27 | 33 601 | 2 505 | 211 | 26 | (D) | (D) | (D) | 1 | (D) |
| Chilton County | 39 | 44 582 | 3 082 | 242 | 36 | 34 849 | 2 716 | 227 | 3 | 9 733 |
| Clanton | 17 | (D) | (D) | (D) | 16 | 21 389 | 1 589 | 130 | 1 | (D) |
| Balance of county | 22 | (D) | (D) | (D) | 20 | 13 460 | 1 127 | 97 | 2 | (D) |
| Choctaw County | 19 | 32 280 | 1 712 | 115 | 18 | (D) | (D) | (D) | 1 | (D) |
| Clarke County | 30 | 28 467 | 2 312 | 109 | 27 | 25 626 | 2 193 | 104 | 3 | 2 841 |
| Jackson | 7 | 5 522 | 471 | 24 | 6 | (D) | (D) | (D) | 1 | (D) |
| Thomasville | 13 | 11 915 | 844 | 50 | 11 | (D) | (D) | (D) | 2 | (D) |
| Balance of county | 10 | 11 030 | 997 | 35 | 10 | 11 030 | 997 | 35 | - | - |
| Clay County | 10 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 3 | 357 |
| Cleburne County | 10 | 5 413 | 343 | 32 | 10 | 5 413 | 343 | 32 | - | - |
| Heflin | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| Balance of county | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| Coffee County | 50 | 68 535 | 3 121 | 269 | 45 | (D) | (D) | (D) | 5 | (D) |
| Elba | 8 | 12 883 | 765 | 93 | 7 | (D) | (D) | (D) | 1 | (D) |
| Enterprise (part) ▲ | 32 | 16 777 | 1 456 | 117 | 29 | (D) | (D) | (D) | 3 | (D) |
| Balance of county | 10 | 38 875 | 900 | 59 | 9 | (D) | (D) | (D) | 1 | (D) |
| Colbert County | 113 | 277 846 | 20 180 | 1 032 | 102 | 193 930 | 16 820 | 907 | 11 | 83 916 |
| Muscle Shoals | 28 | 66 903 | 4 590 | 237 | 24 | 59 077 | 4 288 | 223 | 4 | 7 826 |
| Sheffield | 45 | 78 255 | 5 794 | 332 | 43 | (D) | (D) | (D) | 2 | (D) |
| Tuscumbia | 12 | 70 644 | 4 107 | 173 | 10 | (D) | (D) | (D) | 2 | (D) |
| Balance of county | 28 | 62 044 | 5 689 | 290 | 25 | (D) | (D) | (D) | 3 | (D) |
| Conecuh County | 15 | 17 750 | 1 777 | 111 | 15 | 17 750 | 1 777 | 111 | - | - |
| Evergreen | 14 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | - | - |
| Balance of county | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Coosa County | 10 | 10 545 | 854 | 52 | 9 | (D) | (D) | (D) | 1 | (D) |
| Covington County | 73 | 266 477 | 14 021 | 988 | 68 | (D) | (D) | (D) | 5 | (D) |
| Andalusia | 38 | 126 407 | 8 490 | 547 | 35 | (D) | (D) | (D) | 3 | (D) |
| Opp | 16 | 121 878 | 4 256 | 346 | 14 | (D) | (D) | (D) | 2 | (D) |
| Balance of county | 19 | 18 192 | 1 275 | 95 | 19 | 18 192 | 1 275 | 95 | - | - |
| Crenshaw County | 21 | 82 564 | 4 050 | 296 | 19 | (D) | (D) | (D) | 2 | (D) |
| Luverne | 8 | 15 663 | 1 107 | 63 | 7 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 13 | 66 901 | 2 943 | 233 | 12 | (D) | (D) | (D) | 1 | (D) |
| Cullman County | 93 | 183 271 | 9 960 | 710 | 86 | (D) | (D) | (D) | 7 | (D) |
| Cullman | 63 | 147 676 | 7 972 | 554 | 57 | (D) | (D) | (D) | 6 | (D) |
| Balance of county | 30 | 35 595 | 1 988 | 156 | 29 | (D) | (D) | (D) | 1 | (D) |

**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| Geographic area | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | Paid employees for pay period including March 12 (number) | Other operating types | |
|---------------------------|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | | Estab- lish- ments (number) | Sales (\$1,000) |
| Alabama—Con. | | | | | | | | | | |
| Dale County | 34 | 198 621 | 8 064 | 703 | 31 | (D) | (D) | (D) | 3 | (D) |
| Daleville | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| Dothan (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Enterprise (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Ozark | 18 | 189 578 | 7 227 | 593 | 18 | (D) | (D) | (D) | - | (D) |
| Balance of county | 13 | (D) | (D) | (D) | 11 | (D) | (D) | (D) | 2 | (D) |
| Dallas County | 72 | 244 747 | 11 456 | 686 | 67 | (D) | (D) | (D) | 5 | (D) |
| Selma | 56 | 223 764 | 10 162 | 586 | 51 | (D) | (D) | (D) | 5 | (D) |
| Balance of county | 16 | 20 983 | 1 294 | 100 | 16 | 20 983 | 1 294 | 100 | - | - |
| De Kalb County | 54 | 153 193 | 9 129 | 628 | 47 | 118 934 | 7 828 | 545 | 7 | 34 259 |
| Fort Payne | 26 | 126 620 | 7 333 | 482 | 22 | 95 705 | 6 193 | 408 | 4 | 30 915 |
| Rainsville | 5 | 4 272 | 555 | 35 | 4 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 23 | 22 301 | 1 241 | 111 | 21 | (D) | (D) | (D) | 2 | (D) |
| Elmore County | 39 | 43 052 | 3 197 | 246 | 36 | (D) | (D) | (D) | 3 | (D) |
| Millbrook | 7 | 1 253 | 243 | 17 | 7 | 1 253 | 243 | 17 | - | - |
| Prattville (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Tallapoosa (part) ▲ | 8 | 4 116 | 552 | 40 | 8 | 4 116 | 552 | 40 | - | - |
| Wetumpka | 12 | 24 126 | 1 626 | 120 | 11 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 12 | 13 557 | 776 | 69 | 10 | (D) | (D) | (D) | 2 | (D) |
| Escambia County | 56 | 56 966 | 5 142 | 336 | 52 | 53 943 | 4 940 | 321 | 4 | 3 023 |
| Atmore | 22 | 25 865 | 1 695 | 115 | 22 | 25 865 | 1 695 | 115 | - | - |
| Brewton | 18 | 19 075 | 1 869 | 116 | 15 | (D) | (D) | (D) | 3 | (D) |
| East Brewton | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Balance of county | 15 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | 1 | (D) |
| Etowah County | 137 | 332 968 | 24 808 | 1 340 | 127 | 296 261 | 21 129 | 1 192 | 10 | 36 707 |
| Attalla | 14 | 53 089 | 3 918 | 207 | 13 | (D) | (D) | (D) | 1 | (D) |
| Boaz (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Gadsden | 106 | 260 368 | 18 995 | 1 011 | 98 | 232 734 | 16 257 | 870 | 8 | 27 634 |
| Glencoe (part) ▲ | 4 | 10 626 | 1 149 | 19 | 3 | (D) | (D) | (D) | 1 | (D) |
| Hokes Bluff | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| Rainbow City | 4 | 1 865 | 358 | 56 | 4 | 1 865 | 358 | 56 | - | - |
| Southside (part) ▲ | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Balance of county | 6 | 6 706 | 340 | 45 | 6 | 6 706 | 340 | 45 | - | - |
| Fayette County | 25 | 39 163 | 1 808 | 182 | 23 | (D) | (D) | (D) | 2 | (D) |
| Fayette | 17 | (D) | (D) | (D) | 15 | (D) | (D) | (D) | 2 | (D) |
| Winfield (part) ▲ | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Balance of county | 7 | 6 747 | 592 | 66 | 7 | 6 747 | 592 | 66 | - | - |
| Franklin County | 28 | 57 317 | 3 446 | 310 | 26 | (D) | (D) | (D) | 2 | (D) |
| Red Bay | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| Russellville | 13 | 21 110 | 1 773 | 164 | 13 | 21 110 | 1 773 | 164 | - | - |
| Balance of county | 10 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 1 | (D) |
| Geneva County | 37 | 403 514 | 14 030 | 882 | 33 | (D) | (D) | (D) | 4 | (D) |
| Geneva | 10 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | - | - |
| Hartford | 8 | 15 522 | 918 | 59 | 6 | (D) | (D) | (D) | 2 | (D) |
| Balance of county | 19 | (D) | (D) | (D) | 17 | (D) | (D) | (D) | 2 | (D) |
| Greene County | 10 | 18 816 | 1 111 | 96 | 8 | (D) | (D) | (D) | 2 | (D) |
| Hale County | 13 | 22 122 | 959 | 85 | 10 | (D) | (D) | (D) | 3 | (D) |
| Greensboro | 5 | 3 594 | 307 | 23 | 4 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 8 | 18 528 | 652 | 62 | 6 | (D) | (D) | (D) | 2 | (D) |
| Henry County | 28 | 88 679 | 4 620 | 356 | 27 | (D) | (D) | (D) | 1 | (D) |
| Abbeville | 15 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | 1 | (D) |
| Headland | 11 | 44 162 | 2 177 | 154 | 11 | 44 162 | 2 177 | 154 | - | - |
| Balance of county | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| Houston County | 226 | 560 539 | 46 297 | 2 611 | 207 | (D) | (D) | (D) | 19 | (D) |
| Dothan (part) ▲ | 201 | 506 536 | 42 292 | 2 323 | 183 | (D) | (D) | (D) | 18 | (D) |
| Balance of county | 25 | 54 003 | 4 005 | 288 | 24 | (D) | (D) | (D) | 1 | (D) |
| Jackson County | 49 | 81 200 | 4 902 | 364 | 47 | (D) | (D) | (D) | 2 | (D) |
| Bridgeport | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| Scottsboro | 25 | 44 620 | 3 197 | 229 | 23 | (D) | (D) | (D) | 2 | (D) |
| Stevenson | 5 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | - | - |
| Balance of county | 17 | 27 964 | 1 279 | 100 | 17 | 27 964 | 1 279 | 100 | - | - |
| Jefferson County | 1 799 | 9 903 166 | 630 439 | 26 742 | 1 372 | 5 070 017 | 447 436 | 20 419 | 427 | 4 833 149 |
| Bessemer | 61 | (D) | (D) | (D) | 55 | 154 507 | 12 217 | 629 | 6 | (D) |
| Birmingham | 1 030 | 6 025 964 | 413 993 | 18 428 | 820 | 3 680 759 | 310 737 | 14 664 | 210 | 2 345 205 |
| Brighton | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| Fairfield | 23 | (D) | (D) | (D) | 18 | 78 929 | 8 751 | 331 | 5 | (D) |
| Fultondale | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| Gardendale | 8 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | - | - |
| Graysville | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| Homewood | 127 | 719 064 | 33 838 | 1 236 | 79 | 160 719 | 16 743 | 682 | 48 | 558 345 |
| Hoover (part) ▲ | 48 | (D) | (D) | (D) | 27 | (D) | (D) | (D) | 21 | 64 130 |
| Hueytown | 10 | 11 691 | 1 297 | 64 | 9 | (D) | (D) | (D) | 1 | (D) |
| Irondale | 44 | 230 928 | 21 604 | 741 | 38 | 175 486 | 17 895 | 627 | 5 | 55 442 |
| Leeds (part) ▲ | 17 | 27 725 | 2 290 | 119 | 12 | 23 218 | 2 094 | 109 | 6 | 4 507 |
| Lipscomb | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| Midfield | 4 | 2 294 | 180 | 19 | 3 | (D) | (D) | (D) | 1 | (D) |
| Mountain Brook | 83 | 372 984 | 15 214 | 498 | 48 | 111 112 | 4 675 | 203 | 35 | 261 872 |
| Pleasant Grove | 3 | 1 656 | 137 | 9 | 2 | (D) | (D) | (D) | 1 | (D) |
| Roosevelt City | - | - | - | - | - | - | - | - | - | - |
| Sumiton (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Tarrant ▲ | 38 | 180 052 | 23 001 | 928 | 34 | 137 334 | 19 530 | 702 | 4 | 42 718 |
| Trussville | 14 | 31 147 | 2 522 | 102 | 13 | (D) | (D) | (D) | 1 | (D) |

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|----------------------------|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| Alabama—Con. | | | | | | | | | | |
| Jefferson County—Con. | | | | | | | | | | |
| Vestavia Hills | 39 | 243 695 | 11 482 | 323 | 18 | 20 357 | 2 723 | 86 | 21 | 223 338 |
| Warrior | 4 | 1 664 | 164 | 10 | 4 | 1 664 | 164 | 10 | - | - |
| Balance of county | 234 | 1 106 181 | 69 802 | 2 785 | 173 | 412 662 | 41 908 | 1 897 | 61 | 693 519 |
| Lamar County | 9 | 11 237 | 867 | 67 | 9 | 11 237 | 867 | 67 | - | - |
| Vernon | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| Balance of county | 7 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | - | - |
| Lauderdale County | 100 | 155 221 | 14 602 | 917 | 92 | 143 827 | 13 958 | 879 | 8 | 11 394 |
| Florence | 77 | 136 305 | 12 599 | 759 | 69 | 124 911 | 11 955 | 721 | 8 | 11 394 |
| Balance of county | 23 | 18 916 | 2 003 | 158 | 23 | 18 916 | 2 003 | 158 | - | - |
| Lawrence County | 24 | 23 001 | 1 565 | 164 | 23 | (D) | (D) | (D) | 1 | (D) |
| Moulton | 14 | 12 690 | 1 034 | 117 | 13 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 10 | 10 311 | 531 | 47 | 10 | 10 311 | 531 | 47 | - | - |
| Lee County | 92 | 208 842 | 13 360 | 787 | 86 | 200 975 | 12 796 | 767 | 6 | 7 867 |
| Auburn | 27 | 28 775 | 2 711 | 167 | 24 | (D) | (D) | (D) | 3 | (D) |
| Opelika | 52 | 165 546 | 9 719 | 516 | 50 | (D) | (D) | (D) | 2 | (D) |
| Phenix City (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Balance of county | 13 | 14 521 | 930 | 104 | 12 | 14 521 | 636 | 96 | 1 | - |
| Limestone County | 50 | 82 508 | 6 546 | 415 | 49 | (D) | (D) | (D) | 1 | (D) |
| Athens | 33 | (D) | (D) | (D) | 32 | (D) | (D) | (D) | 1 | (D) |
| Huntsville (part) ▲ | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Madison (part) ▲ | - | - | - | - | - | - | - | - | - | - |
| Balance of county | 16 | 28 591 | 1 786 | 98 | 16 | 28 591 | 1 786 | 98 | - | - |
| Lowndes County | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| Macon County | 11 | 23 389 | 1 619 | 85 | 11 | 23 389 | 1 619 | 85 | - | - |
| Tuskegee | 7 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | - | - |
| Balance of county | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| Madison County | 404 | 1 506 175 | 90 708 | 4 155 | 323 | 663 373 | 60 642 | 3 136 | 81 | 842 802 |
| Huntsville (part) ▲ | 343 | (D) | (D) | (D) | 267 | (D) | (D) | (D) | 76 | 830 302 |
| Madison (part) ▲ | 28 | 76 594 | 5 704 | 270 | 24 | (D) | (D) | (D) | 4 | (D) |
| Balance of county | 33 | (D) | (D) | (D) | 32 | (D) | (D) | (D) | 1 | (D) |
| Marengo County | 33 | 99 723 | 5 409 | 318 | 32 | (D) | (D) | (D) | 1 | (D) |
| Demopolis | 21 | 83 267 | 4 535 | 266 | 21 | 83 267 | 4 535 | 266 | - | - |
| Linden | 4 | 7 289 | 440 | 21 | 4 | 7 289 | 440 | 21 | - | - |
| Balance of county | 8 | 9 167 | 434 | 31 | 7 | (D) | (D) | (D) | 1 | (D) |
| Marion County | 38 | 66 601 | 4 590 | 300 | 34 | 54 193 | 3 964 | 267 | 4 | 12 408 |
| Hamilton | 10 | 7 390 | 599 | 58 | 10 | 7 390 | 599 | 58 | - | - |
| Winfield (part) ▲ | 6 | 10 055 | 1 186 | 56 | 6 | 10 055 | 1 186 | 56 | - | - |
| Balance of county | 22 | 49 156 | 2 805 | 186 | 18 | 36 748 | 2 179 | 153 | 4 | 12 408 |
| Marshall County | 144 | 557 016 | 25 702 | 1 548 | 136 | 453 193 | 22 704 | 1 365 | 8 | 103 823 |
| Albertville | 61 | 280 244 | 14 040 | 799 | 60 | (D) | (D) | (D) | 1 | (D) |
| Arab | 10 | 7 575 | 594 | 54 | 9 | (D) | (D) | (D) | 1 | (D) |
| Boaz (part) ▲ | 23 | 118 512 | 3 243 | 211 | 21 | (D) | (D) | (D) | 2 | (D) |
| Guntersville | 27 | 81 367 | 5 356 | 291 | 24 | (D) | (D) | (D) | 3 | (D) |
| Balance of county | 23 | 69 318 | 2 469 | 193 | 22 | (D) | (D) | (D) | 1 | (D) |
| Mobile County | 784 | 2 607 627 | 183 099 | 9 300 | 649 | 1 607 019 | 146 574 | 7 744 | 135 | 1 000 608 |
| Chickasaw | 17 | 50 085 | 3 162 | 230 | 15 | (D) | (D) | (D) | 2 | (D) |
| Citronelle | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| Mobile | 607 | 2 173 368 | 153 130 | 7 479 | 490 | 1 227 965 | 119 049 | 6 048 | 117 | 945 403 |
| Prichard | 35 | 144 566 | 11 115 | 628 | 34 | (D) | (D) | (D) | 1 | (D) |
| Saraland | 9 | 11 367 | 799 | 47 | 8 | (D) | (D) | (D) | 1 | (D) |
| Satsuma | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| Balance of county | 112 | 224 587 | 14 648 | 890 | 98 | 179 363 | 12 394 | 776 | 14 | 45 224 |
| Monroe County | 31 | 75 371 | 5 023 | 358 | 29 | (D) | (D) | (D) | 2 | (D) |
| Monroeville | 19 | 39 105 | 2 679 | 214 | 18 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 12 | 36 266 | 2 344 | 144 | 11 | (D) | (D) | (D) | 1 | (D) |
| Montgomery County | 459 | 2 429 700 | 137 812 | 6 701 | 378 | 1 598 754 | 117 249 | 5 735 | 81 | 830 946 |
| Montgomery | 436 | 2 260 029 | 133 011 | 6 539 | 360 | 1 525 017 | 112 786 | 5 586 | 76 | 735 012 |
| Balance of county | 23 | 169 671 | 4 801 | 162 | 18 | 73 737 | 4 463 | 149 | 5 | 95 934 |
| Morgan County | 173 | 449 258 | 33 471 | 1 770 | 162 | 417 566 | 31 318 | 1 686 | 11 | 31 692 |
| Decatur | 135 | 387 993 | 28 819 | 1 493 | 125 | (D) | (D) | (D) | 10 | (D) |
| Hartselle | 13 | 17 975 | 1 451 | 96 | 13 | 17 975 | 1 451 | 96 | - | - |
| Balance of county | 25 | 43 290 | 3 201 | 181 | 24 | (D) | (D) | (D) | 1 | (D) |
| Perry County | 13 | 38 000 | 1 939 | 223 | 11 | (D) | (D) | (D) | 2 | (D) |
| Marion | 7 | (D) | (D) | (D) | 6 | 4 445 | 344 | 43 | 1 | (D) |
| Balance of county | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 | (D) |
| Pickens County | 26 | 44 519 | 3 293 | 203 | 25 | (D) | (D) | (D) | 1 | (D) |
| Aliceville | 8 | 17 444 | 1 828 | 104 | 7 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 18 | 27 075 | 1 465 | 99 | 18 | 27 075 | 1 465 | 99 | - | - |
| Pike County | 58 | 106 451 | 7 596 | 470 | 52 | 93 141 | 7 121 | 435 | 6 | 13 310 |
| Brundidge | 9 | 14 984 | 1 150 | 73 | 8 | (D) | (D) | (D) | 1 | (D) |
| Troy | 36 | 63 257 | 5 094 | 294 | 32 | 59 148 | 4 874 | 285 | 4 | 4 109 |
| Balance of county | 13 | 28 210 | 1 352 | 103 | 12 | (D) | (D) | (D) | 1 | (D) |
| Randolph County | 20 | 40 263 | 1 522 | 134 | 18 | (D) | (D) | (D) | 2 | (D) |
| Roanoke | 10 | 31 723 | 850 | 85 | 9 | (D) | (D) | (D) | 1 | (D) |
| Balance of county | 10 | 8 540 | 672 | 49 | 9 | (D) | (D) | (D) | 1 | (D) |
| Russell County | 33 | 64 923 | 3 546 | 209 | 28 | (D) | (D) | (D) | 5 | (D) |
| Phenix City (part) ▲ | 28 | 61 438 | 3 136 | 175 | 23 | (D) | (D) | (D) | 5 | (D) |
| Balance of county | 5 | 3 485 | 410 | 34 | 5 | 3 485 | 410 | 34 | - | - |

**Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:
1987—Con.**

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| Geographic area | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|--------------------------|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| Alabama—Con. | | | | | | | | | | |
| St. Clair County ----- | 42 | 85 760 | 5 268 | 370 | 34 | 42 587 | 4 397 | 293 | 8 | 43 173 |
| Leeds (part) ▲ ----- | - | - | - | - | - | - | - | - | - | - |
| Pell City ----- | 12 | 15 197 | 1 199 | 83 | 12 | 15 197 | 1 199 | 83 | - | - |
| Balance of county ----- | 30 | 70 563 | 4 069 | 287 | 22 | 27 390 | 3 198 | 210 | 8 | 43 173 |
| Shelby County ----- | 118 | 330 654 | 36 656 | 1 492 | 99 | 297 065 | 34 585 | 1 402 | 19 | 33 589 |
| Alabaster ----- | 14 | (D) | (D) | (D) | 10 | 21 935 | 1 350 | 80 | 4 | (D) |
| Columbiana ----- | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| Hoover (part) ▲ ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Leeds (part) ▲ ----- | - | - | - | - | - | - | - | - | - | - |
| Montevallo ----- | 5 | 3 521 | 508 | 35 | 4 | (D) | (D) | (D) | 1 | (D) |
| Pelham ----- | 52 | 218 842 | 24 088 | 910 | 43 | 198 283 | 23 076 | 862 | 9 | 20 559 |
| Balance of county ----- | 42 | 64 401 | 7 283 | 305 | 37 | (D) | (D) | (D) | 5 | (D) |
| Sumter County ----- | 14 | 23 275 | 2 047 | 131 | 13 | (D) | (D) | (D) | 1 | (D) |
| Livingston ----- | 5 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | - | - |
| York ----- | 7 | 7 221 | 817 | 50 | 6 | (D) | (D) | (D) | 1 | (D) |
| Balance of county ----- | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| Talladega County ----- | 66 | 106 501 | 9 808 | 485 | 63 | (D) | (D) | (D) | 3 | (D) |
| Childersburg ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Oxford (part) ▲ ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Sylacauga ----- | 27 | 40 222 | 3 820 | 188 | 26 | (D) | (D) | (D) | 1 | (D) |
| Talladega ----- | 22 | 43 595 | 4 523 | 228 | 20 | (D) | (D) | (D) | 2 | (D) |
| Balance of county ----- | 15 | (D) | (D) | (D) | 15 | (D) | (D) | (D) | - | - |
| Tallapoosa County ----- | 41 | 44 077 | 3 404 | 235 | 38 | (D) | (D) | (D) | 3 | (D) |
| Alexander City ----- | 18 | (D) | (D) | (D) | 17 | 27 212 | 2 122 | 132 | 1 | (D) |
| Dadeville ----- | 10 | 8 719 | 876 | 69 | 10 | 8 719 | 876 | 69 | - | - |
| Tallassee (part) ▲ ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Balance of county ----- | 12 | 6 753 | 264 | 29 | 10 | (D) | (D) | (D) | 2 | (D) |
| Tuscaloosa County ----- | 167 | 391 954 | 27 041 | 1 596 | 156 | 292 125 | 25 021 | 1 501 | 11 | 99 829 |
| Northport ----- | 29 | 62 746 | 5 395 | 283 | 28 | (D) | (D) | (D) | 1 | (D) |
| Tuscaloosa ----- | 116 | 291 519 | 18 889 | 1 141 | 107 | 193 510 | 16 919 | 1 047 | 9 | 98 009 |
| Balance of county ----- | 22 | 37 689 | 2 757 | 172 | 21 | (D) | (D) | (D) | 1 | (D) |
| Walker County ----- | 76 | 219 134 | 11 238 | 543 | 69 | (D) | (D) | (D) | 7 | (D) |
| Cordova ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| Jasper ----- | 50 | (D) | (D) | (D) | 46 | (D) | (D) | (D) | 4 | (D) |
| Sumiton (part) ▲ ----- | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| Balance of county ----- | 23 | 109 048 | 5 450 | 194 | 21 | (D) | (D) | (D) | 2 | (D) |
| Washington County ----- | 17 | 17 784 | 1 173 | 98 | 13 | 8 232 | 525 | 50 | 4 | 9 552 |
| Wilcox County ----- | 22 | 16 770 | 1 373 | 114 | 22 | 16 770 | 1 373 | 114 | - | - |
| Winston County ----- | 44 | 95 100 | 7 088 | 417 | 42 | (D) | (D) | (D) | 2 | (D) |
| Haleyville ----- | 31 | 64 921 | 4 265 | 243 | 30 | (D) | (D) | (D) | 1 | (D) |
| Balance of county ----- | 13 | 30 179 | 2 823 | 174 | 12 | (D) | (D) | (D) | 1 | (D) |

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | BIRMINGHAM | | | | | | | | | | |
| | Wholesale trade ----- | 1 030 | 6 025 964 | 413 993 | 18 428 | 820 | 3 680 759 | 310 737 | 14 664 | 210 | 2 345 205 |
| 50 | Durable goods ----- | 794 | 3 406 769 | 292 321 | 12 733 | 652 | 2 256 614 | 228 564 | 10 512 | 142 | 1 150 155 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 129 | 563 747 | 43 419 | 2 100 | 114 | 368 937 | 36 805 | 1 790 | 15 | 194 810 |
| 5012 | Automobiles and other motor vehicles ----- | 24 | 195 352 | 12 095 | 564 | 20 | (D) | (D) | (D) | 4 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 75 | 186 171 | 21 888 | 1 115 | 68 | (D) | (D) | (D) | 7 | (D) |
| 5014 | Tires and tubes ----- | 21 | 174 515 | 7 833 | 337 | 17 | (D) | (D) | (D) | 4 | (D) |
| 5015 | Motor vehicle parts, used ----- | 9 | 7 709 | 1 603 | 84 | 9 | 7 709 | 1 603 | 84 | - | - |
| 502 | Furniture and homefurnishings ----- | 46 | 125 768 | 15 260 | 792 | 39 | 114 906 | 14 723 | 771 | 7 | 10 862 |
| 5021 | Furniture ----- | 27 | 64 104 | 7 785 | 395 | 20 | 53 242 | 7 248 | 374 | 7 | 10 862 |
| 5023 | Homefurnishings ----- | 19 | 61 664 | 7 475 | 397 | 19 | 61 664 | 7 475 | 397 | - | - |
| 503 | Lumber and other construction materials ----- | 63 | 381 605 | 20 235 | 878 | 49 | 278 783 | 17 204 | 759 | 14 | 102 822 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 30 | 240 945 | 12 713 | 560 | 27 | (D) | (D) | (D) | 3 | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 13 | 79 955 | 2 173 | 87 | 6 | (D) | (D) | (D) | 7 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 12 | 35 905 | 2 339 | 89 | 8 | (D) | (D) | (D) | 4 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 8 | 24 800 | 3 010 | 142 | 8 | 24 800 | 3 010 | 142 | - | - |
| 504 | Professional and commercial equipment and supplies ----- | 117 | 293 005 | 36 734 | 1 554 | 96 | 166 822 | 22 772 | 1 129 | 21 | 126 183 |
| 5043 | Photographic equipment and supplies ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5044 | Office equipment ----- | 37 | 51 359 | 11 268 | 512 | 34 | (D) | (D) | (D) | 3 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 31 | 92 053 | 10 280 | 359 | 20 | 17 962 | 2 527 | 147 | 11 | 74 091 |
| 5046 | Commercial equipment, n.e.c. ----- | 15 | 34 842 | 4 364 | 198 | 13 | (D) | (D) | (D) | 2 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 21 | 89 031 | 7 253 | 307 | 18 | (D) | (D) | (D) | 3 | (D) |
| 5048 | Ophthalmic goods ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 11 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 2 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 52 | 641 645 | 36 756 | 1 370 | 36 | 461 544 | 28 516 | 1 092 | 16 | 180 101 |
| 5051 | Metals service centers and offices ----- | 46 | (D) | (D) | (D) | 31 | (D) | (D) | (D) | 15 | (D) |
| 5052 | Coal and other minerals and ores ----- | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 | (D) |
| 506 | Electrical goods ----- | 68 | 615 805 | 45 527 | 1 684 | 52 | 239 148 | 22 844 | 982 | 16 | 376 657 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 37 | 206 150 | 17 499 | 706 | 26 | (D) | (D) | (D) | 11 | (D) |
| 5064 | Electrical appliances, television and radio sets ----- | 10 | 32 218 | 2 192 | 114 | 10 | 32 218 | 2 192 | 114 | - | - |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 21 | 377 437 | 25 836 | 864 | 16 | (D) | (D) | (D) | 5 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 74 | 185 359 | 21 475 | 1 023 | 64 | 155 398 | 19 389 | 924 | 10 | 29 961 |
| 5072 | Hardware ----- | 30 | 75 837 | 10 690 | 566 | 27 | (D) | (D) | (D) | 3 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 17 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | 3 | 15 902 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 22 | 47 641 | 4 375 | 221 | 18 | (D) | (D) | (D) | 4 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 5 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | - | - |
| 508 | Machinery, equipment, and supplies ----- | 187 | 439 527 | 55 439 | 2 454 | 151 | 329 461 | 49 721 | 2 234 | 36 | 110 066 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 20 | 65 919 | 10 461 | 372 | 14 | 50 710 | 9 291 | 332 | 6 | 15 209 |
| 5083 | Farm and garden machinery and equipment ----- | 10 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 1 | (D) |
| 5084 | Industrial machinery and equipment ----- | 67 | 119 008 | 16 927 | 732 | 52 | 89 332 | 14 532 | 640 | 15 | 29 676 |
| 5085 | Industrial supplies ----- | 62 | 184 566 | 17 344 | 818 | 49 | 123 300 | 15 315 | 738 | 13 | 61 266 |
| 5087 | Service establishment equipment and supplies ----- | 25 | 29 041 | 5 853 | 311 | 24 | (D) | (D) | (D) | 1 | (D) |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 509 | Miscellaneous durable goods ----- | 58 | 160 308 | 17 476 | 878 | 51 | 141 615 | 16 590 | 831 | 7 | 18 693 |
| 5091 | Sporting and recreational goods and supplies ----- | 7 | 11 135 | 899 | 59 | 5 | (D) | (D) | (D) | 2 | (D) |
| 5092 | Toys and hobby goods and supplies ----- | - | - | - | - | - | - | - | - | - | - |
| 5093 | Scrap and waste materials ----- | 31 | 106 882 | 11 913 | 626 | 27 | (D) | (D) | (D) | 4 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals ----- | 10 | 29 869 | 2 747 | 120 | 10 | 29 869 | 2 747 | 120 | - | - |
| 5099 | Durable goods, n.e.c. ----- | 10 | 12 422 | 1 917 | 73 | 9 | (D) | (D) | (D) | 1 | (D) |
| 51 | Nondurable goods ----- | 236 | 2 619 195 | 121 672 | 5 695 | 168 | 1 424 145 | 82 173 | 4 152 | 68 | 1 195 050 |
| 511 | Paper and paper products ----- | 31 | 145 793 | 13 744 | 612 | 25 | 129 895 | 12 043 | 529 | 6 | 15 898 |
| 5111 | Printing and writing paper ----- | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 | (D) |
| 5112 | Stationery and office supplies ----- | 14 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 4 | (D) |
| 5113 | Industrial and personal service paper ----- | 11 | 63 968 | 6 529 | 274 | 10 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 9 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 2 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 9 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 2 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 23 | 45 828 | 4 177 | 224 | 20 | (D) | (D) | (D) | 3 | (D) |
| 5131 | Piece goods, notions, and other dry goods ----- | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 5136 | Men's and boys' clothing and furnishings ----- | 8 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 1 | (D) |
| 5137 | Women's, children's and infants' clothing and accessories ----- | 6 | 13 913 | 1 447 | 77 | 6 | 13 913 | 1 447 | 77 | - | - |
| 5139 | Footwear ----- | 3 | 8 422 | 495 | 19 | 1 | (D) | (D) | (D) | 2 | (D) |
| 514 | Groceries and related products ----- | 72 | 1 218 015 | 65 479 | 2 908 | 45 | 645 192 | 35 590 | 1 748 | 27 | 572 823 |
| 5141 | Groceries, general line ----- | 7 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 3 | (D) |
| 5142 | Packaged frozen foods ----- | 4 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 3 | (D) |
| 5143 | Dairy products, except dried or canned ----- | 4 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 1 | (D) |
| 5144 | Poultry and poultry products ----- | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5145 | Confectionery ----- | 7 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 2 | (D) |

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F.]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | BIRMINGHAM—Con. | | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | | | |
| 514 | Groceries and related products—Con. | | | | | | | | | | |
| 5146 | Fish and seafoods | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5147 | Meats and meat products | 7 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 3 | (D) |
| 5148 | Fresh fruits and vegetables | 14 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | - | - |
| 5149 | Groceries and related products, n.e.c. | 23 | 363 139 | 17 089 | 657 | 8 | (D) | (D) | (D) | 15 | (D) |
| 515 | Farm-product raw materials | 4 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 1 | (D) |
| 5153 | Grain and field beans | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 5154 | Livestock | - | - | - | - | - | - | - | - | - | - |
| 5159 | Farm-product raw materials, n.e.c. | 1 | (D) | (D) | (D) | - | - | - | - | 1 | (D) |
| 516 | Chemicals and allied products | 17 | 68 238 | 4 765 | 189 | 11 | (D) | (D) | (D) | 6 | (D) |
| 5162 | Plastics materials and basic forms and shapes | 4 | 7 610 | 1 025 | 35 | 4 | 7 610 | 1 025 | 35 | - | - |
| 5169 | Chemicals and allied products, n.e.c. | 13 | 60 628 | 3 740 | 154 | 7 | (D) | (D) | (D) | 6 | (D) |
| 517 | Petroleum and petroleum products | 25 | 551 011 | 4 578 | 211 | 14 | 60 397 | 2 160 | 137 | 11 | 490 614 |
| 5171 | Petroleum bulk stations and terminals | 16 | 525 076 | 3 243 | 114 | 6 | (D) | (D) | (D) | 10 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 9 | 25 935 | 1 335 | 97 | 8 | (D) | (D) | (D) | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 5181 | Beer and ale | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5182 | Wine and distilled alcoholic beverages | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 519 | Miscellaneous nondurable goods | 49 | 290 231 | 13 681 | 803 | 37 | 264 083 | 11 424 | 692 | 12 | 26 148 |
| 5191 | Farm supplies | 4 | 8 681 | 1 004 | 54 | 4 | 8 681 | 1 004 | 54 | - | - |
| 5192 | Books, periodicals, and newspapers | 8 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 2 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 7 | 8 071 | 1 143 | 83 | 6 | (D) | (D) | (D) | 1 | (D) |
| 5194 | Tobacco and tobacco products | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 5198 | Paints, varnishes, and supplies | 15 | 18 880 | 1 969 | 91 | 6 | (D) | (D) | (D) | 9 | (D) |
| 5199 | Nondurable goods, n.e.c. | 9 | 10 275 | 1 342 | 66 | 9 | 10 275 | 1 342 | 66 | - | - |
| | DOTHAN ▲ | | | | | | | | | | |
| | Wholesale trade | 201 | 506 536 | 42 292 | 2 323 | 183 | 394 660 | 38 118 | 2 017 | 18 | 111 876 |
| 50 | Durable goods | 136 | 292 617 | 27 805 | 1 436 | 130 | 227 295 | 26 088 | 1 358 | 6 | 65 322 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 24 | (D) | (D) | (D) | 23 | (D) | (D) | (D) | 1 | (D) |
| 502 | Furniture and home furnishings | 9 | 9 025 | 1 090 | 55 | 9 | 9 025 | 1 090 | 55 | - | - |
| 503 | Lumber and other construction materials | 9 | 39 244 | 3 696 | 189 | 9 | 39 244 | 3 696 | 189 | - | - |
| 504 | Professional and commercial equipment and supplies | 24 | (D) | (D) | (D) | 22 | (D) | (D) | (D) | 2 | (D) |
| 505 | Metals and minerals, except petroleum | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 506 | Electrical goods | 12 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 18 | (D) | (D) | (D) | 18 | (D) | (D) | (D) | - | - |
| 508 | Machinery, equipment, and supplies | 34 | 31 409 | 3 895 | 217 | 33 | (D) | (D) | (D) | 1 | (D) |
| 509 | Miscellaneous durable goods | 4 | 1 775 | 366 | 35 | 4 | 1 775 | 366 | 35 | - | - |
| 51 | Nondurable goods | 65 | 213 919 | 14 487 | 887 | 53 | 167 365 | 12 030 | 659 | 12 | 46 554 |
| 511 | Paper and paper products | 13 | 19 538 | 2 870 | 148 | 9 | (D) | (D) | (D) | 4 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 513 | Apparel, piece goods, and notions | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 514 | Groceries and related products | 13 | 65 077 | 4 298 | 322 | 8 | 26 119 | 2 302 | 120 | 5 | 38 958 |
| 515 | Farm-product raw materials | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 516 | Chemicals and allied products | 6 | 4 152 | 256 | 16 | 5 | (D) | (D) | (D) | 1 | (D) |
| 517 | Petroleum and petroleum products | 4 | 16 468 | 747 | 66 | 4 | 16 468 | 747 | 66 | - | - |
| 518 | Beer, wine, and distilled alcoholic beverages | 5 | 17 510 | 2 163 | 97 | 5 | 17 510 | 2 163 | 97 | - | - |
| 519 | Miscellaneous nondurable goods | 17 | 39 070 | 2 591 | 153 | 15 | (D) | (D) | (D) | 2 | (D) |
| | HUNTSVILLE ▲ | | | | | | | | | | |
| | Wholesale trade | 344 | 1 384 722 | 81 204 | 3 656 | 268 | 554 420 | 52 160 | 2 680 | 76 | 830 302 |
| 50 | Durable goods | 273 | 1 089 445 | 63 887 | 2 640 | 209 | 372 225 | 41 115 | 2 009 | 64 | 717 220 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 22 | 19 401 | 2 895 | 163 | 22 | 19 401 | 2 895 | 163 | - | - |
| 502 | Furniture and home furnishings | 10 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | - | - |
| 503 | Lumber and other construction materials | 9 | 26 593 | 1 916 | 136 | 8 | (D) | (D) | (D) | 1 | (D) |
| 504 | Professional and commercial equipment and supplies | 63 | 197 405 | 22 861 | 870 | 49 | 66 758 | 11 008 | 564 | 14 | 130 647 |
| 505 | Metals and minerals, except petroleum | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 506 | Electrical goods | 92 | 718 114 | 22 135 | 754 | 54 | 154 563 | 12 725 | 485 | 38 | 563 551 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 23 | 31 266 | 3 567 | 179 | 23 | 31 266 | 3 567 | 179 | - | - |
| 508 | Machinery, equipment, and supplies | 33 | 57 709 | 6 494 | 288 | 26 | 50 694 | 5 377 | 249 | 7 | 7 015 |
| 509 | Miscellaneous durable goods | 18 | 19 988 | 1 400 | 99 | 14 | (D) | (D) | (D) | 4 | (D) |
| 51 | Nondurable goods | 71 | 295 277 | 17 317 | 1 016 | 59 | 182 195 | 11 045 | 671 | 12 | 113 082 |
| 511 | Paper and paper products | 10 | 12 165 | 1 475 | 71 | 9 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 3 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 2 | (D) |
| 513 | Apparel, piece goods, and notions | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 | (D) |
| 514 | Groceries and related products | 14 | 46 203 | 6 079 | 359 | 11 | 6 457 | 623 | 46 | 3 | 39 746 |
| 515 | Farm-product raw materials | 2 | (D) | (D) | (D) | - | - | - | - | 2 | (D) |

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| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | HUNTSVILLE ▲—Con. | | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | | | |
| 516 | Chemicals and allied products..... | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 517 | Petroleum and petroleum products..... | 7 | 60 426 | 2 899 | 150 | 7 | 60 426 | 2 899 | 150 | - | - |
| 518 | Beer, wine, and distilled alcoholic beverages..... | 6 | 37 973 | 3 521 | 182 | 6 | 37 973 | 3 521 | 182 | - | - |
| 519 | Miscellaneous nondurable goods | 17 | 14 232 | 1 329 | 117 | 14 | 10 821 | 978 | 104 | 3 | 3 411 |
| | MOBILE | | | | | | | | | | |
| | Wholesale trade | 607 | 2 173 368 | 153 130 | 7 479 | 490 | 1 227 965 | 119 049 | 6 048 | 117 | 945 403 |
| 50 | Durable goods..... | 443 | 1 055 966 | 112 582 | 5 239 | 367 | 719 442 | 87 706 | 4 237 | 76 | 336 524 |
| 501 | Motor vehicles and motor vehicle parts and supplies..... | 43 | 65 769 | 8 547 | 472 | 41 | (D) | (D) | (D) | 2 | (D) |
| 5012 | Automobiles and other motor vehicles | 6 | 21 086 | 2 359 | 117 | 6 | 21 086 | 2 359 | 117 | - | - |
| 5013 | Motor vehicle supplies and new parts | 28 | 36 398 | 5 069 | 287 | 27 | (D) | (D) | (D) | 1 | (D) |
| 5014 | Tires and tubes | 8 | (D) | (D) | (D) | 7 | 7 202 | 915 | 56 | 1 | (D) |
| 5015 | Motor vehicle parts, used | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 502 | Furniture and home furnishings | 18 | (D) | (D) | (D) | 15 | (D) | (D) | (D) | 3 | (D) |
| 5021 | Furniture | 4 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 1 | (D) |
| 5023 | Home furnishings | 14 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials | 37 | 127 291 | 8 773 | 402 | 32 | 82 272 | 7 489 | 345 | 5 | 45 019 |
| 5031 | Lumber, plywood, millwork, and wood panels | 16 | 62 849 | 4 282 | 204 | 15 | (D) | (D) | (D) | 1 | (D) |
| 5032 | Brick, stone, and related construction materials | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 5033 | Roofing, siding, and insulation materials | 7 | 40 615 | 1 161 | 41 | 4 | (D) | (D) | (D) | 3 | (D) |
| 5039 | Construction materials, n.e.c. | 8 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 1 | (D) |
| 504 | Professional and commercial equipment and supplies..... | 68 | 199 157 | 30 718 | 1 250 | 54 | 109 756 | 18 537 | 898 | 14 | 89 401 |
| 5043 | Photographic equipment and supplies | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5044 | Office equipment | 19 | (D) | (D) | (D) | 16 | (D) | (D) | (D) | 3 | (D) |
| 5045 | Computers and computer peripheral equipment and software | 17 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 5 | 41 033 |
| 5046 | Commercial equipment, n.e.c. | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 5047 | Medical, dental, and hospital equipment and supplies..... | 19 | 64 283 | 3 792 | 162 | 14 | (D) | (D) | (D) | 5 | (D) |
| 5048 | Ophthalmic goods | 3 | 3 471 | 1 067 | 96 | 3 | 3 471 | 1 067 | 96 | - | - |
| 5049 | Professional equipment and supplies, n.e.c. | 3 | 964 | 225 | 14 | 2 | (D) | (D) | (D) | 1 | (D) |
| 505 | Metals and minerals, except petroleum | 18 | (D) | (D) | (D) | 17 | (D) | (D) | (D) | 1 | (D) |
| 5051 | Metals service centers and offices | 17 | (D) | (D) | (D) | 16 | (D) | (D) | (D) | 1 | (D) |
| 5052 | Coal and other minerals and ores | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 506 | Electrical goods | 48 | (D) | (D) | (D) | 36 | 93 595 | 9 756 | 426 | 12 | (D) |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 30 | (D) | (D) | (D) | 21 | (D) | (D) | (D) | 9 | (D) |
| 5064 | Electrical appliances, television and radio sets | 4 | 5 321 | 607 | 63 | 3 | (D) | (D) | (D) | 1 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. | 14 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 37 | 63 481 | 7 176 | 345 | 34 | (D) | (D) | (D) | 3 | (D) |
| 5072 | Hardware | 8 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | - | - |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 9 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | - | - |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 15 | 29 166 | 3 215 | 129 | 12 | (D) | (D) | (D) | 3 | (D) |
| 5078 | Refrigeration equipment and supplies | 5 | 6 578 | 890 | 44 | 5 | 6 578 | 890 | 44 | - | - |
| 508 | Machinery, equipment, and supplies | 143 | 258 032 | 29 600 | 1 317 | 109 | 184 129 | 23 885 | 1 107 | 34 | 73 903 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 10 | 29 779 | 3 454 | 144 | 10 | 29 779 | 3 454 | 144 | - | - |
| 5083 | Farm and garden machinery and equipment | 6 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 2 | (D) |
| 5084 | Industrial machinery and equipment | 68 | 132 281 | 15 165 | 653 | 48 | 84 417 | 11 050 | 511 | 20 | 47 864 |
| 5085 | Industrial supplies | 44 | 74 510 | 7 914 | 364 | 32 | (D) | (D) | (D) | 12 | (D) |
| 5087 | Service establishment equipment and supplies | 12 | 7 435 | 1 913 | 93 | 12 | 7 435 | 1 913 | 93 | - | - |
| 5088 | Transportation equipment and supplies, except motor vehicles..... | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 509 | Miscellaneous durable goods | 31 | 32 848 | 3 358 | 239 | 29 | (D) | (D) | (D) | 2 | (D) |
| 5091 | Sporting and recreational goods and supplies | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 5092 | Toys and hobby goods and supplies | - | - | - | - | - | - | - | - | - | - |
| 5093 | Scrap and waste materials | 11 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 2 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals | 9 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | - | - |
| 5099 | Durable goods, n.e.c. | 8 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | - | - |
| 51 | Nondurable goods..... | 164 | 1 117 402 | 40 548 | 2 240 | 123 | 508 523 | 31 343 | 1 811 | 41 | 608 879 |
| 511 | Paper and paper products | 26 | (D) | (D) | (D) | 21 | (D) | (D) | (D) | 5 | (D) |
| 5111 | Printing and writing paper | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 5112 | Stationery and office supplies | 12 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | 4 | (D) |
| 5113 | Industrial and personal service paper | 8 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| 513 | Apparel, piece goods, and notions | 7 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 1 | (D) |
| 5131 | Piece goods, notions, and other dry goods | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5136 | Men's and boys' clothing and furnishings | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| 5137 | Women's, children's and infants' clothing and accessories | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5139 | Footwear | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | MOBILE—Con. | | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | | | |
| 514 | Groceries and related products..... | 52 | 489 713 | 14 024 | 941 | 34 | 107 417 | 8 615 | 640 | 18 | 382 296 |
| 5141 | Groceries, general line | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | (D) |
| 5142 | Packaged frozen foods | 9 | 60 814 | 2 781 | 235 | 4 | (D) | (D) | (D) | 5 | (D) |
| 5143 | Dairy products, except dried or canned..... | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| 5144 | Poultry and poultry products | 3 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 2 | (D) |
| 5145 | Confectionery | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| 5146 | Fish and seafoods | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | (D) |
| 5147 | Meats and meat products..... | 4 | 43 445 | 1 882 | 85 | 3 | (D) | (D) | (D) | 1 | (D) |
| 5148 | Fresh fruits and vegetables | 5 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | - | (D) |
| 5149 | Groceries and related products, n.e.c..... | 15 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 8 | (D) |
| 515 | Farm-product raw materials | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | (D) |
| 5153 | Grain and field beans | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | (D) |
| 5154 | Livestock | - | - | - | - | - | - | - | - | - | - |
| 5159 | Farm-product raw materials, n.e.c. | - | - | - | - | - | - | - | - | - | - |
| 516 | Chemicals and allied products..... | 13 | 53 090 | 2 164 | 89 | 9 | (D) | (D) | (D) | 4 | (D) |
| 5162 | Plastics materials and basic forms and shapes.... | 3 | 7 960 | 348 | 15 | 2 | (D) | (D) | (D) | 1 | (D) |
| 5169 | Chemicals and allied products, n.e.c..... | 10 | 45 130 | 1 816 | 74 | 7 | (D) | (D) | (D) | 3 | (D) |
| 517 | Petroleum and petroleum products..... | 17 | 257 768 | 6 208 | 292 | 11 | (D) | (D) | (D) | 6 | (D) |
| 5171 | Petroleum bulk stations and terminals..... | 12 | 215 049 | 3 810 | 163 | 6 | (D) | (D) | (D) | 6 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 5 | 42 719 | 2 398 | 129 | 5 | (D) | (D) | (D) | - | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages..... | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | (D) |
| 5181 | Beer and ale | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | (D) |
| 5182 | Wine and distilled alcoholic beverages | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | (D) |
| 519 | Miscellaneous nondurable goods | 38 | 58 440 | 4 405 | 278 | 32 | 47 449 | 3 701 | 248 | 6 | 10 991 |
| 5191 | Farm supplies | 8 | 11 165 | 410 | 28 | 7 | (D) | (D) | (D) | 1 | (D) |
| 5192 | Books, periodicals, and newspapers | 7 | 9 769 | 1 309 | 75 | 6 | (D) | (D) | (D) | 1 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies..... | 7 | 5 972 | 838 | 66 | 7 | 5 972 | 838 | 66 | - | (D) |
| 5194 | Tobacco and tobacco products..... | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | (D) |
| 5198 | Paints, varnishes, and supplies | 7 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 4 | (D) |
| 5199 | Nondurable goods, n.e.c. | 8 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | - | (D) |
| | MONTGOMERY | | | | | | | | | | |
| | Wholesale trade | 436 | 2 260 029 | 133 011 | 6 539 | 360 | 1 525 017 | 112 786 | 5 586 | 76 | 735 012 |
| 50 | Durable goods..... | 302 | 744 931 | 72 102 | 3 405 | 269 | (D) | (D) | (D) | 33 | (D) |
| 501 | Motor vehicles and motor vehicle parts and supplies..... | 57 | (D) | (D) | (D) | 57 | (D) | (D) | (D) | - | (D) |
| 502 | Furniture and home furnishings | 13 | (D) | (D) | (D) | 11 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials | 19 | 89 587 | 6 644 | 245 | 14 | 60 175 | 5 167 | 205 | 5 | 29 412 |
| 504 | Professional and commercial equipment and supplies..... | 61 | (D) | (D) | (D) | 49 | (D) | (D) | (D) | 12 | 60 209 |
| 505 | Metals and minerals, except petroleum | 8 | 54 263 | 7 162 | 267 | 5 | (D) | (D) | (D) | 3 | (D) |
| 506 | Electrical goods | 29 | (D) | (D) | (D) | 23 | (D) | (D) | (D) | 6 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 28 | 39 934 | 4 317 | 219 | 27 | (D) | (D) | (D) | 1 | (D) |
| 508 | Machinery, equipment, and supplies | 72 | (D) | (D) | (D) | 68 | (D) | (D) | (D) | 4 | (D) |
| 509 | Miscellaneous durable goods | 15 | 11 826 | 1 565 | 130 | 15 | 11 826 | 1 565 | 130 | - | (D) |
| 51 | Nondurable goods | 134 | 1 515 098 | 60 909 | 3 134 | 91 | (D) | (D) | (D) | 43 | (D) |
| 511 | Paper and paper products | 17 | 73 152 | 3 993 | 175 | 14 | (D) | (D) | (D) | 3 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 7 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 1 | (D) |
| 513 | Apparel, piece goods, and notions | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | (D) |
| 514 | Groceries and related products..... | 38 | 762 683 | 24 969 | 1 182 | 16 | (D) | (D) | (D) | 22 | (D) |
| 515 | Farm-product raw materials | 12 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 3 | (D) |
| 516 | Chemicals and allied products..... | 7 | 13 250 | 1 842 | 58 | 5 | (D) | (D) | (D) | 2 | (D) |
| 517 | Petroleum and petroleum products..... | 13 | 228 355 | 6 212 | 347 | 9 | (D) | (D) | (D) | 4 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages..... | 7 | 43 426 | 5 045 | 257 | 6 | (D) | (D) | (D) | 1 | (D) |
| 519 | Miscellaneous nondurable goods | 32 | 94 596 | 10 396 | 670 | 25 | (D) | (D) | (D) | 7 | (D) |

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | HOUSTON COUNTY | | | | | | | | | | |
| | Wholesale trade ----- | 226 | 560 539 | 46 297 | 2 611 | 207 | (D) | (D) | (D) | 19 | (D) |
| 50 | Durable goods----- | 145 | 317 472 | 30 092 | 1 553 | 138 | (D) | (D) | (D) | 7 | (D) |
| 501 | Motor vehicles and motor vehicle parts and supplies----- | 26 | 45 066 | 4 354 | 253 | 25 | (D) | (D) | (D) | 1 | (D) |
| 502 | Furniture and homefurnishings ----- | 9 | 9 025 | 1 090 | 55 | 9 | 9 025 | 1 090 | 55 | - | - |
| 503 | Lumber and other construction materials ----- | 9 | 39 244 | 3 696 | 189 | 9 | 39 244 | 3 696 | 189 | - | - |
| 504 | Professional and commercial equipment and supplies----- | 24 | (D) | (D) | (D) | 22 | (D) | (D) | (D) | 2 | (D) |
| 505 | Metals and minerals, except petroleum----- | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 506 | Electrical goods ----- | 12 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 18 | (D) | (D) | (D) | 18 | (D) | (D) | (D) | - | - |
| 508 | Machinery, equipment, and supplies ----- | 39 | (D) | (D) | (D) | 38 | (D) | (D) | (D) | 1 | (D) |
| 509 | Miscellaneous durable goods ----- | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 | (D) |
| 51 | Nondurable goods ----- | 81 | 243 067 | 16 205 | 1 058 | 69 | (D) | (D) | (D) | 12 | (D) |
| 511 | Paper and paper products ----- | 13 | 19 538 | 2 870 | 148 | 9 | (D) | (D) | (D) | 4 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries -- | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 513 | Apparel, piece goods, and notions ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 514 | Groceries and related products ----- | 15 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 5 | 38 958 |
| 515 | Farm-product raw materials ----- | 8 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | - | - |
| 516 | Chemicals and allied products----- | 6 | 4 152 | 256 | 16 | 5 | (D) | (D) | (D) | 1 | (D) |
| 517 | Petroleum and petroleum products----- | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 518 | Beer, wine, and distilled alcoholic beverages----- | 5 | 17 510 | 2 163 | 97 | 5 | 17 510 | 2 163 | 97 | - | - |
| 519 | Miscellaneous nondurable goods ----- | 24 | (D) | (D) | (D) | 22 | (D) | (D) | (D) | 2 | (D) |
| | JEFFERSON COUNTY | | | | | | | | | | |
| | Wholesale trade ----- | 1 799 | 9 903 166 | 630 439 | 26 742 | 1 372 | 5 070 017 | 447 436 | 20 419 | 427 | 4 833 149 |
| 50 | Durable goods----- | 1 387 | 6 100 361 | 465 141 | 19 305 | 1 075 | 3 285 852 | 338 449 | 15 081 | 312 | 2 814 509 |
| 501 | Motor vehicles and motor vehicle parts and supplies----- | 182 | 668 382 | 54 011 | 2 693 | 165 | (D) | (D) | (D) | 17 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 33 | 242 132 | 15 306 | 716 | 29 | (D) | (D) | (D) | 4 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 104 | 229 462 | 27 577 | 1 457 | 95 | (D) | (D) | (D) | 9 | (D) |
| 5014 | Tires and tubes ----- | 27 | 186 283 | 8 937 | 397 | 23 | (D) | (D) | (D) | 4 | (D) |
| 5015 | Motor vehicle parts, used ----- | 18 | 10 505 | 2 191 | 123 | 18 | 10 505 | 2 191 | 123 | - | - |
| 502 | Furniture and homefurnishings ----- | 64 | 150 255 | 18 027 | 917 | 53 | 134 435 | 17 421 | 893 | 11 | 15 820 |
| 5021 | Furniture ----- | 35 | (D) | (D) | (D) | 26 | (D) | (D) | (D) | 9 | (D) |
| 5023 | Homefurnishings ----- | 29 | (D) | (D) | (D) | 27 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials ----- | 99 | 503 394 | 27 756 | 1 157 | 78 | 355 048 | 23 627 | 1 000 | 21 | 148 346 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 46 | (D) | (D) | (D) | 40 | (D) | (D) | (D) | 6 | 18 028 |
| 5032 | Brick, stone, and related construction materials ----- | 18 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 9 | 82 291 |
| 5033 | Roofing, siding, and insulation materials ----- | 16 | 47 568 | 3 341 | 131 | 12 | (D) | (D) | (D) | 4 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 19 | 62 578 | 5 116 | 251 | 17 | (D) | (D) | (D) | 2 | (D) |
| 504 | Professional and commercial equipment and supplies----- | 201 | 594 045 | 79 121 | 3 131 | 156 | (D) | (D) | (D) | 45 | (D) |
| 5043 | Photographic equipment and supplies ----- | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5044 | Office equipment ----- | 61 | 110 774 | 23 429 | 1 002 | 51 | (D) | (D) | (D) | 10 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 53 | 225 277 | 28 482 | 903 | 34 | 30 148 | 4 951 | 241 | 19 | 195 129 |
| 5046 | Commercial equipment, n.e.c. ----- | 21 | 60 927 | 6 255 | 301 | 18 | (D) | (D) | (D) | 3 | (D) |
| 5047 | Medical, dental, and hospital equipment and supplies----- | 43 | 159 570 | 15 550 | 679 | 34 | 87 768 | 9 956 | 393 | 9 | 71 802 |
| 5048 | Ophthalmic goods ----- | 5 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 2 | (D) |
| 5049 | Professional equipment and supplies, n.e.c.----- | 16 | 28 783 | 4 299 | 193 | 14 | (D) | (D) | (D) | 2 | (D) |
| 505 | Metals and minerals, except petroleum----- | 109 | 1 579 183 | 61 094 | 2 119 | 75 | (D) | (D) | (D) | 34 | (D) |
| 5051 | Metals service centers and offices ----- | 94 | (D) | (D) | (D) | 64 | (D) | (D) | (D) | 30 | (D) |
| 5052 | Coal and other minerals and ores ----- | 15 | (D) | (D) | (D) | 11 | (D) | (D) | (D) | 4 | (D) |
| 506 | Electrical goods ----- | 132 | 1 008 184 | 67 610 | 2 493 | 80 | (D) | (D) | (D) | 52 | (D) |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 78 | 420 717 | 26 105 | 1 010 | 42 | (D) | (D) | (D) | 36 | (D) |
| 5064 | Electrical appliances, television and radio sets ----- | 22 | (D) | (D) | (D) | 19 | (D) | (D) | (D) | 3 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 32 | (D) | (D) | (D) | 19 | (D) | (D) | (D) | 13 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 124 | 356 753 | 31 423 | 1 390 | 95 | (D) | (D) | (D) | 29 | (D) |
| 5072 | Hardware ----- | 49 | (D) | (D) | (D) | 41 | (D) | (D) | (D) | 8 | 25 132 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 33 | (D) | (D) | (D) | 23 | (D) | (D) | (D) | 10 | 88 338 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 35 | (D) | (D) | (D) | 25 | 59 606 | 5 285 | 260 | 10 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 7 | 20 356 | 2 195 | 79 | 6 | (D) | (D) | (D) | 1 | (D) |
| 508 | Machinery, equipment, and supplies ----- | 366 | 924 012 | 102 620 | 4 241 | 278 | 630 291 | 86 982 | 3 728 | 88 | 293 721 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 39 | 202 590 | 30 977 | 1 102 | 30 | (D) | (D) | (D) | 9 | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 15 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | 1 | (D) |
| 5084 | Industrial machinery and equipment ----- | 156 | 345 241 | 35 864 | 1 454 | 109 | 216 332 | 26 245 | 1 160 | 47 | 128 909 |
| 5085 | Industrial supplies ----- | 104 | 294 253 | 23 499 | 1 061 | 78 | 156 883 | 19 281 | 912 | 26 | 137 370 |
| 5087 | Service establishment equipment and supplies ----- | 44 | 34 722 | 6 725 | 365 | 40 | 29 564 | 6 447 | 357 | 4 | 5 158 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 8 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 1 | (D) |

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | JEFFERSON COUNTY—Con. | | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | | | |
| 509 | Miscellaneous durable goods | 110 | 316 153 | 23 479 | 1 164 | 95 | 212 976 | 20 465 | 1 074 | 15 | 103 177 |
| 5091 | Sporting and recreational goods and supplies | 14 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 4 | (D) |
| 5092 | Toys and hobby goods and supplies | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 5093 | Scrap and waste materials | 50 | (D) | (D) | (D) | 44 | (D) | (D) | (D) | 6 | 28 478 |
| 5094 | Jewelry, watches, precious stones, and precious metals | 17 | (D) | (D) | (D) | 16 | (D) | (D) | (D) | 1 | (D) |
| 5099 | Durable goods, n.e.c. | 27 | 25 391 | 3 197 | 140 | 24 | (D) | (D) | (D) | 3 | (D) |
| 51 | Nondurable goods | 412 | 3 802 805 | 165 298 | 7 437 | 297 | 1 784 165 | 108 987 | 5 338 | 115 | 2 018 640 |
| 511 | Paper and paper products | 52 | 195 455 | 19 969 | 849 | 42 | 167 746 | 16 746 | 727 | 10 | 27 709 |
| 5111 | Printing and writing paper | 9 | 57 760 | 4 749 | 208 | 8 | (D) | (D) | (D) | 1 | (D) |
| 5112 | Stationery and office supplies | 27 | 67 698 | 7 827 | 314 | 19 | (D) | (D) | (D) | 8 | (D) |
| 5113 | Industrial and personal service paper | 16 | 69 997 | 7 393 | 327 | 15 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 16 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 4 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 16 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 4 | (D) |
| 513 | Apparel, piece goods, and notions | 39 | (D) | (D) | (D) | 31 | (D) | (D) | (D) | 8 | 37 186 |
| 5131 | Piece goods, notions, and other dry goods | 12 | (D) | (D) | (D) | 11 | (D) | (D) | (D) | 1 | (D) |
| 5136 | Men's and boys' clothing and furnishings | 10 | 16 127 | 1 163 | 83 | 9 | (D) | (D) | (D) | 1 | (D) |
| 5137 | Women's, children's and infants' clothing and accessories | 10 | 19 617 | 1 949 | 85 | 9 | (D) | (D) | (D) | 1 | (D) |
| 5139 | Footwear | 7 | 17 422 | 772 | 28 | 2 | (D) | (D) | (D) | 5 | (D) |
| 514 | Groceries and related products | 109 | 1 521 053 | 73 576 | 3 282 | 69 | 767 875 | 39 668 | 1 930 | 40 | 753 178 |
| 5141 | Groceries, general line | 12 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 5 | (D) |
| 5142 | Packaged frozen foods | 9 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 7 | (D) |
| 5143 | Dairy products, except dried or canned | 5 | (D) | (D) | (D) | 4 | 2 925 | 241 | 20 | 1 | (D) |
| 5144 | Poultry and poultry products | 5 | 18 956 | 513 | 40 | 5 | 18 956 | 513 | 40 | - | - |
| 5145 | Confectionery | 12 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | 4 | (D) |
| 5146 | Fish and seafoods | 5 | 12 015 | 795 | 93 | 5 | 12 015 | 795 | 93 | - | - |
| 5147 | Meats and meat products | 9 | 109 185 | 5 805 | 430 | 5 | (D) | (D) | (D) | 4 | (D) |
| 5148 | Fresh fruits and vegetables | 17 | 85 015 | 7 973 | 380 | 17 | 85 015 | 7 973 | 380 | - | - |
| 5149 | Groceries and related products, n.e.c. | 35 | (D) | (D) | (D) | 16 | (D) | (D) | (D) | 19 | 418 223 |
| 515 | Farm-product raw materials | 6 | 58 057 | 1 291 | 36 | 4 | (D) | (D) | (D) | 2 | (D) |
| 5153 | Grain and field beans | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| 5154 | Livestock | - | - | - | - | - | - | - | - | - | - |
| 5159 | Farm-product raw materials, n.e.c. | 1 | (D) | (D) | (D) | - | - | - | - | 1 | (D) |
| 516 | Chemicals and allied products | 42 | 468 232 | 15 922 | 577 | 28 | 105 742 | 9 359 | 383 | 14 | 362 490 |
| 5162 | Plastics materials and basic forms and shapes ... | 9 | 37 152 | 2 302 | 80 | 7 | (D) | (D) | (D) | 2 | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 33 | 431 080 | 13 620 | 497 | 21 | (D) | (D) | (D) | 12 | (D) |
| 517 | Petroleum and petroleum products | 45 | 758 310 | 8 078 | 363 | 28 | 116 408 | 4 847 | 242 | 17 | 641 902 |
| 5171 | Petroleum bulk stations and terminals | 27 | 671 338 | 4 718 | 194 | 12 | (D) | (D) | (D) | 15 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 18 | 86 972 | 3 360 | 169 | 16 | (D) | (D) | (D) | 2 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 9 | 152 306 | 12 038 | 572 | 7 | (D) | (D) | (D) | 2 | (D) |
| 5181 | Beer and ale | 5 | 93 417 | 9 519 | 459 | 5 | 93 417 | 9 519 | 459 | - | - |
| 5182 | Wine and distilled alcoholic beverages | 4 | 58 889 | 2 519 | 113 | 2 | (D) | (D) | (D) | 2 | (D) |
| 519 | Miscellaneous nondurable goods | 94 | 361 645 | 18 746 | 1 088 | 76 | 302 643 | 15 449 | 944 | 18 | 59 002 |
| 5191 | Farm supplies | 19 | 49 434 | 2 379 | 122 | 18 | (D) | (D) | (D) | 1 | (D) |
| 5192 | Books, periodicals, and newspapers | 11 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 4 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 9 | 8 950 | 1 271 | 91 | 7 | (D) | (D) | (D) | 2 | (D) |
| 5194 | Tobacco and tobacco products | 7 | 205 903 | 5 909 | 358 | 7 | 205 903 | 5 909 | 358 | - | - |
| 5198 | Paints, varnishes, and supplies | 17 | 22 263 | 2 227 | 96 | 7 | (D) | (D) | (D) | 10 | (D) |
| 5199 | Nondurable goods, n.e.c. | 31 | (D) | (D) | (D) | 30 | (D) | (D) | (D) | 1 | (D) |
| | MADISON COUNTY (Coextensive with Huntsville, AL MSA; see table 8.) | | | | | | | | | | |
| | MOBILE COUNTY | | | | | | | | | | |
| | Wholesale trade | 784 | 2 607 627 | 183 099 | 9 300 | 649 | 1 607 019 | 146 574 | 7 744 | 135 | 1 000 608 |
| 50 | Durable goods | 547 | 1 270 534 | 130 878 | 6 194 | 461 | 905 658 | 104 793 | 5 158 | 86 | 364 876 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 66 | 94 009 | 12 008 | 661 | 64 | (D) | (D) | (D) | 2 | (D) |
| 5012 | Automobiles and other motor vehicles | 11 | (D) | (D) | (D) | 11 | (D) | (D) | (D) | - | - |
| 5013 | Motor vehicle supplies and new parts | 35 | 39 149 | 5 502 | 324 | 34 | (D) | (D) | (D) | 1 | (D) |
| 5014 | Tires and tubes | 10 | 10 428 | 1 344 | 83 | 9 | (D) | (D) | (D) | 1 | (D) |
| 5015 | Motor vehicle parts, used | 10 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | - | - |
| 502 | Furniture and home furnishings | 20 | (D) | (D) | (D) | 17 | (D) | (D) | (D) | 3 | (D) |
| 5021 | Furniture | 4 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 1 | (D) |
| 5023 | Home furnishings | 16 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials | 51 | 184 978 | 11 679 | 575 | 43 | 127 435 | 10 151 | 510 | 8 | 57 543 |
| 5031 | Lumber, plywood, millwork, and wood panels | 25 | 104 806 | 6 485 | 346 | 23 | (D) | (D) | (D) | 2 | (D) |
| 5032 | Brick, stone, and related construction materials .. | 9 | (D) | (D) | (D) | 7 | 14 257 | 1 748 | 94 | 2 | (D) |
| 5033 | Roofing, siding, and insulation materials | 7 | 40 615 | 1 161 | 41 | 4 | (D) | (D) | (D) | 3 | (D) |
| 5039 | Construction materials, n.e.c. | 10 | (D) | (D) | (D) | 9 | 10 854 | 1 680 | 68 | 1 | (D) |

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | MOBILE COUNTY—Con. | | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | | | |
| 504 | Professional and commercial equipment and supplies..... | 70 | 202 735 | 31 566 | 1 292 | 56 | 113 334 | 19 385 | 940 | 14 | 89 401 |
| 5043 | Photographic equipment and supplies..... | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5044 | Office equipment..... | 20 | (D) | (D) | (D) | 17 | 36 883 | 8 392 | 380 | 3 | (D) |
| 5045 | Computers and computer peripheral equipment and software..... | 17 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 5 | 41 033 |
| 5046 | Commercial equipment, n.e.c..... | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 5047 | Medical, dental, and hospital equipment and supplies..... | 19 | 64 283 | 3 792 | 162 | 14 | (D) | (D) | (D) | 5 | (D) |
| 5048 | Ophthalmic goods..... | 3 | 3 471 | 1 067 | 96 | 3 | 3 471 | 1 067 | 96 | - | - |
| 5049 | Professional equipment and supplies, n.e.c..... | 3 | 964 | 225 | 14 | 2 | (D) | (D) | (D) | 1 | (D) |
| 505 | Metals and minerals, except petroleum..... | 23 | (D) | (D) | (D) | 22 | (D) | (D) | (D) | 1 | (D) |
| 5051 | Metals service centers and offices..... | 22 | (D) | (D) | (D) | 21 | (D) | (D) | (D) | 1 | (D) |
| 5052 | Coal and other minerals and ores..... | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 506 | Electrical goods..... | 50 | 149 689 | 12 570 | 521 | 36 | 93 595 | 9 756 | 426 | 14 | 56 094 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials..... | 32 | (D) | (D) | (D) | 21 | (D) | (D) | (D) | 11 | 49 169 |
| 5064 | Electrical appliances, television and radio sets..... | 4 | 5 321 | 607 | 63 | 3 | (D) | (D) | (D) | 1 | (D) |
| 5065 | Electronic parts and equipment, n.e.c..... | 14 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies..... | 41 | (D) | (D) | (D) | 38 | (D) | (D) | (D) | 3 | (D) |
| 5072 | Hardware..... | 9 | 12 487 | 1 606 | 91 | 9 | 12 487 | 1 606 | 91 | - | - |
| 5074 | Plumbing and heating equipment and supplies (hydronics)..... | 10 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | - | - |
| 5075 | Warm air heating and air-conditioning equipment and supplies..... | 17 | 30 542 | 3 358 | 151 | 14 | (D) | (D) | (D) | 3 | (D) |
| 5078 | Refrigeration equipment and supplies..... | 5 | 6 578 | 890 | 44 | 5 | 6 578 | 890 | 44 | - | - |
| 508 | Machinery, equipment, and supplies..... | 187 | 337 870 | 38 956 | 1 766 | 148 | (D) | (D) | (D) | 39 | (D) |
| 5082 | Construction and mining (except petroleum) machinery and equipment..... | 14 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | - | - |
| 5083 | Farm and garden machinery and equipment..... | 9 | 12 292 | 940 | 58 | 7 | (D) | (D) | (D) | 2 | (D) |
| 5084 | Industrial machinery and equipment..... | 84 | 158 872 | 17 912 | 812 | 60 | (D) | (D) | (D) | 24 | (D) |
| 5085 | Industrial supplies..... | 61 | (D) | (D) | (D) | 48 | 87 856 | 11 531 | 524 | 13 | (D) |
| 5087 | Service establishment equipment and supplies..... | 14 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | - | - |
| 5088 | Transportation equipment and supplies, except motor vehicles..... | 5 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | - | - |
| 509 | Miscellaneous durable goods..... | 39 | 40 857 | 4 067 | 279 | 37 | (D) | (D) | (D) | 2 | (D) |
| 5091 | Sporting and recreational goods and supplies..... | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 5092 | Toys and hobby goods and supplies..... | - | - | - | - | - | - | - | - | - | - |
| 5093 | Scrap and waste materials..... | 14 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 2 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals..... | 9 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | - | - |
| 5099 | Durable goods, n.e.c..... | 13 | (D) | (D) | (D) | 13 | (D) | (D) | (D) | - | - |
| 51 | Nondurable goods..... | 237 | 1 337 093 | 52 221 | 3 106 | 188 | 701 361 | 41 781 | 2 586 | 49 | 635 732 |
| 511 | Paper and paper products..... | 29 | (D) | (D) | (D) | 23 | (D) | (D) | (D) | 6 | 11 355 |
| 5111 | Printing and writing paper..... | 7 | 24 499 | 1 907 | 102 | 7 | 24 499 | 1 907 | 102 | - | - |
| 5112 | Stationery and office supplies..... | 13 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 4 | (D) |
| 5113 | Industrial and personal service paper..... | 9 | 25 238 | 2 772 | 132 | 7 | (D) | (D) | (D) | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries..... | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries..... | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 | (D) |
| 513 | Apparel, piece goods, and notions..... | 7 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 1 | (D) |
| 5131 | Piece goods, notions, and other dry goods..... | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5136 | Men's and boys' clothing and furnishings..... | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| 5137 | Women's, children's and infants' clothing and accessories..... | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5139 | Footwear..... | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 514 | Groceries and related products..... | 93 | 640 616 | 21 359 | 1 530 | 72 | (D) | (D) | (D) | 21 | (D) |
| 5141 | Groceries, general line..... | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5142 | Packaged frozen foods..... | 12 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 6 | 34 289 |
| 5143 | Dairy products, except dried or canned..... | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| 5144 | Poultry and poultry products..... | 5 | 19 245 | 655 | 51 | 3 | (D) | (D) | (D) | 2 | (D) |
| 5145 | Confectionery..... | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| 5146 | Fish and seafoods..... | 32 | (D) | (D) | (D) | 32 | (D) | (D) | (D) | - | - |
| 5147 | Meats and meat products..... | 7 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 2 | (D) |
| 5148 | Fresh fruits and vegetables..... | 6 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | - | - |
| 5149 | Groceries and related products, n.e.c..... | 17 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | 9 | (D) |
| 515 | Farm-product raw materials..... | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5153 | Grain and field beans..... | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5154 | Livestock..... | - | - | - | - | - | - | - | - | - | - |
| 5159 | Farm-product raw materials, n.e.c..... | - | - | - | - | - | - | - | - | - | - |
| 516 | Chemicals and allied products..... | 18 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 6 | (D) |
| 5162 | Plastics materials and basic forms and shapes..... | 3 | 7 960 | 348 | 15 | 2 | (D) | (D) | (D) | 1 | (D) |
| 5169 | Chemicals and allied products, n.e.c..... | 15 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 5 | (D) |
| 517 | Petroleum and petroleum products..... | 26 | 282 835 | 7 134 | 344 | 19 | 115 465 | 5 894 | 301 | 7 | 167 370 |
| 5171 | Petroleum bulk stations and terminals..... | 17 | (D) | (D) | (D) | 11 | (D) | (D) | (D) | 6 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals..... | 9 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages..... | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5181 | Beer and ale..... | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5182 | Wine and distilled alcoholic beverages..... | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | MOBILE COUNTY—Con. | | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | | | |
| 519 | Miscellaneous nondurable goods | 50 | 81 297 | 5 784 | 383 | 43 | (D) | (D) | (D) | 7 | (D) |
| 5191 | Farm supplies | 14 | 19 000 | 1 084 | 67 | 12 | (D) | (D) | (D) | 2 | (D) |
| 5192 | Books, periodicals, and newspapers | 7 | 9 769 | 1 309 | 75 | 6 | (D) | (D) | (D) | 1 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 10 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | - | - |
| 5194 | Tobacco and tobacco products | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5198 | Paints, varnishes, and supplies | 7 | (D) | (D) | (D) | 3 | 1 627 | 257 | 16 | 4 | (D) |
| 5199 | Nondurable goods, n.e.c. | 10 | 12 310 | 952 | 52 | 10 | 12 310 | 952 | 52 | - | - |
| | MONTGOMERY COUNTY | | | | | | | | | | |
| | Wholesale trade | 459 | 2 429 700 | 137 812 | 6 701 | 378 | 1 598 754 | 117 249 | 5 735 | 81 | 830 946 |
| 50 | Durable goods | 314 | 777 495 | 75 082 | 3 465 | 279 | 658 869 | 66 172 | 3 193 | 35 | 118 626 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 60 | 236 266 | 12 910 | 674 | 60 | 236 266 | 12 910 | 674 | - | - |
| 502 | Furniture and home furnishings | 13 | (D) | (D) | (D) | 11 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials | 19 | 89 587 | 6 644 | 245 | 14 | 60 175 | 5 167 | 205 | 5 | 29 412 |
| 504 | Professional and commercial equipment and supplies | 61 | (D) | (D) | (D) | 49 | (D) | (D) | (D) | 12 | 60 209 |
| 505 | Metals and minerals, except petroleum | 8 | 54 263 | 7 162 | 267 | 5 | (D) | (D) | (D) | 3 | (D) |
| 506 | Electrical goods | 32 | (D) | (D) | (D) | 24 | (D) | (D) | (D) | 8 | 13 649 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 28 | 39 934 | 4 317 | 219 | 27 | (D) | (D) | (D) | 1 | (D) |
| 508 | Machinery, equipment, and supplies | 74 | 137 323 | 17 870 | 746 | 70 | (D) | (D) | (D) | 4 | (D) |
| 509 | Miscellaneous durable goods | 19 | 23 078 | 1 945 | 171 | 19 | 23 078 | 1 945 | 171 | - | - |
| 51 | Nondurable goods | 145 | 1 652 205 | 62 730 | 3 236 | 99 | 939 885 | 51 077 | 2 542 | 46 | 712 320 |
| 511 | Paper and paper products | 17 | 73 152 | 3 993 | 175 | 14 | (D) | (D) | (D) | 3 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 7 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 1 | (D) |
| 513 | Apparel, piece goods, and notions | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 514 | Groceries and related products | 38 | 762 683 | 24 969 | 1 182 | 16 | (D) | (D) | (D) | 22 | (D) |
| 515 | Farm-product raw materials | 13 | 211 096 | 4 483 | 264 | 10 | (D) | (D) | (D) | 3 | (D) |
| 516 | Chemicals and allied products | 7 | 13 250 | 1 842 | 58 | 5 | (D) | (D) | (D) | 2 | (D) |
| 517 | Petroleum and petroleum products | 18 | 341 984 | 7 483 | 411 | 11 | 126 613 | 6 793 | 389 | 7 | 215 371 |
| 518 | Beer, wine, and distilled alcoholic beverages | 7 | 43 426 | 5 045 | 257 | 6 | (D) | (D) | (D) | 1 | (D) |
| 519 | Miscellaneous nondurable goods | 37 | 101 328 | 10 745 | 700 | 30 | (D) | (D) | (D) | 7 | (D) |

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | ANNISTON, AL MSA | | | | | | | | | | |
| | Wholesale trade | 139 | 528 400 | 28 018 | 1 549 | 123 | (D) | (D) | (D) | 16 | (D) |
| 50 | Durable goods | 98 | 142 780 | 13 067 | 845 | 87 | (D) | (D) | (D) | 11 | (D) |
| 501 | Motor vehicles and motor vehicle parts and supplies | 22 | (D) | (D) | (D) | 22 | (D) | (D) | (D) | - | - |
| 502 | Furniture and home furnishings | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 503 | Lumber and other construction materials | 12 | 13 504 | 760 | 61 | 9 | (D) | (D) | (D) | 3 | (D) |
| 504 | Professional and commercial equipment and supplies | 7 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 2 | (D) |
| 505 | Metals and minerals, except petroleum | 5 | 26 357 | 1 097 | 54 | 3 | (D) | (D) | (D) | 2 | (D) |
| 506 | Electrical goods | 6 | 11 635 | 953 | 49 | 6 | 11 635 | 953 | 49 | - | - |
| 507 | Hardware, and plumbing and heating equipment and supplies | 8 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 1 | (D) |
| 508 | Machinery, equipment, and supplies | 23 | 41 593 | 4 317 | 229 | 20 | (D) | (D) | (D) | 3 | (D) |
| 509 | Miscellaneous durable goods | 14 | 16 880 | 1 169 | 100 | 14 | 16 880 | 1 169 | 100 | - | - |
| 51 | Nondurable goods | 41 | 385 620 | 14 951 | 704 | 36 | (D) | (D) | (D) | 5 | (D) |
| 511 | Paper and paper products | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 513 | Apparel, piece goods, and notions | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 514 | Groceries and related products | 7 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | - | - |
| 515 | Farm-product raw materials | 1 | (D) | (D) | (D) | - | - | - | - | 1 | (D) |

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|---------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | | Estab- lish- ments (number) | Sales (\$1,000) |
| | ANNISTON, AL MSA—Con. | | | | | | | | | | |
| | Nondurable goods—Con. | | | | | | | | | | |
| 516 | Chemicals and allied products..... | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 517 | Petroleum and petroleum products..... | 12 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 2 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages..... | 3 | 14 240 | 1 051 | 54 | 3 | 14 240 | 1 051 | 54 | - | - |
| 519 | Miscellaneous nondurable goods..... | 10 | 8 503 | 531 | 52 | 10 | 8 503 | 531 | 52 | - | - |
| | BIRMINGHAM, AL MSA | | | | | | | | | | |
| | Wholesale trade | 2 068 | 10 610 386 | 688 196 | 29 459 | 1 603 | 5 646 635 | 501 257 | 22 904 | 465 | 4 963 751 |
| 50 | Durable goods..... | 1 578 | 6 531 379 | 503 479 | 21 016 | 1 238 | 3 638 379 | 374 006 | 16 649 | 340 | 2 893 000 |
| 501 | Motor vehicles and motor vehicle parts and supplies..... | 225 | 735 671 | 58 080 | 2 964 | 205 | 505 611 | 50 986 | 2 616 | 20 | 230 060 |
| 5012 | Automobiles and other motor vehicles..... | 39 | 286 118 | 16 097 | 775 | 33 | (D) | (D) | (D) | 6 | (D) |
| 5013 | Motor vehicle supplies and new parts..... | 128 | 240 315 | 29 221 | 1 578 | 118 | (D) | (D) | (D) | 10 | (D) |
| 5014 | Tires and tubes..... | 30 | 193 431 | 9 927 | 447 | 26 | (D) | (D) | (D) | 4 | (D) |
| 5015 | Motor vehicle parts, used..... | 28 | 15 807 | 2 835 | 164 | 28 | 15 807 | 2 835 | 164 | - | - |
| 502 | Furniture and home furnishings..... | 69 | 153 611 | 18 230 | 932 | 55 | 136 128 | 17 491 | 896 | 14 | 17 483 |
| 5021 | Furniture..... | 39 | 77 333 | 9 364 | 453 | 27 | (D) | (D) | (D) | 12 | (D) |
| 5023 | Home furnishings..... | 30 | 76 278 | 8 866 | 479 | 28 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials..... | 112 | 512 299 | 28 652 | 1 200 | 91 | 363 953 | 24 523 | 1 043 | 21 | 148 346 |
| 5031 | Lumber, plywood, millwork, and wood panels..... | 55 | 307 241 | 17 049 | 691 | 49 | 289 213 | 16 292 | 663 | 6 | 18 028 |
| 5032 | Brick, stone, and related construction materials..... | 19 | 92 242 | 2 770 | 115 | 10 | 9 951 | 1 227 | 65 | 9 | 82 291 |
| 5033 | Roofing, siding, and insulation materials..... | 16 | 47 568 | 3 341 | 131 | 12 | (D) | (D) | (D) | 4 | (D) |
| 5039 | Construction materials, n.e.c..... | 22 | 65 248 | 5 492 | 263 | 20 | (D) | (D) | (D) | 2 | (D) |
| 504 | Professional and commercial equipment and supplies..... | 213 | 604 237 | 80 588 | 3 215 | 166 | 251 536 | 38 316 | 1 798 | 47 | 352 701 |
| 5043 | Photographic equipment and supplies..... | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5044 | Office equipment..... | 67 | 112 832 | 23 904 | 1 039 | 56 | 54 833 | 12 339 | 636 | 11 | 57 999 |
| 5045 | Computers and computer peripheral equipment and software..... | 53 | 225 277 | 28 482 | 903 | 34 | 30 148 | 4 951 | 241 | 19 | 195 129 |
| 5046 | Commercial equipment, n.e.c..... | 23 | 64 759 | 6 617 | 315 | 19 | 42 840 | 5 835 | 282 | 4 | 21 919 |
| 5047 | Medical, dental, and hospital equipment and supplies..... | 47 | 163 872 | 16 180 | 712 | 38 | 92 070 | 10 586 | 426 | 9 | 71 802 |
| 5048 | Ophthalmic goods..... | 5 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 2 | (D) |
| 5049 | Professional equipment and supplies, n.e.c..... | 16 | 28 783 | 4 299 | 193 | 14 | (D) | (D) | (D) | 2 | (D) |
| 505 | Metals and minerals, except petroleum..... | 120 | 1 668 907 | 65 258 | 2 237 | 85 | 749 378 | 52 803 | 1 858 | 35 | 919 529 |
| 5051 | Metals service centers and offices..... | 103 | (D) | (D) | (D) | 72 | 510 526 | 49 736 | 1 753 | 31 | (D) |
| 5052 | Coal and other minerals and ores..... | 17 | (D) | (D) | (D) | 13 | 238 852 | 3 067 | 105 | 4 | (D) |
| 506 | Electrical goods..... | 142 | 1 019 668 | 69 057 | 2 550 | 87 | 378 641 | 33 906 | 1 453 | 55 | 641 027 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials..... | 85 | 429 938 | 27 358 | 1 056 | 47 | (D) | (D) | (D) | 38 | (D) |
| 5064 | Electrical appliances, television and radio sets..... | 23 | 168 402 | 8 151 | 374 | 20 | (D) | (D) | (D) | 3 | (D) |
| 5065 | Electronic parts and equipment, n.e.c..... | 34 | 421 328 | 33 548 | 1 120 | 20 | 48 860 | 5 584 | 238 | 14 | 372 468 |
| 507 | Hardware, and plumbing and heating equipment and supplies..... | 135 | 474 927 | 44 597 | 1 901 | 102 | 311 739 | 37 031 | 1 633 | 33 | 163 188 |
| 5072 | Hardware..... | 53 | 212 245 | 25 848 | 1 129 | 43 | 181 496 | 23 271 | 1 024 | 10 | 30 749 |
| 5074 | Plumbing and heating equipment and supplies (hydronics)..... | 38 | 140 343 | 7 536 | 294 | 27 | 47 319 | 5 580 | 228 | 11 | 93 024 |
| 5075 | Warm air heating and air-conditioning equipment and supplies..... | 37 | 101 983 | 9 018 | 399 | 26 | (D) | (D) | (D) | 11 | (D) |
| 5078 | Refrigeration equipment and supplies..... | 7 | 20 356 | 2 195 | 79 | 6 | (D) | (D) | (D) | 1 | (D) |
| 508 | Machinery, equipment, and supplies..... | 428 | 1 021 126 | 114 007 | 4 770 | 332 | 710 462 | 97 212 | 4 212 | 96 | 310 664 |
| 5082 | Construction and mining (except petroleum) machinery and equipment..... | 44 | 206 750 | 31 638 | 1 127 | 34 | (D) | (D) | (D) | 10 | (D) |
| 5083 | Farm and garden machinery and equipment..... | 22 | 42 024 | 4 589 | 224 | 21 | (D) | (D) | (D) | 1 | (D) |
| 5084 | Industrial machinery and equipment..... | 185 | 390 479 | 40 943 | 1 689 | 134 | 254 538 | 31 067 | 1 386 | 51 | 135 941 |
| 5085 | Industrial supplies..... | 122 | 326 418 | 27 378 | 1 231 | 93 | 180 405 | 22 500 | 1 059 | 29 | 146 013 |
| 5087 | Service establishment equipment and supplies..... | 46 | 36 821 | 6 898 | 385 | 42 | 31 663 | 6 620 | 377 | 4 | 5 158 |
| 5088 | Transportation equipment and supplies, except motor vehicles..... | 9 | 18 634 | 2 561 | 114 | 8 | (D) | (D) | (D) | 1 | (D) |
| 509 | Miscellaneous durable goods..... | 134 | 340 933 | 25 010 | 1 247 | 115 | 230 931 | 21 738 | 1 140 | 19 | 110 002 |
| 5091 | Sporting and recreational goods and supplies..... | 16 | 87 065 | 2 924 | 105 | 11 | (D) | (D) | (D) | 5 | (D) |
| 5092 | Toys and hobby goods and supplies..... | 3 | 4 291 | 205 | 16 | 1 | (D) | (D) | (D) | 2 | (D) |
| 5093 | Scrap and waste materials..... | 51 | 172 205 | 14 587 | 783 | 45 | 143 727 | 13 332 | 743 | 6 | 28 478 |
| 5094 | Jewelry, watches, precious stones, and precious metals..... | 20 | 39 960 | 3 478 | 153 | 19 | (D) | (D) | (D) | 1 | (D) |
| 5099 | Durable goods, n.e.c..... | 44 | 37 412 | 4 016 | 190 | 39 | (D) | (D) | (D) | 5 | (D) |
| 51 | Nondurable goods..... | 490 | 4 079 007 | 184 717 | 8 443 | 365 | 2 008 256 | 127 251 | 6 255 | 125 | 2 070 751 |
| 511 | Paper and paper products..... | 57 | 199 051 | 20 464 | 887 | 47 | 171 342 | 17 241 | 765 | 10 | 27 709 |
| 5111 | Printing and writing paper..... | 9 | 57 760 | 4 749 | 208 | 8 | (D) | (D) | (D) | 1 | (D) |
| 5112 | Stationery and office supplies..... | 30 | 68 725 | 8 000 | 334 | 22 | 46 466 | 5 489 | 260 | 8 | 22 259 |
| 5113 | Industrial and personal service paper..... | 18 | 72 566 | 7 715 | 345 | 17 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries..... | 19 | 208 845 | 9 942 | 398 | 15 | (D) | (D) | (D) | 4 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries..... | 19 | 208 845 | 9 942 | 398 | 15 | (D) | (D) | (D) | 4 | (D) |
| 513 | Apparel, piece goods, and notions..... | 40 | 80 230 | 5 931 | 279 | 32 | 43 044 | 4 919 | 257 | 8 | 37 186 |
| 5131 | Piece goods, notions, and other dry goods..... | 13 | 27 064 | 2 047 | 83 | 12 | (D) | (D) | (D) | 1 | (D) |
| 5136 | Men's and boys' clothing and furnishings..... | 10 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 1 | (D) |
| 5137 | Women's, children's and infants' clothing and accessories..... | 10 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 1 | (D) |
| 5139 | Footwear..... | 7 | 17 422 | 772 | 28 | 2 | (D) | (D) | (D) | 5 | (D) |

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| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | BIRMINGHAM, AL MSA—Con. | | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | | | |
| 514 | Groceries and related products | 122 | 1 579 856 | 75 393 | 3 392 | 78 | 784 121 | 40 892 | 1 997 | 44 | 795 735 |
| 5141 | Groceries, general line | 12 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 5 | (D) |
| 5142 | Packaged frozen foods | 11 | 123 906 | 4 614 | 188 | 3 | (D) | (D) | (D) | 8 | (D) |
| 5143 | Dairy products, except dried or canned | 5 | (D) | (D) | (D) | 4 | 2 925 | 241 | 20 | 1 | (D) |
| 5144 | Poultry and poultry products | 10 | 60 176 | 938 | 73 | 7 | (D) | (D) | (D) | 3 | (D) |
| 5145 | Confectionery | 13 | 125 403 | 18 169 | 521 | 9 | (D) | (D) | (D) | 4 | (D) |
| 5146 | Fish and seafoods | 5 | 12 015 | 795 | 93 | 5 | 12 015 | 795 | 93 | - | - |
| 5147 | Meats and meat products | 9 | 109 185 | 5 805 | 430 | 5 | (D) | (D) | (D) | 4 | (D) |
| 5148 | Fresh fruits and vegetables | 19 | 90 737 | 8 431 | 404 | 19 | 90 737 | 8 431 | 404 | - | - |
| 5149 | Groceries and related products, n.e.c. | 38 | 515 731 | 19 686 | 780 | 19 | 97 508 | 7 609 | 278 | 19 | 418 223 |
| 515 | Farm-product raw materials | 8 | 73 501 | 1 742 | 68 | 5 | (D) | (D) | (D) | 3 | (D) |
| 5153 | Grain and field beans | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 | (D) |
| 5154 | Livestock | 1 | (D) | (D) | (D) | - | - | - | - | 1 | (D) |
| 5159 | Farm-product raw materials, n.e.c. | 1 | (D) | (D) | (D) | - | - | - | - | 1 | (D) |
| 516 | Chemicals and allied products | 49 | 508 499 | 21 293 | 729 | 35 | 146 009 | 14 730 | 535 | 14 | 362 490 |
| 5162 | Plastics materials and basic forms and shapes | 9 | 37 152 | 2 302 | 80 | 7 | (D) | (D) | (D) | 2 | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 40 | 471 347 | 18 991 | 649 | 28 | (D) | (D) | (D) | 12 | (D) |
| 517 | Petroleum and petroleum products | 60 | 870 455 | 12 322 | 602 | 43 | 228 553 | 9 091 | 481 | 17 | 641 902 |
| 5171 | Petroleum bulk stations and terminals | 38 | (D) | (D) | (D) | 23 | 142 066 | 5 755 | 300 | 15 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 22 | (D) | (D) | (D) | 20 | 86 487 | 3 336 | 181 | 2 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 9 | 152 306 | 12 038 | 572 | 7 | (D) | (D) | (D) | 2 | (D) |
| 5181 | Beer and ale | 5 | 93 417 | 9 519 | 459 | 5 | 93 417 | 9 519 | 459 | - | - |
| 5182 | Wine and distilled alcoholic beverages | 4 | 58 889 | 2 519 | 113 | 2 | (D) | (D) | (D) | 2 | (D) |
| 519 | Miscellaneous nondurable goods | 126 | 406 264 | 25 592 | 1 516 | 103 | 339 759 | 21 838 | 1 351 | 23 | 66 505 |
| 5191 | Farm supplies | 33 | 65 051 | 3 940 | 217 | 31 | (D) | (D) | (D) | 2 | (D) |
| 5192 | Books, periodicals, and newspapers | 14 | 47 191 | 5 539 | 311 | 9 | 33 534 | 4 461 | 253 | 5 | 13 657 |
| 5193 | Flowers, nursery stock, and florists' supplies | 16 | 26 014 | 3 065 | 239 | 13 | (D) | (D) | (D) | 3 | (D) |
| 5194 | Tobacco and tobacco products | 9 | 209 628 | 6 044 | 370 | 9 | 209 628 | 6 044 | 370 | - | - |
| 5198 | Paints, varnishes, and supplies | 20 | 23 863 | 2 476 | 107 | 8 | 4 082 | 564 | 32 | 12 | 19 781 |
| 5199 | Nondurable goods, n.e.c. | 34 | 34 517 | 4 528 | 272 | 33 | (D) | (D) | (D) | 1 | (D) |
| | COLUMBUS, GA-AL MSA | | | | | | | | | | |
| | Wholesale trade | 301 | 932 702 | 58 321 | 3 235 | 259 | 517 197 | 48 836 | 2 821 | 42 | 415 505 |
| 50 | Durable goods | 207 | 520 038 | 34 812 | 1 884 | 183 | 248 338 | 28 994 | 1 662 | 24 | 271 700 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 51 | 85 500 | 6 759 | 420 | 48 | (D) | (D) | (D) | 3 | (D) |
| 502 | Furniture and home furnishings | 12 | (D) | (D) | (D) | 9 | 9 591 | 960 | 43 | 3 | (D) |
| 503 | Lumber and other construction materials | 18 | 74 787 | 3 687 | 232 | 16 | (D) | (D) | (D) | 2 | (D) |
| 504 | Professional and commercial equipment and supplies | 32 | 45 021 | 5 721 | 281 | 26 | 17 261 | 3 444 | 201 | 6 | 27 760 |
| 505 | Metals and minerals, except petroleum | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 506 | Electrical goods | 15 | 31 929 | 3 014 | 161 | 12 | (D) | (D) | (D) | 3 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 14 | 32 549 | 3 874 | 158 | 14 | 32 549 | 3 874 | 158 | - | - |
| 508 | Machinery, equipment, and supplies | 47 | 56 290 | 7 446 | 389 | 43 | 51 367 | 7 012 | 366 | 4 | 4 923 |
| 509 | Miscellaneous durable goods | 16 | (D) | (D) | (D) | 14 | 20 922 | 1 729 | 143 | 2 | (D) |
| 51 | Nondurable goods | 94 | 412 664 | 23 509 | 1 351 | 76 | 268 859 | 19 842 | 1 159 | 18 | 143 805 |
| 511 | Paper and paper products | 11 | 24 023 | 2 571 | 109 | 9 | (D) | (D) | (D) | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 513 | Apparel, piece goods, and notions | 5 | 6 798 | 749 | 58 | 5 | 6 798 | 749 | 58 | - | - |
| 514 | Groceries and related products | 22 | 126 568 | 8 854 | 560 | 19 | (D) | (D) | (D) | 3 | (D) |
| 515 | Farm-product raw materials | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 516 | Chemicals and allied products | 8 | 7 982 | 860 | 46 | 5 | (D) | (D) | (D) | 3 | (D) |
| 517 | Petroleum and petroleum products | 10 | 83 879 | 2 187 | 114 | 7 | 29 957 | 1 658 | 98 | 3 | 53 922 |
| 518 | Beer, wine, and distilled alcoholic beverages | 9 | 47 122 | 4 299 | 201 | 9 | 47 122 | 4 299 | 201 | - | - |
| 519 | Miscellaneous nondurable goods | 23 | 29 649 | 2 632 | 181 | 17 | 26 208 | 2 195 | 154 | 6 | 3 441 |
| | DOTHAN, AL MSA | | | | | | | | | | |
| | Wholesale trade | 260 | 759 160 | 54 361 | 3 314 | 238 | 614 386 | 48 863 | 2 809 | 22 | 144 774 |
| 50 | Durable goods | 160 | 327 621 | 31 075 | 1 636 | 152 | 254 592 | 29 191 | 1 543 | 8 | 73 029 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 31 | 46 596 | 4 464 | 263 | 30 | (D) | (D) | (D) | 1 | (D) |
| 502 | Furniture and home furnishings | 9 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | - | - |
| 503 | Lumber and other construction materials | 9 | 39 244 | 3 696 | 189 | 9 | 39 244 | 3 696 | 189 | - | - |
| 504 | Professional and commercial equipment and supplies | 27 | 55 565 | 4 002 | 229 | 24 | (D) | (D) | (D) | 3 | (D) |
| 505 | Metals and minerals, except petroleum | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |

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|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | DOTHAN, AL MSA—Con. | | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | | | |
| 506 | Electrical goods | 13 | 76 392 | 6 711 | 273 | 11 | (D) | (D) | (D) | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 19 | 36 840 | 4 031 | 218 | 19 | 36 840 | 4 031 | 218 | — | — |
| 508 | Machinery, equipment, and supplies | 41 | 41 116 | 4 738 | 275 | 40 | (D) | (D) | (D) | 1 | (D) |
| 509 | Miscellaneous durable goods | 9 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | 1 | (D) |
| 51 | Nondurable goods | 100 | 431 539 | 23 286 | 1 678 | 86 | 359 794 | 19 672 | 1 266 | 14 | 71 745 |
| 511 | Paper and paper products | 13 | 19 538 | 2 870 | 148 | 9 | (D) | (D) | (D) | 4 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | — | — |
| 513 | Apparel, piece goods, and notions | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | — | — |
| 514 | Groceries and related products | 16 | 65 929 | 4 492 | 345 | 11 | 26 971 | 2 496 | 143 | 5 | 38 958 |
| 515 | Farm-product raw materials | 13 | 35 510 | 1 131 | 118 | 13 | 35 510 | 1 131 | 118 | — | — |
| 516 | Chemicals and allied products | 6 | 4 152 | 256 | 16 | 5 | (D) | (D) | (D) | 1 | (D) |
| 517 | Petroleum and petroleum products | 8 | 57 064 | 2 954 | 352 | 7 | (D) | (D) | (D) | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 5 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | — | — |
| 519 | Miscellaneous nondurable goods | 34 | 95 624 | 5 463 | 373 | 31 | (D) | (D) | (D) | 3 | (D) |
| | FLORENCE, AL MSA | | | | | | | | | | |
| | Wholesale trade | 213 | 433 067 | 34 782 | 1 949 | 194 | 337 757 | 30 778 | 1 786 | 19 | 95 310 |
| 50 | Durable goods | 148 | 243 442 | 20 772 | 1 167 | 142 | (D) | (D) | (D) | 6 | (D) |
| 501 | Motor vehicles and motor vehicle parts and supplies | 34 | 36 736 | 4 601 | 270 | 33 | (D) | (D) | (D) | 1 | (D) |
| 502 | Furniture and home furnishings | 8 | 40 383 | 1 829 | 65 | 6 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials | 13 | 48 542 | 2 465 | 176 | 13 | 48 542 | 2 465 | 176 | — | — |
| 504 | Professional and commercial equipment and supplies | 16 | (D) | (D) | (D) | 15 | 8 577 | 1 295 | 76 | 1 | (D) |
| 505 | Metals and minerals, except petroleum | 5 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | — | — |
| 506 | Electrical goods | 9 | 13 817 | 1 085 | 67 | 9 | 13 817 | 1 085 | 67 | — | — |
| 507 | Hardware, and plumbing and heating equipment and supplies | 14 | 15 165 | 1 653 | 94 | 14 | 15 165 | 1 653 | 94 | — | — |
| 508 | Machinery, equipment, and supplies | 33 | 41 027 | 4 799 | 243 | 31 | (D) | (D) | (D) | 2 | (D) |
| 509 | Miscellaneous durable goods | 16 | 28 724 | 2 352 | 140 | 16 | 28 724 | 2 352 | 140 | — | — |
| 51 | Nondurable goods | 65 | 189 625 | 14 010 | 782 | 52 | (D) | (D) | (D) | 13 | (D) |
| 511 | Paper and paper products | 6 | 8 899 | 1 766 | 92 | 6 | 8 899 | 1 766 | 92 | — | — |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | — | — |
| 513 | Apparel, piece goods, and notions | — | — | — | — | — | — | — | — | — | — |
| 514 | Groceries and related products | 15 | (D) | (D) | (D) | 11 | 18 488 | 1 511 | 107 | 4 | (D) |
| 515 | Farm-product raw materials | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | — | — |
| 516 | Chemicals and allied products | 8 | 12 799 | 1 002 | 39 | 5 | (D) | (D) | (D) | 3 | (D) |
| 517 | Petroleum and petroleum products | 10 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 3 | 13 162 | 1 028 | 49 | 3 | 13 162 | 1 028 | 49 | — | — |
| 519 | Miscellaneous nondurable goods | 19 | 46 240 | 4 919 | 302 | 14 | 38 631 | 4 538 | 284 | 5 | 7 609 |
| | GADSDEN, AL MSA | | | | | | | | | | |
| | Wholesale trade | 137 | 332 968 | 24 808 | 1 340 | 127 | 296 261 | 21 129 | 1 192 | 10 | 36 707 |
| 50 | Durable goods | 86 | 170 967 | 13 229 | 730 | 80 | 166 233 | 12 793 | 704 | 6 | 4 734 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 28 | 12 616 | 1 167 | 90 | 28 | 12 616 | 1 167 | 90 | — | — |
| 502 | Furniture and home furnishings | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | — | — |
| 503 | Lumber and other construction materials | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | — | — |
| 504 | Professional and commercial equipment and supplies | 13 | 11 745 | 1 315 | 73 | 12 | (D) | (D) | (D) | 1 | (D) |
| 505 | Metals and minerals, except petroleum | 7 | 42 748 | 2 826 | 153 | 6 | (D) | (D) | (D) | 1 | (D) |
| 506 | Electrical goods | 6 | 9 213 | 859 | 50 | 5 | (D) | (D) | (D) | 1 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 5 | 9 095 | 762 | 39 | 5 | 9 095 | 762 | 39 | — | — |
| 508 | Machinery, equipment, and supplies | 14 | 20 467 | 1 997 | 119 | 13 | (D) | (D) | (D) | 1 | (D) |
| 509 | Miscellaneous durable goods | 6 | 37 047 | 3 089 | 142 | 4 | (D) | (D) | (D) | 2 | (D) |
| 51 | Nondurable goods | 51 | 162 001 | 11 579 | 610 | 47 | 130 028 | 8 336 | 488 | 4 | 31 973 |
| 511 | Paper and paper products | 5 | 6 856 | 950 | 75 | 5 | 6 856 | 950 | 75 | — | — |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | — | — |
| 513 | Apparel, piece goods, and notions | — | — | — | — | — | — | — | — | — | — |
| 514 | Groceries and related products | 12 | 62 775 | 6 073 | 250 | 9 | (D) | (D) | (D) | 3 | (D) |
| 515 | Farm-product raw materials | 3 | 18 592 | 314 | 22 | 3 | 18 592 | 314 | 22 | — | — |
| 516 | Chemicals and allied products | 5 | 3 247 | 479 | 40 | 5 | 3 247 | 479 | 40 | — | — |
| 517 | Petroleum and petroleum products | 9 | 40 715 | 1 595 | 69 | 9 | 40 715 | 1 595 | 69 | — | — |
| 518 | Beer, wine, and distilled alcoholic beverages | 3 | 16 468 | 1 172 | 57 | 3 | 16 468 | 1 172 | 57 | — | — |
| 519 | Miscellaneous nondurable goods | 13 | (D) | (D) | (D) | 12 | 12 086 | 902 | 88 | 1 | (D) |

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| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | HUNTSVILLE, AL MSA | | | | | | | | | | |
| | Wholesale trade ----- | 404 | 1 506 175 | 90 708 | 4 155 | 323 | 663 373 | 60 642 | 3 136 | 81 | 842 802 |
| 50 | Durable goods ----- | 319 | 1 175 722 | 70 360 | 2 995 | 253 | 452 021 | 47 204 | 2 347 | 66 | 723 701 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 35 | 29 313 | 3 849 | 227 | 35 | 29 313 | 3 849 | 227 | - | - |
| 502 | Furniture and homefurnishings ----- | 13 | 18 011 | 2 531 | 156 | 13 | 18 011 | 2 531 | 156 | - | - |
| 503 | Lumber and other construction materials ----- | 18 | 72 107 | 4 021 | 271 | 17 | (D) | (D) | (D) | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 64 | 197 561 | 22 895 | 870 | 50 | 66 914 | 11 042 | 564 | 14 | 130 647 |
| 505 | Metals and minerals, except petroleum ----- | 4 | 7 344 | 498 | 17 | 3 | (D) | (D) | (D) | 1 | (D) |
| 506 | Electrical goods ----- | 97 | 729 795 | 22 699 | 770 | 59 | 166 244 | 13 289 | 501 | 38 | 563 551 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 24 | 31 380 | 3 584 | 180 | 24 | 31 380 | 3 584 | 180 | - | - |
| 508 | Machinery, equipment, and supplies ----- | 42 | 67 571 | 8 185 | 384 | 34 | 58 954 | 6 914 | 336 | 8 | 8 617 |
| 509 | Miscellaneous durable goods ----- | 22 | 22 640 | 2 098 | 120 | 18 | (D) | (D) | (D) | 4 | (D) |
| 51 | Nondurable goods ----- | 85 | 330 453 | 20 348 | 1 160 | 70 | 211 352 | 13 438 | 789 | 15 | 119 101 |
| 511 | Paper and paper products ----- | 12 | 17 272 | 2 021 | 97 | 11 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries -- | 3 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 2 | (D) |
| 513 | Apparel, piece goods, and notions ----- | 7 | 2 587 | 312 | 35 | 6 | (D) | (D) | (D) | 1 | (D) |
| 514 | Groceries and related products ----- | 18 | 70 778 | 7 920 | 446 | 13 | 26 839 | 2 070 | 108 | 5 | 43 939 |
| 515 | Farm-product raw materials ----- | 3 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 2 | (D) |
| 516 | Chemicals and allied products ----- | 7 | (D) | (D) | (D) | 6 | 9 437 | 949 | 63 | 1 | (D) |
| 517 | Petroleum and petroleum products ----- | 7 | 60 426 | 2 899 | 150 | 7 | 60 426 | 2 899 | 150 | - | - |
| 518 | Beer, wine, and distilled alcoholic beverages ----- | 6 | 37 973 | 3 521 | 182 | 6 | 37 973 | 3 521 | 182 | - | - |
| 519 | Miscellaneous nondurable goods ----- | 22 | 16 756 | 1 538 | 134 | 19 | 13 345 | 1 187 | 121 | 3 | 3 411 |
| | MOBILE, AL MSA | | | | | | | | | | |
| | Wholesale trade ----- | 917 | 2 890 777 | 198 912 | 10 290 | 769 | 1 798 164 | 160 707 | 8 635 | 148 | 1 092 613 |
| 50 | Durable goods ----- | 628 | 1 400 421 | 139 804 | 6 714 | 536 | 994 496 | 113 295 | 5 667 | 92 | 405 925 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 80 | 99 647 | 12 753 | 728 | 78 | (D) | (D) | (D) | 2 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 14 | 41 700 | 4 149 | 195 | 14 | 41 700 | 4 149 | 195 | - | - |
| 5013 | Motor vehicle supplies and new parts ----- | 43 | 41 889 | 5 908 | 361 | 42 | (D) | (D) | (D) | 1 | (D) |
| 5014 | Tires and tubes ----- | 10 | 10 428 | 1 344 | 83 | 9 | (D) | (D) | (D) | 1 | (D) |
| 5015 | Motor vehicle parts, used ----- | 13 | 5 630 | 1 352 | 89 | 13 | 5 630 | 1 352 | 89 | - | - |
| 502 | Furniture and homefurnishings ----- | 23 | 116 579 | 4 740 | 405 | 18 | (D) | (D) | (D) | 5 | (D) |
| 5021 | Furniture ----- | 6 | 32 444 | 824 | 56 | 3 | (D) | (D) | (D) | 3 | (D) |
| 5023 | Homefurnishings ----- | 17 | 84 135 | 3 916 | 349 | 15 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials ----- | 64 | 208 923 | 12 571 | 625 | 56 | 151 380 | 11 043 | 560 | 8 | 57 543 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 33 | 126 801 | 7 121 | 377 | 31 | (D) | (D) | (D) | 2 | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 11 | 26 179 | 2 015 | 105 | 9 | (D) | (D) | (D) | 2 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 7 | 40 615 | 1 161 | 41 | 4 | (D) | (D) | (D) | 3 | (D) |
| 5039 | Construction materials, n.e.c. ----- | 13 | 15 328 | 2 274 | 102 | 12 | (D) | (D) | (D) | 1 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 75 | 206 131 | 31 946 | 1 311 | 61 | 116 730 | 19 765 | 959 | 14 | 89 401 |
| 5043 | Photographic equipment and supplies ----- | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5044 | Office equipment ----- | 23 | 52 027 | 11 994 | 496 | 20 | (D) | (D) | (D) | 3 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 18 | 65 151 | 13 211 | 451 | 13 | 24 118 | 5 187 | 231 | 5 | 41 033 |
| 5046 | Commercial equipment, n.e.c. ----- | 7 | 18 093 | 1 051 | 66 | 7 | 18 093 | 1 051 | 66 | - | - |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 19 | 64 283 | 3 792 | 162 | 14 | (D) | (D) | (D) | 5 | (D) |
| 5048 | Ophthalmic goods ----- | 3 | 3 471 | 1 067 | 96 | 3 | 3 471 | 1 067 | 96 | - | - |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| 505 | Metals and minerals, except petroleum ----- | 25 | 108 556 | 8 102 | 329 | 24 | (D) | (D) | (D) | 1 | (D) |
| 5051 | Metals service centers and offices ----- | 24 | (D) | (D) | (D) | 23 | (D) | (D) | (D) | 1 | (D) |
| 5052 | Coal and other minerals and ores ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 506 | Electrical goods ----- | 58 | 154 935 | 13 335 | 563 | 44 | 98 841 | 10 521 | 468 | 14 | 56 094 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 37 | 117 553 | 9 782 | 391 | 26 | 68 384 | 7 489 | 322 | 11 | 49 169 |
| 5064 | Electrical appliances, television and radio sets --- | 4 | 5 321 | 607 | 63 | 3 | (D) | (D) | (D) | 1 | (D) |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 17 | 32 061 | 2 946 | 109 | 15 | (D) | (D) | (D) | 2 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 44 | 73 735 | 7 790 | 382 | 40 | (D) | (D) | (D) | 4 | (D) |
| 5072 | Hardware ----- | 9 | 12 487 | 1 606 | 91 | 9 | 12 487 | 1 606 | 91 | - | - |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 13 | 24 128 | 1 936 | 96 | 12 | (D) | (D) | (D) | 1 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 17 | 30 542 | 3 358 | 151 | 14 | (D) | (D) | (D) | 3 | (D) |
| 5078 | Refrigeration equipment and supplies ----- | 5 | 6 578 | 890 | 44 | 5 | 6 578 | 890 | 44 | - | - |
| 508 | Machinery, equipment, and supplies ----- | 208 | 378 909 | 43 202 | 1 992 | 168 | 290 571 | 36 606 | 1 761 | 40 | 88 338 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 15 | 49 810 | 4 589 | 193 | 15 | 49 810 | 4 589 | 193 | - | - |
| 5083 | Farm and garden machinery and equipment ----- | 16 | 29 615 | 3 444 | 183 | 14 | (D) | (D) | (D) | 2 | (D) |
| 5084 | Industrial machinery and equipment ----- | 89 | 166 477 | 18 483 | 837 | 64 | 109 285 | 13 989 | 682 | 25 | 57 192 |
| 5085 | Industrial supplies ----- | 63 | 114 802 | 13 451 | 590 | 50 | (D) | (D) | (D) | 13 | (D) |
| 5087 | Service establishment equipment and supplies ----- | 16 | 10 385 | 2 095 | 108 | 16 | 10 385 | 2 095 | 108 | - | - |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 9 | 7 820 | 1 140 | 81 | 9 | 7 820 | 1 140 | 81 | - | - |

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| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | MOBILE, AL MSA—Con. | | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | | | |
| 509 | Miscellaneous durable goods | 51 | 53 006 | 5 365 | 379 | 47 | 49 877 | 5 241 | 365 | 4 | 3 129 |
| 5091 | Sporting and recreational goods and supplies | 8 | 11 934 | 1 425 | 102 | 7 | (D) | (D) | (D) | 1 | (D) |
| 5092 | Toys and hobby goods and supplies | - | - | - | - | - | - | - | - | - | - |
| 5093 | Scrap and waste materials | 17 | 16 061 | 1 425 | 128 | 14 | (D) | (D) | (D) | 3 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals | 10 | 2 792 | 349 | 27 | 10 | 2 792 | 349 | 27 | - | - |
| 5099 | Durable goods, n.e.c. | 16 | 22 219 | 2 166 | 122 | 16 | 22 219 | 2 166 | 122 | - | - |
| 51 | Nondurable goods | 289 | 1 490 356 | 59 108 | 3 576 | 233 | 803 668 | 47 412 | 2 968 | 56 | 688 688 |
| 511 | Paper and paper products | 31 | 64 628 | 6 923 | 340 | 25 | 53 273 | 6 279 | 325 | 6 | 11 355 |
| 5111 | Printing and writing paper | 7 | 24 499 | 1 907 | 102 | 7 | 24 499 | 1 907 | 102 | - | - |
| 5112 | Stationery and office supplies | 15 | 14 891 | 2 244 | 106 | 11 | (D) | (D) | (D) | 4 | (D) |
| 5113 | Industrial and personal service paper | 9 | 25 238 | 2 772 | 132 | 7 | (D) | (D) | (D) | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 7 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 1 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries .. | 7 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 1 | (D) |
| 513 | Apparel, piece goods, and notions | 9 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | 1 | (D) |
| 5131 | Piece goods, notions, and other dry goods | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5136 | Men's and boys' clothing and furnishings | 4 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 1 | (D) |
| 5137 | Women's, children's and infants' clothing and accessories | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5139 | Footwear | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 514 | Groceries and related products | 108 | 703 680 | 24 371 | 1 714 | 85 | 281 859 | 17 407 | 1 310 | 23 | 421 821 |
| 5141 | Groceries, general line | 6 | 20 786 | 581 | 56 | 5 | (D) | (D) | (D) | 1 | (D) |
| 5142 | Packaged frozen foods | 13 | 81 880 | 3 796 | 315 | 7 | 47 591 | 2 910 | 243 | 6 | 34 289 |
| 5143 | Dairy products, except dried or canned | 6 | 8 081 | 1 008 | 58 | 5 | (D) | (D) | (D) | 1 | (D) |
| 5144 | Poultry and poultry products | 5 | 19 245 | 655 | 51 | 3 | (D) | (D) | (D) | 2 | (D) |
| 5145 | Confectionery | 6 | 23 131 | 1 615 | 126 | 5 | (D) | (D) | (D) | 1 | (D) |
| 5146 | Fish and seafoods | 36 | 80 596 | 4 723 | 330 | 36 | 80 596 | 4 723 | 330 | - | - |
| 5147 | Meats and meat products | 8 | 54 270 | 2 102 | 121 | 6 | (D) | (D) | (D) | 2 | (D) |
| 5148 | Fresh fruits and vegetables | 7 | 6 758 | 557 | 47 | 7 | 6 758 | 557 | 47 | - | - |
| 5149 | Groceries and related products, n.e.c. | 21 | 408 933 | 9 334 | 610 | 11 | 95 241 | 5 272 | 417 | 10 | 313 692 |
| 515 | Farm-product raw materials | 9 | 76 942 | 1 356 | 108 | 7 | (D) | (D) | (D) | 2 | (D) |
| 5153 | Grain and field beans | 8 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 1 | (D) |
| 5154 | Livestock | 1 | (D) | (D) | (D) | - | - | - | - | 1 | (D) |
| 5159 | Farm-product raw materials, n.e.c. | - | - | - | - | - | - | - | - | - | - |
| 516 | Chemicals and allied products | 22 | 65 516 | 3 300 | 145 | 15 | 25 891 | 1 741 | 87 | 7 | 39 625 |
| 5162 | Plastics materials and basic forms and shapes | 3 | 7 960 | 348 | 15 | 2 | (D) | (D) | (D) | 1 | (D) |
| 5169 | Chemicals and allied products, n.e.c. | 19 | 57 556 | 2 952 | 130 | 13 | (D) | (D) | (D) | 6 | (D) |
| 517 | Petroleum and petroleum products | 32 | 313 724 | 7 913 | 407 | 25 | 146 354 | 6 673 | 364 | 7 | 167 370 |
| 5171 | Petroleum bulk stations and terminals | 22 | 251 889 | 4 956 | 250 | 16 | (D) | (D) | (D) | 6 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 10 | 61 835 | 2 957 | 157 | 9 | (D) | (D) | (D) | 1 | (D) |
| 518 | Beer, wine, and distilled alcoholic beverages | 6 | 57 353 | 5 877 | 245 | 6 | 57 353 | 5 877 | 245 | - | - |
| 5181 | Beer and ale | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5182 | Wine and distilled alcoholic beverages | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 519 | Miscellaneous nondurable goods | 65 | 94 593 | 6 908 | 472 | 56 | 82 327 | 6 120 | 435 | 9 | 12 266 |
| 5191 | Farm supplies | 26 | 30 964 | 1 951 | 130 | 23 | (D) | (D) | (D) | 3 | (D) |
| 5192 | Books, periodicals, and newspapers | 7 | 9 769 | 1 309 | 75 | 6 | (D) | (D) | (D) | 1 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 12 | 9 104 | 1 217 | 98 | 12 | 9 104 | 1 217 | 98 | - | - |
| 5194 | Tobacco and tobacco products | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5198 | Paints, varnishes, and supplies | 8 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 5 | (D) |
| 5199 | Nondurable goods, n.e.c. | 10 | 12 310 | 952 | 52 | 10 | 12 310 | 952 | 52 | - | - |
| | MONTGOMERY, AL MSA | | | | | | | | | | |
| | Wholesale trade | 521 | 2 486 328 | 142 774 | 7 047 | 434 | 1 645 081 | 121 846 | 6 040 | 87 | 841 247 |
| 50 | Durable goods | 354 | 799 117 | 77 741 | 3 621 | 316 | 675 751 | 68 386 | 3 334 | 38 | 123 368 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 73 | 239 476 | 13 494 | 713 | 73 | 239 476 | 13 494 | 713 | - | - |
| 5012 | Automobiles and other motor vehicles | 10 | 182 505 | 3 610 | 149 | 10 | 182 505 | 3 610 | 149 | - | - |
| 5013 | Motor vehicle supplies and new parts | 55 | 41 103 | 6 237 | 421 | 55 | 41 103 | 6 237 | 421 | - | - |
| 5014 | Tires and tubes | 4 | 13 840 | 3 229 | 119 | 4 | 13 840 | 3 229 | 119 | - | - |
| 5015 | Motor vehicle parts, used | 4 | 2 028 | 418 | 24 | 4 | 2 028 | 418 | 24 | - | - |
| 502 | Furniture and home furnishings | 14 | 20 076 | 2 132 | 150 | 12 | (D) | (D) | (D) | 2 | (D) |
| 5021 | Furniture | 6 | 5 549 | 489 | 38 | 5 | (D) | (D) | (D) | 1 | (D) |
| 5023 | Home furnishings | 8 | 14 527 | 1 643 | 112 | 7 | (D) | (D) | (D) | 1 | (D) |
| 503 | Lumber and other construction materials | 21 | 90 203 | 6 700 | 248 | 16 | 60 791 | 5 223 | 208 | 5 | 29 412 |
| 5031 | Lumber, plywood, millwork, and wood panels | 9 | 50 441 | 2 218 | 87 | 7 | (D) | (D) | (D) | 2 | (D) |
| 5032 | Brick, stone, and related construction materials | 5 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 1 | (D) |
| 5033 | Roofing, siding, and insulation materials | 4 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 2 | (D) |
| 5039 | Construction materials, n.e.c. | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |

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|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | MONTGOMERY, AL MSA—Con. | | | | | | | | | | |
| 50 | Durable goods—Con. | | | | | | | | | | |
| 504 | Professional and commercial equipment and supplies | 63 | 107 811 | 14 889 | 672 | 51 | (D) | (D) | (D) | 12 | (D) |
| 5043 | Photographic equipment and supplies | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5044 | Office equipment | 25 | 27 939 | 6 431 | 311 | 19 | (D) | (D) | (D) | 6 | (D) |
| 5045 | Computers and computer peripheral equipment and software | 13 | 54 494 | 4 469 | 135 | 7 | 2 762 | 695 | 33 | 6 | 51 732 |
| 5046 | Commercial equipment, n.e.c. | 10 | 12 403 | 1 934 | 105 | 10 | 12 403 | 1 934 | 105 | - | - |
| 5047 | Medical, dental, and hospital equipment and supplies | 6 | 7 524 | 848 | 54 | 6 | 7 524 | 848 | 54 | - | - |
| 5048 | Ophthalmic goods | 4 | 2 917 | 918 | 49 | 4 | 2 917 | 918 | 49 | - | - |
| 5049 | Professional equipment and supplies, n.e.c. | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 505 | Metals and minerals, except petroleum | 8 | 54 263 | 7 162 | 267 | 5 | (D) | (D) | (D) | 3 | (D) |
| 5051 | Metals service centers and offices | 7 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 2 | (D) |
| 5052 | Coal and other minerals and ores | 1 | (D) | (D) | (D) | - | - | - | - | 1 | (D) |
| 506 | Electrical goods | 33 | 70 258 | 7 449 | 330 | 25 | 56 609 | 6 238 | 293 | 8 | 13 649 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 20 | 45 162 | 3 324 | 173 | 15 | (D) | (D) | (D) | 5 | (D) |
| 5064 | Electrical appliances, television and radio sets | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 5065 | Electronic parts and equipment, n.e.c. | 10 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | 3 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 28 | 39 934 | 4 317 | 219 | 27 | (D) | (D) | (D) | 1 | (D) |
| 5072 | Hardware | 11 | 11 564 | 1 693 | 74 | 10 | (D) | (D) | (D) | 1 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 6 | 14 419 | 1 311 | 73 | 6 | 14 419 | 1 311 | 73 | - | - |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 7 | 10 856 | 1 030 | 53 | 7 | 10 856 | 1 030 | 53 | - | - |
| 5078 | Refrigeration equipment and supplies | 4 | 3 095 | 283 | 19 | 4 | 3 095 | 283 | 19 | - | - |
| 508 | Machinery, equipment, and supplies | 86 | 144 223 | 18 760 | 802 | 81 | (D) | (D) | (D) | 5 | (D) |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 8 | 38 660 | 4 790 | 119 | 8 | 38 660 | 4 790 | 119 | - | - |
| 5083 | Farm and garden machinery and equipment | 12 | 20 170 | 2 120 | 110 | 12 | 20 170 | 2 120 | 110 | - | - |
| 5084 | Industrial machinery and equipment | 22 | 36 656 | 3 434 | 161 | 19 | (D) | (D) | (D) | 3 | (D) |
| 5085 | Industrial supplies | 23 | 41 015 | 6 708 | 299 | 21 | (D) | (D) | (D) | 2 | (D) |
| 5087 | Service establishment equipment and supplies | 19 | (D) | (D) | (D) | 19 | (D) | (D) | (D) | - | - |
| 5088 | Transportation equipment and supplies, except motor vehicles | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 509 | Miscellaneous durable goods | 28 | 32 873 | 2 838 | 220 | 26 | (D) | (D) | (D) | 2 | (D) |
| 5091 | Sporting and recreational goods and supplies | 4 | 4 849 | 639 | 76 | 4 | 4 849 | 639 | 76 | - | - |
| 5092 | Toys and hobby goods and supplies | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5093 | Scrap and waste materials | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5094 | Jewelry, watches, precious stones, and precious metals | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5099 | Durable goods, n.e.c. | 14 | (D) | (D) | (D) | 12 | 14 282 | 637 | 65 | 2 | (D) |
| 51 | Nondurable goods | 167 | 1 687 211 | 65 033 | 3 426 | 118 | 969 330 | 53 260 | 2 706 | 49 | 717 881 |
| 511 | Paper and paper products | 20 | 74 141 | 4 187 | 189 | 17 | (D) | (D) | (D) | 3 | (D) |
| 5111 | Printing and writing paper | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |
| 5112 | Stationery and office supplies | 14 | 11 877 | 2 214 | 106 | 12 | (D) | (D) | (D) | 2 | (D) |
| 5113 | Industrial and personal service paper | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 8 | 107 065 | 4 799 | 214 | 7 | (D) | (D) | (D) | 1 | (D) |
| 5122 | Drugs, drug proprietaries, and druggists' sundries | 8 | 107 065 | 4 799 | 214 | 7 | (D) | (D) | (D) | 1 | (D) |
| 513 | Apparel, piece goods, and notions | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5131 | Piece goods, notions, and other dry goods | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5136 | Men's and boys' clothing and furnishings | - | - | - | - | - | - | - | - | - | - |
| 5137 | Women's, children's and infants' clothing and accessories | - | - | - | - | - | - | - | - | - | - |
| 5139 | Footwear | - | - | - | - | - | - | - | - | - | - |
| 514 | Groceries and related products | 41 | 765 481 | 25 181 | 1 205 | 18 | 384 648 | 16 542 | 724 | 23 | 380 833 |
| 5141 | Groceries, general line | 6 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 2 | (D) |
| 5142 | Packaged frozen foods | 4 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 2 | (D) |
| 5143 | Dairy products, except dried or canned | 3 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 2 | (D) |
| 5144 | Poultry and poultry products | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5145 | Confectionery | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 5146 | Fish and seafoods | - | - | - | - | - | - | - | - | - | - |
| 5147 | Meats and meat products | 6 | 259 529 | 1 808 | 75 | 3 | (D) | (D) | (D) | 3 | (D) |
| 5148 | Fresh fruits and vegetables | 3 | 10 200 | 850 | 67 | 3 | 10 200 | 850 | 67 | - | - |
| 5149 | Groceries and related products, n.e.c. | 16 | 192 065 | 5 750 | 295 | 3 | 3 018 | 349 | 20 | 13 | 189 047 |
| 515 | Farm-product raw materials | 16 | 217 416 | 4 604 | 286 | 12 | (D) | (D) | (D) | 4 | (D) |
| 5153 | Grain and field beans | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 5154 | Livestock | 7 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 3 | (D) |
| 5159 | Farm-product raw materials, n.e.c. | 7 | (D) | (D) | (D) | 7 | (D) | (D) | (D) | - | - |
| 516 | Chemicals and allied products | 7 | (D) | (D) | (D) | 5 | 12 446 | 1 689 | 53 | 2 | (D) |
| 5162 | Plastics materials and basic forms and shapes | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5169 | Chemicals and allied products, n.e.c. | 6 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | 2 | (D) |
| 517 | Petroleum and petroleum products | 22 | 360 501 | 8 228 | 469 | 15 | 145 130 | 7 538 | 447 | 7 | 215 371 |
| 5171 | Petroleum bulk stations and terminals | 19 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | 7 | (D) |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 518 | Beer, wine, and distilled alcoholic beverages | 7 | 43 426 | 5 045 | 257 | 6 | (D) | (D) | (D) | 1 | (D) |
| 5181 | Beer and ale | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 5182 | Wine and distilled alcoholic beverages | 4 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 1 | (D) |

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| 1987 SIC code | Geographic area and kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | Other operating types | | |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | MONTGOMERY, AL MSA—Con. | | | | | | | | | | |
| 51 | Nondurable goods—Con. | | | | | | | | | | |
| 519 | Miscellaneous nondurable goods | 45 | 105 777 | 11 129 | 746 | 37 | 80 218 | 10 515 | 716 | 8 | 25 559 |
| 5191 | Farm supplies | 15 | 21 701 | 2 008 | 126 | 14 | (D) | (D) | (D) | 1 | (D) |
| 5192 | Books, periodicals, and newspapers | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies | 8 | (D) | (D) | (D) | 6 | (D) | (D) | (D) | 2 | (D) |
| 5194 | Tobacco and tobacco products | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| 5198 | Paints, varnishes, and supplies | 6 | 5 677 | 319 | 23 | 3 | (D) | (D) | (D) | 3 | (D) |
| 5199 | Nondurable goods, n.e.c. | 10 | 9 629 | 1 757 | 67 | 10 | 9 629 | 1 757 | 67 | - | - |
| | TUSCALOOSA, AL MSA | | | | | | | | | | |
| | Wholesale trade | 167 | 391 954 | 27 041 | 1 596 | 156 | 292 125 | 25 021 | 1 501 | 11 | 99 829 |
| 50 | Durable goods | 125 | 189 599 | 19 171 | 1 104 | 120 | (D) | (D) | (D) | 5 | (D) |
| 501 | Motor vehicles and motor vehicle parts and supplies | 27 | 28 961 | 2 964 | 212 | 26 | (D) | (D) | (D) | 1 | (D) |
| 502 | Furniture and home furnishings | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 503 | Lumber and other construction materials | 11 | 17 000 | 1 533 | 117 | 11 | 17 000 | 1 533 | 117 | - | - |
| 504 | Professional and commercial equipment and supplies | 26 | 14 809 | 2 606 | 158 | 26 | 14 809 | 2 606 | 158 | - | - |
| 505 | Metals and minerals, except petroleum | 4 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 1 | (D) |
| 506 | Electrical goods | 11 | 16 355 | 1 798 | 78 | 10 | (D) | (D) | (D) | 1 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 6 | 14 101 | 1 335 | 86 | 6 | 14 101 | 1 335 | 86 | - | - |
| 508 | Machinery, equipment, and supplies | 23 | 84 062 | 7 717 | 353 | 23 | 84 062 | 7 717 | 353 | - | - |
| 509 | Miscellaneous durable goods | 15 | 9 204 | 709 | 68 | 13 | (D) | (D) | (D) | 2 | (D) |
| 51 | Nondurable goods | 42 | 202 355 | 7 870 | 492 | 36 | (D) | (D) | (D) | 6 | (D) |
| 511 | Paper and paper products | 5 | 9 019 | 954 | 48 | 3 | (D) | (D) | (D) | 2 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 513 | Apparel, piece goods, and notions | 3 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 1 | (D) |
| 514 | Groceries and related products | 6 | 97 643 | 2 246 | 139 | 4 | (D) | (D) | (D) | 2 | (D) |
| 515 | Farm-product raw materials | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 516 | Chemicals and allied products | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 517 | Petroleum and petroleum products | 8 | 51 803 | 1 616 | 115 | 8 | 51 803 | 1 616 | 115 | - | - |
| 518 | Beer, wine, and distilled alcoholic beverages | 5 | 21 224 | 1 491 | 85 | 5 | 21 224 | 1 491 | 85 | - | - |
| 519 | Miscellaneous nondurable goods | 10 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 1 | (D) |

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| 1987 SIC code | Kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| | | | | | | | | | | | |
| | Wholesale trade ----- | 1 812 | 4 339 457 | 255 331 | 16 651 | 1 679 | 3 623 920 | 233 157 | 15 069 | 133 | 715 537 |
| 50 | Durable goods ----- | 1 047 | 1 472 664 | 125 765 | 7 724 | 995 | 1 239 641 | 118 055 | 7 269 | 52 | 233 023 |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 290 | 317 851 | 24 875 | 1 580 | 285 | (D) | (D) | (D) | 5 | (D) |
| 5012 | Automobiles and other motor vehicles ----- | 48 | 138 880 | 4 221 | 238 | 46 | (D) | (D) | (D) | 2 | (D) |
| 5013 | Motor vehicle supplies and new parts ----- | 173 | 106 950 | 13 991 | 900 | 172 | (D) | (D) | (D) | 1 | (D) |
| 5014 | Tires and tubes ----- | 27 | 62 497 | 4 821 | 263 | 25 | (D) | (D) | (D) | 2 | (D) |
| 5015 | Motor vehicle parts, used ----- | 42 | 9 524 | 1 842 | 179 | 42 | 9 524 | 1 842 | 179 | - | - |
| 502 | Furniture and homefurnishings ----- | 33 | 44 011 | 5 999 | 320 | 29 | (D) | (D) | (D) | 4 | (D) |
| 5021 | Furniture ----- | 22 | 28 766 | 3 779 | 185 | 20 | (D) | (D) | (D) | 2 | (D) |
| 5023 | Homefurnishings ----- | 11 | 15 245 | 2 220 | 135 | 9 | (D) | (D) | (D) | 2 | (D) |
| 503 | Lumber and other construction materials ----- | 101 | 310 349 | 18 705 | 1 156 | 91 | 204 177 | 16 858 | 1 065 | 10 | 106 172 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 68 | 266 240 | 14 191 | 876 | 62 | (D) | (D) | (D) | 6 | (D) |
| 5032 | Brick, stone, and related construction materials ----- | 14 | 11 373 | 1 105 | 74 | 12 | (D) | (D) | (D) | 2 | (D) |
| 5033 | Roofing, siding, and insulation materials ----- | 4 | 1 377 | 210 | 19 | 4 | 1 377 | 210 | 19 | - | - |
| 5039 | Construction materials, n.e.c. ----- | 15 | 31 359 | 3 199 | 187 | 13 | (D) | (D) | (D) | 2 | (D) |
| 504 | Professional and commercial equipment and supplies ----- | 70 | 38 633 | 6 050 | 459 | 68 | (D) | (D) | (D) | 2 | (D) |
| 5043 | Photographic equipment and supplies ----- | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 5044 | Office equipment ----- | 26 | 9 019 | 1 975 | 146 | 25 | (D) | (D) | (D) | 1 | (D) |
| 5045 | Computers and computer peripheral equipment and software ----- | 18 | 7 976 | 1 575 | 93 | 18 | 7 976 | 1 575 | 93 | - | - |
| 5046 | Commercial equipment, n.e.c. ----- | 6 | 7 345 | 783 | 72 | 6 | 7 345 | 783 | 72 | - | - |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 13 | 10 435 | 1 370 | 108 | 12 | (D) | (D) | (D) | 1 | (D) |
| 5048 | Ophthalmic goods ----- | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - | - |

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

| 1987 SIC code | Kind of business | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Merchant wholesalers | | | | Other operating types | |
|---------------------|--|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|--------------------------------|---|--------------------------------------|--------------------|
| | | | | | | Estab- lish- ments (number) | Sales (\$1,000) | Annual payroll (\$1,000) | Paid employees for pay period including March 12 (number) | Estab- lish- ments (number) | Sales (\$1,000) |
| 50 | Durable goods—Con. | | | | | | | | | | |
| 505 | Metals and minerals, except petroleum..... | 20 | 31 502 | 2 305 | 160 | 19 | (D) | (D) | (D) | 1 | (D) |
| 5051 | Metals service centers and offices..... | 18 | (D) | (D) | (D) | 18 | (D) | (D) | (D) | - | (D) |
| 5052 | Coal and other minerals and ores..... | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 506 | Electrical goods..... | 59 | 90 746 | 7 967 | 397 | 57 | (D) | (D) | (D) | 2 | (D) |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials..... | 38 | 61 220 | 5 675 | 265 | 37 | (D) | (D) | (D) | 1 | (D) |
| 5064 | Electrical appliances, television and radio sets.... | 7 | 9 199 | 634 | 40 | 7 | 9 199 | 634 | 40 | - | - |
| 5065 | Electronic parts and equipment, n.e.c..... | 14 | 20 327 | 1 658 | 92 | 13 | (D) | (D) | (D) | 1 | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies..... | 53 | 77 453 | 7 289 | 377 | 50 | (D) | (D) | (D) | 3 | (D) |
| 5072 | Hardware..... | 16 | 19 558 | 2 539 | 106 | 15 | (D) | (D) | (D) | 1 | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics)..... | 27 | 49 323 | 4 202 | 233 | 25 | (D) | (D) | (D) | 2 | (D) |
| 5075 | Warm air heating and air-conditioning equipment and supplies..... | 9 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | - | - |
| 5078 | Refrigeration equipment and supplies..... | 1 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | - | - |
| 508 | Machinery, equipment, and supplies..... | 237 | 313 639 | 31 574 | 1 876 | 225 | 285 118 | 29 660 | 1 778 | 12 | 28 521 |
| 5082 | Construction and mining (except petroleum) machinery and equipment..... | 11 | 34 385 | 3 501 | 144 | 10 | (D) | (D) | (D) | 1 | (D) |
| 5083 | Farm and garden machinery and equipment..... | 104 | 118 182 | 10 728 | 770 | 103 | (D) | (D) | (D) | 1 | (D) |
| 5084 | Industrial machinery and equipment..... | 49 | 73 533 | 8 190 | 411 | 45 | (D) | (D) | (D) | 4 | (D) |
| 5085 | Industrial supplies..... | 46 | 66 534 | 6 240 | 344 | 41 | 59 613 | 5 940 | 330 | 5 | 6 921 |
| 5087 | Service establishment equipment and supplies.... | 23 | (D) | (D) | (D) | 23 | (D) | (D) | (D) | - | - |
| 5088 | Transportation equipment and supplies, except motor vehicles..... | 4 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | 1 | (D) |
| 509 | Miscellaneous durable goods..... | 184 | 248 480 | 21 001 | 1 399 | 171 | 218 540 | 18 689 | 1 228 | 13 | 29 940 |
| 5091 | Sporting and recreational goods and supplies.... | 12 | 24 509 | 2 371 | 144 | 10 | (D) | (D) | (D) | 2 | (D) |
| 5092 | Toys and hobby goods and supplies..... | 5 | 2 031 | 289 | 16 | 5 | 2 031 | 289 | 16 | - | - |
| 5093 | Scrap and waste materials..... | 37 | 45 796 | 5 720 | 382 | 36 | (D) | (D) | (D) | 1 | (D) |
| 5094 | Jewelry, watches, precious stones, and precious metals..... | 10 | 6 622 | 230 | 18 | 9 | (D) | (D) | (D) | 1 | (D) |
| 5099 | Durable goods, n.e.c..... | 120 | 169 522 | 12 391 | 839 | 111 | 143 708 | 10 231 | 676 | 9 | 25 814 |
| 51 | Nondurable goods..... | 765 | 2 866 793 | 129 566 | 8 927 | 684 | 2 384 279 | 115 102 | 7 800 | 81 | 482 514 |
| 511 | Paper and paper products..... | 28 | (D) | (D) | (D) | 25 | 19 835 | 2 366 | 205 | 3 | (D) |
| 5111 | Printing and writing paper..... | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5112 | Stationery and office supplies..... | 18 | 7 943 | 1 166 | 101 | 16 | (D) | (D) | (D) | 2 | (D) |
| 5113 | Industrial and personal service paper..... | 8 | 18 193 | 1 232 | 90 | 7 | (D) | (D) | (D) | 1 | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .. | 12 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | - | - |
| 5122 | Drugs, drug proprietaries, and druggists' sundries..... | 12 | (D) | (D) | (D) | 12 | (D) | (D) | (D) | - | - |
| 513 | Apparel, piece goods, and notions..... | 35 | 95 726 | 6 803 | 451 | 33 | (D) | (D) | (D) | 2 | (D) |
| 5131 | Piece goods, notions, and other dry goods..... | 14 | (D) | (D) | (D) | 14 | (D) | (D) | (D) | - | - |
| 5136 | Men's and boys' clothing and furnishings..... | 8 | (D) | (D) | (D) | 8 | (D) | (D) | (D) | - | - |
| 5137 | Women's, children's and infants' clothing and accessories..... | 11 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 1 | (D) |
| 5139 | Footwear..... | 2 | (D) | (D) | (D) | 1 | (D) | (D) | (D) | 1 | (D) |
| 514 | Groceries and related products..... | 117 | 795 787 | 37 162 | 2 243 | 89 | 665 997 | 31 825 | 1 979 | 28 | 129 790 |
| 5141 | Groceries, general line..... | 15 | 589 552 | 21 720 | 1 278 | 14 | (D) | (D) | (D) | 1 | (D) |
| 5142 | Packaged frozen foods..... | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5143 | Dairy products, except dried or canned..... | 21 | 10 875 | 720 | 54 | 15 | (D) | (D) | (D) | 6 | (D) |
| 5144 | Poultry and poultry products..... | 11 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | 2 | (D) |
| 5145 | Confectionery..... | 16 | 31 483 | 2 420 | 160 | 8 | (D) | (D) | (D) | 8 | (D) |
| 5146 | Fish and seafoods..... | 2 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | - | - |
| 5147 | Meats and meat products..... | 6 | 11 971 | 650 | 67 | 5 | (D) | (D) | (D) | 1 | (D) |
| 5148 | Fresh fruits and vegetables..... | 14 | 8 654 | 571 | 52 | 12 | (D) | (D) | (D) | 2 | (D) |
| 5149 | Groceries and related products, n.e.c..... | 30 | 79 833 | 7 973 | 431 | 22 | 41 935 | 4 475 | 254 | 8 | 37 898 |
| 515 | Farm-product raw materials..... | 90 | 682 728 | 12 806 | 1 365 | 68 | 406 646 | 8 376 | 704 | 22 | 276 082 |
| 5153 | Grain and field beans..... | 31 | 78 237 | 2 676 | 228 | 26 | (D) | (D) | (D) | 5 | (D) |
| 5154 | Livestock..... | 35 | 342 842 | 3 834 | 728 | 19 | (D) | (D) | (D) | 16 | (D) |
| 5159 | Farm-product raw materials, n.e.c..... | 24 | 261 649 | 6 296 | 409 | 23 | (D) | (D) | (D) | 1 | (D) |
| 516 | Chemicals and allied products..... | 26 | 46 960 | 5 136 | 171 | 19 | 29 530 | 3 130 | 102 | 7 | 17 430 |
| 5162 | Plastics materials and basic forms and shapes.... | 3 | (D) | (D) | (D) | 3 | (D) | (D) | (D) | - | - |
| 5169 | Chemicals and allied products, n.e.c..... | 23 | (D) | (D) | (D) | 16 | (D) | (D) | (D) | 7 | 17 430 |
| 517 | Petroleum and petroleum products..... | 176 | 616 442 | 25 617 | 1 892 | 172 | 597 851 | 25 073 | 1 868 | 4 | 18 591 |
| 5171 | Petroleum bulk stations and terminals..... | 141 | 509 011 | 20 799 | 1 518 | 137 | 490 420 | 20 255 | 1 494 | 4 | 18 591 |
| 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals..... | 35 | 107 431 | 4 818 | 374 | 35 | 107 431 | 4 818 | 374 | - | - |
| 518 | Beer, wine, and distilled alcoholic beverages..... | 21 | 83 485 | 7 315 | 334 | 21 | 83 485 | 7 315 | 334 | - | - |
| 5181 | Beer and ale..... | 21 | 83 485 | 7 315 | 334 | 21 | 83 485 | 7 315 | 334 | - | - |
| 5182 | Wine and distilled alcoholic beverages..... | - | - | - | - | - | - | - | - | - | - |
| 519 | Miscellaneous nondurable goods..... | 260 | 509 841 | 31 003 | 2 203 | 245 | 480 477 | 29 453 | 2 115 | 15 | 29 364 |
| 5191 | Farm supplies..... | 201 | 352 678 | 20 900 | 1 374 | 193 | (D) | (D) | (D) | 8 | (D) |
| 5192 | Books, periodicals, and newspapers..... | 7 | 7 286 | 362 | 30 | 5 | (D) | (D) | (D) | 2 | (D) |
| 5193 | Flowers, nursery stock, and florists' supplies..... | 15 | 28 129 | 3 654 | 349 | 14 | (D) | (D) | (D) | 1 | (D) |
| 5194 | Tobacco and tobacco products..... | 7 | 97 566 | 4 182 | 302 | 7 | 97 566 | 4 182 | 302 | - | - |
| 5198 | Paints, varnishes, and supplies..... | 5 | 7 960 | 489 | 31 | 3 | (D) | (D) | (D) | 2 | (D) |
| 5199 | Nondurable goods, n.e.c..... | 25 | 16 222 | 1 416 | 117 | 23 | (D) | (D) | (D) | 2 | (D) |

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Cumulative | | Geographic area | Rank ¹ | Cumulative | |
|-----------------|-------------------|-------------------|------------------------|---------------------|-------------------|-----------------|------------------------|
| | | Sales (\$1,000) | Percent of State total | | | Sales (\$1,000) | Percent of State total |
| Alabama | (X) | 24 343 595 | 100.0 | Alabama—Con. | | | |
| Birmingham | 1 | 6 025 964 | 24.8 | Luverne | 66 | 15 663 | 19 205 983 |
| Montgomery | 2 | 2 260 029 | 34.0 | Hartford | 67 | 15 522 | 19 221 505 |
| Mobile | 3 | 2 173 368 | 43.0 | Pell City | 68 | 15 197 | 19 236 702 |
| Huntsville ▲ | 4 | 1 384 722 | 48.7 | Brundidge | 69 | 14 984 | 19 251 686 |
| Homewood | 5 | 719 064 | 51.6 | Elba | 70 | 12 883 | 19 264 569 |
| Dothan | 6 | 506 536 | 53.7 | Moulton | 71 | 12 690 | 19 277 259 |
| Decatur | 7 | 387 993 | 55.3 | Thomasville | 72 | 11 915 | 19 289 174 |
| Anniston | 8 | 385 240 | 56.9 | Hueytown | 73 | 11 691 | 19 300 865 |
| Mountain Brook | 9 | 372 984 | 58.4 | Prattville ▲ | 74 | 11 541 | 19 312 406 |
| Tuscaloosa | 10 | 291 519 | 59.6 | Saraland | 75 | 11 367 | 19 323 773 |
| Albertville | 11 | 280 244 | 60.7 | Glencoe ▲ | 76 | 10 626 | 19 334 399 |
| Gadsden | 12 | 260 368 | 61.8 | Dadeville | 77 | 8 719 | 19 343 118 |
| Vestavia Hills | 13 | 243 695 | 62.8 | Arab | 78 | 7 575 | 19 350 693 |
| Irondale | 14 | 230 928 | 63.8 | Hamilton | 79 | 7 390 | 19 358 083 |
| Selma | 15 | 223 764 | 64.7 | Linden | 80 | 7 289 | 19 365 372 |
| Pelham | 16 | 218 842 | 65.6 | York | 81 | 7 221 | 19 372 593 |
| Ozark | 17 | 189 578 | 66.4 | Jackson | 82 | 5 522 | 19 378 115 |
| Tarrant ▲ | 18 | 180 052 | 67.1 | Tallassee ▲ | 83 | 5 459 | 19 383 574 |
| Opelika | 19 | 165 546 | 67.8 | Rainsville | 84 | 4 272 | 19 387 846 |
| Cullman | 20 | 147 676 | 68.4 | Greensboro | 85 | 3 594 | 19 391 440 |
| Prichard | 21 | 144 566 | 69.0 | Montevallo | 86 | 3 521 | 19 394 961 |
| Florence | 22 | 136 305 | 69.5 | Piedmont ▲ | 87 | 2 354 | 19 397 315 |
| Fort Payne | 23 | 126 620 | 70.1 | Midfield | 88 | 2 294 | 19 399 609 |
| Andalusia | 24 | 126 407 | 70.6 | Rainbow City | 89 | 1 865 | 19 401 474 |
| Opp | 25 | 121 878 | 71.1 | Warrior | 90 | 1 664 | 19 403 138 |
| Hoover ▲ | 26 | 119 069 | 71.6 | Pleasant Grove | 91 | 1 656 | 19 404 794 |
| Boaz ▲ | 27 | 118 512 | 72.1 | Millbrook | 92 | 1 253 | 19 406 047 |
| Oxford ▲ | 28 | 89 556 | 72.4 | Valley | (X) | - | 19 406 047 |
| Demopolis | 29 | 83 267 | 72.8 | Brent | (X) | - | 19 406 047 |
| Guntersville | 30 | 81 367 | 73.1 | Roosevelt City | (X) | - | 19 406 047 |
| Sheffield | 31 | 78 255 | 73.4 | Abbeville | (X) | (X) | (X) |
| Madison ▲ | 32 | 76 594 | 73.7 | Alabaster | (X) | (X) | (X) |
| Tuscumbia | 33 | 70 644 | 74.0 | Alexander City | (X) | (X) | (X) |
| Muscle Shoals | 34 | 66 903 | 74.3 | Athens | (X) | (X) | (X) |
| Haleyville | 35 | 64 921 | 74.6 | Bessemer | (X) | (X) | (X) |
| Troy | 36 | 63 257 | 74.8 | Bridgeport | (X) | (X) | (X) |
| Northport | 37 | 62 746 | 75.1 | Brighton | (X) | (X) | (X) |
| Phenix City ▲ | 38 | 61 438 | 75.3 | Centreville | (X) | (X) | (X) |
| Bay Minette | 39 | 59 381 | 75.6 | Childersburg | (X) | (X) | (X) |
| Attalla | 40 | 53 089 | 75.8 | Citronelle | (X) | (X) | (X) |
| Chickasaw | 41 | 50 085 | 76.0 | Clanton | (X) | (X) | (X) |
| Scottsboro | 42 | 44 620 | 76.2 | Columbiana | (X) | (X) | (X) |
| Headland | 43 | 44 162 | 76.4 | Cordova | (X) | (X) | (X) |
| Talladega | 44 | 43 595 | 76.6 | Daleville | (X) | (X) | (X) |
| Oneonta | 45 | 40 563 | 76.7 | East Brewton | (X) | (X) | (X) |
| Sylacauga | 46 | 40 222 | 76.9 | Evergreen | (X) | (X) | (X) |
| Monroeville | 47 | 39 105 | 77.0 | Fairfield | (X) | (X) | (X) |
| Daphne | 48 | 37 567 | 77.2 | Fayette | (X) | (X) | (X) |
| Eufaula | 49 | 33 015 | 77.3 | Fultondale | (X) | (X) | (X) |
| Roanoke | 50 | 31 723 | 77.5 | Gardendale | (X) | (X) | (X) |
| Trussville | 51 | 31 147 | 77.6 | Geneva | (X) | (X) | (X) |
| Auburn | 52 | 28 775 | 77.7 | Graysville | (X) | (X) | (X) |
| Leeds ▲ | 53 | 27 725 | 77.8 | Greenville | (X) | (X) | (X) |
| Fairhope | 54 | 26 569 | 77.9 | Heflin | (X) | (X) | (X) |
| Atmore | 55 | 25 865 | 78.0 | Hokes Bluff | (X) | (X) | (X) |
| Wetumpka | 56 | 24 126 | 78.1 | Jacksonville | (X) | (X) | (X) |
| Lafayette | 57 | 23 254 | 78.2 | Jasper | (X) | (X) | (X) |
| Russellville | 58 | 21 110 | 78.3 | Lipscomb | (X) | (X) | (X) |
| Brewton | 59 | 19 075 | 78.4 | Livingston | (X) | (X) | (X) |
| Lanett | 60 | 18 248 | 78.5 | Marion | (X) | (X) | (X) |
| Hartselle | 61 | 17 975 | 78.5 | Red Bay | (X) | (X) | (X) |
| Foley | 62 | 17 612 | 78.6 | Satsuma | (X) | (X) | (X) |
| Aliceville | 63 | 17 444 | 78.7 | Southside ▲ | (X) | (X) | (X) |
| Winfield ▲ | 64 | 17 074 | 78.8 | Stevenson | (X) | (X) | (X) |
| Enterprise ▲ | 65 | 16 777 | 78.8 | Sumiton ▲ | (X) | (X) | (X) |
| | | | | Tuskegee | (X) | (X) | (X) |
| | | | | Union Springs | (X) | (X) | (X) |
| | | | | Vernon | (X) | (X) | (X) |
| | | | | Weaver | (X) | (X) | (X) |

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 11. Counties Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

| Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | | Geographic area | Rank ¹ | Sales (\$1,000) | Cumulative | |
|---------------------|-------------------|--------------------|--------------------|---------------------------------|---------------------|-------------------|--------------------|--------------------|---------------------------------|
| | | | Sales (\$1,000) | Percent of State total | | | | Sales (\$1,000) | Percent of State total |
| Alabama..... | (X) | 24 343 595 | 24 343 595 | 100.0 | Alabama—Con. | | | | |
| Jefferson | 1 | 9 903 166 | 9 903 166 | 40.7 | Limestone..... | 31 | 82 508 | 23 034 003 | 94.6 |
| Mobile | 2 | 2 607 627 | 12 510 793 | 51.4 | Jackson | 32 | 81 200 | 23 115 203 | 95.0 |
| Montgomery | 3 | 2 429 700 | 14 940 493 | 61.4 | Monroe | 33 | 75 371 | 23 190 574 | 95.3 |
| Madison | 4 | 1 506 175 | 16 446 668 | 67.6 | Blount | 34 | 71 672 | 23 262 246 | 95.6 |
| Houston | 5 | 560 539 | 17 007 207 | 69.9 | Coffee | 35 | 68 535 | 23 330 781 | 95.8 |
| Marshall | 6 | 557 016 | 17 564 223 | 72.2 | Marion | 36 | 66 601 | 23 397 382 | 96.1 |
| Calhoun | 7 | 528 400 | 18 092 623 | 74.3 | Russell | 37 | 64 923 | 23 462 305 | 96.4 |
| Morgan | 8 | 449 258 | 18 541 881 | 76.2 | Barbour | 38 | 59 476 | 23 521 781 | 96.6 |
| Geneva | 9 | 403 514 | 18 945 395 | 77.8 | Franklin | 39 | 57 317 | 23 579 098 | 96.9 |
| Tuscaloosa..... | 10 | 391 954 | 19 337 349 | 79.4 | Escambia | 40 | 56 966 | 23 636 064 | 97.1 |
| Etowah | 11 | 332 968 | 19 670 317 | 80.8 | Chambers | 41 | 45 278 | 23 681 342 | 97.3 |
| Shelby | 12 | 330 654 | 20 000 971 | 82.2 | Chilton | 42 | 44 582 | 23 725 924 | 97.5 |
| Baldwin | 13 | 283 150 | 20 284 121 | 83.3 | Pickens | 43 | 44 519 | 23 770 443 | 97.6 |
| Colbert | 14 | 277 846 | 20 561 967 | 84.5 | Tallapoosa | 44 | 44 077 | 23 814 520 | 97.8 |
| Covington | 15 | 266 477 | 20 828 444 | 85.6 | Elmore | 45 | 43 052 | 23 857 572 | 98.0 |
| Dallas | 16 | 244 747 | 21 073 191 | 86.6 | Randolph | 46 | 40 263 | 23 897 835 | 98.2 |
| Walker | 17 | 219 134 | 21 292 325 | 87.5 | Fayette | 47 | 39 163 | 23 936 998 | 98.3 |
| Lee | 18 | 208 842 | 21 501 167 | 88.3 | Perry | 48 | 38 000 | 23 974 998 | 98.5 |
| Dale | 19 | 198 621 | 21 699 786 | 89.1 | Cherokee | 49 | 33 601 | 24 008 599 | 98.6 |
| Cullman | 20 | 183 271 | 21 883 059 | 89.9 | Choctaw | 50 | 32 280 | 24 040 879 | 98.8 |
| Lauderdale | 21 | 155 221 | 22 038 280 | 90.5 | Clarke | 51 | 28 467 | 24 069 346 | 98.9 |
| De Kalb | 22 | 153 193 | 22 191 473 | 91.2 | Macon | 52 | 23 389 | 24 092 735 | 99.0 |
| Talladega | 23 | 106 501 | 22 297 974 | 91.6 | Sumter | 53 | 23 275 | 24 116 010 | 99.1 |
| Pike | 24 | 106 451 | 22 404 425 | 92.0 | Lawrence | 54 | 23 001 | 24 139 011 | 99.2 |
| Marengo | 25 | 99 723 | 22 504 148 | 92.4 | Hale | 55 | 22 122 | 24 161 133 | 99.3 |
| Butler | 26 | 95 244 | 22 599 392 | 92.8 | Greene | 56 | 18 816 | 24 179 949 | 99.3 |
| Winston | 27 | 95 100 | 22 694 492 | 93.2 | Washington | 57 | 17 784 | 24 197 733 | 99.4 |
| Henry | 28 | 88 679 | 22 783 171 | 93.6 | Conecuh | 58 | 17 750 | 24 215 483 | 99.5 |
| St. Clair | 29 | 85 760 | 22 868 931 | 93.9 | Bullock | 59 | 16 996 | 24 232 479 | 99.5 |
| Crenshaw | 30 | 82 564 | 22 951 495 | 94.3 | Wilcox | 60 | 16 770 | 24 249 249 | 99.6 |
| | | | | | Bibb | 61 | 14 597 | 24 263 846 | 99.7 |
| | | | | | Autauga | 62 | 13 576 | 24 277 422 | 99.7 |
| | | | | | Lamar | 63 | 11 237 | 24 288 659 | 99.8 |
| | | | | | Coosa | 64 | 10 545 | 24 299 204 | 99.8 |
| | | | | | Cleburne | 65 | 5 413 | 24 304 617 | 99.8 |
| | | | | | Clay | (X) | (D) | (X) | (X) |
| | | | | | Lowndes | (X) | (D) | (X) | (X) |

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1987 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1987 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1986.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

WHOLESALE TRADE—GEOGRAPHIC AREA SERIES

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual.¹ There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for wholesale trade are within SIC major groups 501, 503, 504, 506, 508, 509, 513, 515, 516, and 519. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in tables 3 and 4 of this publication.

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).²

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

²Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the wholesale trade report, Miscellaneous Subjects (WC87-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at any time during the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1987 and 1986 inventories—Inventories consist of stocks of merchandise for sale at the end of 1987 and 1986. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1987 and 1986 inventories LIFO composition will be published in the 1987 Census of Wholesale Trade Miscellaneous Subjects report (WC87-S-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes, or withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments— Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data in this report do not include auxiliary establishments. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose or marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 and 1987 SIC Manuals. Establishments were classified into 1972 SIC based kinds-of-business that were detailed enough to provide a direct conversion to a 1987 SIC based kind of business. Each establishment, therefore, has both a 1972 and a 1987 SIC based kind of business which greatly simplifies tabulations

of bridge tables and comparison tables in this publication. All other State tables and all substate geographic tables use the 1987 SIC based classifications.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1987 Census of Wholesale Trade report, Commodity Line Sales (WC87-S-3). Descriptions of the 1987 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobiles and motorcycles
2. Buses and recreational vehicles
3. Light trucks (14,000 lb or less)
4. Medium and heavy trucks (Over 14,000 lb)

Motor vehicle supplies and new parts (SIC 5013)—Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors

- a. Motor vehicle supplies and new parts—warehouse distributors (without machine shop).
- b. Motor vehicle supplies and new parts—warehouse distributors (with machine shop).
2. Motor vehicle supplies and new parts—jobbers
 - a. Motor vehicle supplies and new parts—jobbers (without machine shop).
 - b. Motor vehicle supplies and new parts—jobbers (with machine shop).
3. Petroleum products marketing equipment

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015)—Establishments primarily engaged in the distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bed-springs, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Homefurnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.
2. Linens, domestics, draperies and curtains.
3. Floor coverings.
4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood, millwork, and wood panels

Brick, Stone, and Related Construction Materials (SIC 5032)—Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

Roofing, Siding, and Insulation Materials (SIC 5033)—Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.
2. Other construction materials.

Professional and Commercial Equipment and Supplies (SIC 504)

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044)—Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry Group 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045)—Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently also may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
2. Computer software (prepackaged, off-the-shelf).

Commercial Equipment, n.e.c. (SIC 5046)—Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047)—Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment
2. Dental supplies

Ophthalmic Goods (SIC 5048)—Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049)—Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.
2. Other professional equipment and supplies. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing semifinished metal products; except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metal sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or

mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household nonelectronic laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, and other household sound or video equipment are classified in Industry 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082)—Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.

6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)— Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and drycleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.

3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and Recreational Goods and Supplies (SIC 5091)—Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092)—Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

Jewelry, watches, precious stones, and precious metals. (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.

3. General merchandise—durable.
4. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drugs proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.),

and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods
 - a. Piece goods-jobbers
 - b. Piece goods-converters
2. Notions and other dry goods

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general line wholesalers.

Packaged frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, Except Dried or Canned (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry

does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

Poultry and poultry products (SIC 5144)— Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

Confectionery (SIC 5145)— Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162)—Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine.

Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in the wholesaling of crude petroleum and petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
 - a. Petroleum bulk stations, except LP
 - b. Petroleum bulk terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale, but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and

other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192)—Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193)—Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise-nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in

retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 CENSUS OF DISTRIBUTIVE TRADES

OMB APPROVAL NO. 0607-0628; EXPIRES 06/89

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, IN 47134

DUE DATE: FEBRUARY 15, 1988

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

NOTE — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

084 1 ☐ YES
2 ☐ NO — Enter current EI No. (9 digits)

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES
2 ☐ NO
3 ☐ No legal boundaries
4 ☐ Don't know

c. Type of municipality where physically located

098 1 ☐ City, village, or borough
2 ☐ Town or township
3 ☐ Other or don't know

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

Number of months

a. How many months during 1987 did this firm or organization actively operate this establishment?

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

Figures only

001 1 ☐ In operation
2 ☐ Temporarily or seasonally inactive
3 ☐ Cessed operation — Give date
4 ☐ Sold or leased to another operator — Give date at right AND enter name, etc., below

Month Day Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

003 1 ☐ Individual proprietorship
2 ☐ Partnership
3 ☐ Cooperative association (taxable)
4 ☐ Cooperative association (tax-exempt)
5 ☐ Governmental — Specify
6 ☐ Corporation (Do not mark if any form of cooperative association.)
7 ☐ Other — Specify

Item 5 — INVENTORIES

a. Did you have inventories at the end of 1986 or 1987?

110 1 ☐ YES — Complete the remainder of the item 2 ☐ NO — SKIP to item 6

b. Are inventories of this establishment subject to the last-in, first-out (LIFO) method of valuation?

120 1 ☐ YES — Use the sum of the LIFO amount plus the LIFO reserve for items c and d(2) 2 ☐ NO — Complete only line c

End of 1987 End of 1986

Mil. Thou. Dol. Mil. Thou. Dol.

c. Total inventories

045

047

d. LIFO users report the following for line (a):

111

121

(1) Amount not subject to LIFO costing

112

122

(2) Amount subject to LIFO costing (gross)

113

123

e. Report the following applicable to line d(2):

114

124

(1) Amount of the LIFO reserve

115

125

(2) LIFO value of the line d(2) (net)

116

126

NOTE — The sum of lines d(1), e(1), and e(2) should equal line c.

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Examples: If a figure is \$1,125,628, report either

• **PREFERRED** Acceptable

Mil. (000) Thou. (00) Dol. (000)

1 125 628

Item 6 — DOLLAR VOLUME OF BUSINESS IN 1987

a. Sales of merchandise and other operating receipts (including the gross selling value of business conducted for the account of others)

Mil. Thou. Dol.

018

b. Did this establishment sell merchandise for the account of others on a commission or brokerage basis?

100

1 ☐ YES — Go to c
2 ☐ NO — SKIP to e

c. Gross selling value of business conducted on a commission or brokerage basis for the account of others (include in item 6a)

Mil. Thou. Dol.

181

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

102

NOTE — If this is the only establishment of this firm skip to item 7.

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States?

Percent

103

f. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a)

Mil. Thou. Dol.

105

Item 7 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

Mil. Thou. Dol.

030

(1) Total ANNUAL payroll

031

(2) FIRST QUARTER payroll (Jan.—Mar.)

032

b. Employment in 1987
Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)

Number

033

Item 8 — EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1987.

Number

130

a. Selling

131

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

132

c. Central administrative and auxiliary

133

d. Manufacturing

134

e. Other — Specify

135

f. TOTAL — Sum of lines a through e should equal item 7b

136

Item 9 — OPERATING EXPENSES

TOTAL 1987 operating expenses, including payroll but excluding cost of goods sold and interest expenses.

Mil. Thou. Dol.

040

Item 10 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1987 sales (item 6a) to each of the customer classes listed.

Report in whole percents

140

a. To farmers (for farm use)

141

b. To builders and contractors

142

c. Export sales

143

d. To retailers and repair shops

144

e. To wholesale establishments

145

f. To household consumers and individual users

146

g. To industrial users (manufacturing and mining)

147

h. To institutional, commercial, and professional users

148

i. To governmental bodies (federal, state, and local)

149

j. TOTAL — Sum of lines a through i should add to 100%

100%

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2

| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|---|-----------------------------|-------|----------------|---|--|--|--|--|---|-------------------------------------|------|-------|------|----------|-----------------------------|------|------|-------|------|----------------|--|-----|--|-------|-------|--|--|--|--|---|------------------------------|--|--|-----|-----------------|------------|---|--|--|----------------|------|-------|------|----------|
| Item 11 — TYPE OF OPERATION Mark (X) the ONE box which best describes the basis on which the MAJOR portion of your business was conducted in 1987. | | | | | b. Does this company own or control any other company or companies? 098 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO | | | | | ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE EI No. (9 digits) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| a. Merchant (buying and selling on own account) 060 (1) Importer <input type="checkbox"/> 12 (2) Exporter <input type="checkbox"/> 13 (3) Merchant <input type="checkbox"/> 11 b. Manufacturers' sales branches and offices <input type="checkbox"/> 20 c. Agent, broker, commission merchant (1) Auction company <input type="checkbox"/> 41 (2) Broker (representing buyers or sellers) <input type="checkbox"/> 42 (3) Commission merchant <input type="checkbox"/> 43 (4) Import agent <input type="checkbox"/> 44 (5) Export agent <input type="checkbox"/> 45 (6) Manufacturers' agent <input type="checkbox"/> 46 | | | | | c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) at the end of 1987? → Number 079 | | | | | If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format on a separate sheet if necessary. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Item 12 — KIND OF BUSINESS Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1987. 070 (Categories appropriate to individual form) | | | | | <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="3" style="width: 5%;">1</td> <td style="width: 75%;">NAME, ADDRESS, AND ZIP CODE</td> <td style="width: 5%;">1987</td> <td style="width: 10%;">Mil.</td> <td style="width: 10%;">Thou.</td> <td style="width: 10%;">Dol.</td> </tr> <tr> <td></td> <td></td> <td>081</td> <td></td> <td></td> </tr> <tr> <td>Sales</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td>KIND-OF-BUSINESS DESCRIPTION</td> <td></td> <td></td> <td>088</td> <td></td> </tr> <tr> <td></td> <td>TYPE OF OPERATION (Choose from item 11)</td> <td></td> <td></td> <td>Census use 089</td> <td></td> </tr> </table> | | | | | | | | | | 1 | NAME, ADDRESS, AND ZIP CODE | 1987 | Mil. | Thou. | Dol. | | | 081 | | | Sales | | | | | | KIND-OF-BUSINESS DESCRIPTION | | | 088 | | | TYPE OF OPERATION (Choose from item 11) | | | Census use 089 | | | | |
| 1 | NAME, ADDRESS, AND ZIP CODE | 1987 | Mil. | Thou. | Dol. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | 081 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Sales | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | KIND-OF-BUSINESS DESCRIPTION | | | 088 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | TYPE OF OPERATION (Choose from item 11) | | | Census use 089 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Item 13 — COMMODITY LINES Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below). Report the fair sales value of merchandise marketed under capital, finance, or full payout leases and report the rental receipts derived in 1987 from merchandise under operating leases. | | | | | <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="4" style="width: 15%; text-align: center; vertical-align: middle;">HOW TO REPORT PERCENTS</td> <td style="width: 25%;">If figure is 38.78% of total sales:</td> <td style="width: 10%;">Mil.</td> <td style="width: 10%;">Thou.</td> <td style="width: 10%;">Dol.</td> <td style="width: 10%;">Per-cent</td> </tr> <tr> <td>• Report whole percents</td> <td></td> <td></td> <td></td> <td>39</td> </tr> <tr> <td>Not acceptable</td> <td></td> <td></td> <td></td> <td>38.78</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table> | | | | | HOW TO REPORT PERCENTS | If figure is 38.78% of total sales: | Mil. | Thou. | Dol. | Per-cent | • Report whole percents | | | | 39 | Not acceptable | | | | 38.78 | | | | | | <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td rowspan="2" style="width: 25%;">Commodity lines</td> <td rowspan="2" style="width: 5%;">Census use</td> <td colspan="4" style="text-align: center;">Estimated sales during 1987</td> </tr> <tr> <td style="width: 10%;">Mil.</td> <td style="width: 10%;">Thou.</td> <td style="width: 10%;">Dol.</td> <td style="width: 10%;">Per-cent</td> </tr> </table> | | | | | Commodity lines | Census use | Estimated sales during 1987 | | | | Mil. | Thou. | Dol. | Per-cent |
| HOW TO REPORT PERCENTS | If figure is 38.78% of total sales: | Mil. | Thou. | Dol. | Per-cent | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | • Report whole percents | | | | 39 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Not acceptable | | | | 38.78 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Commodity lines | Census use | Estimated sales during 1987 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | Mil. | Thou. | Dol. | Per-cent | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| NOTE Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero. | | | | | Please attach a separate sheet for any explanations that may be essential in understanding your reported data. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION a. Is this company owned or controlled by another company? 097 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO | | | | | ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE EI No. (9 digits) | | | | | Item 15 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Period covered by this report → FROM: Mo. Year TO: Mo. Year | | | | | Name of person to contact regarding this report — Print or type | | | | | Telephone → Area code Number Extension | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Signature of authorized person | | | | | Date | | | | | REMARKS — Please use this space for any explanations that may be essential in understanding your reported data. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

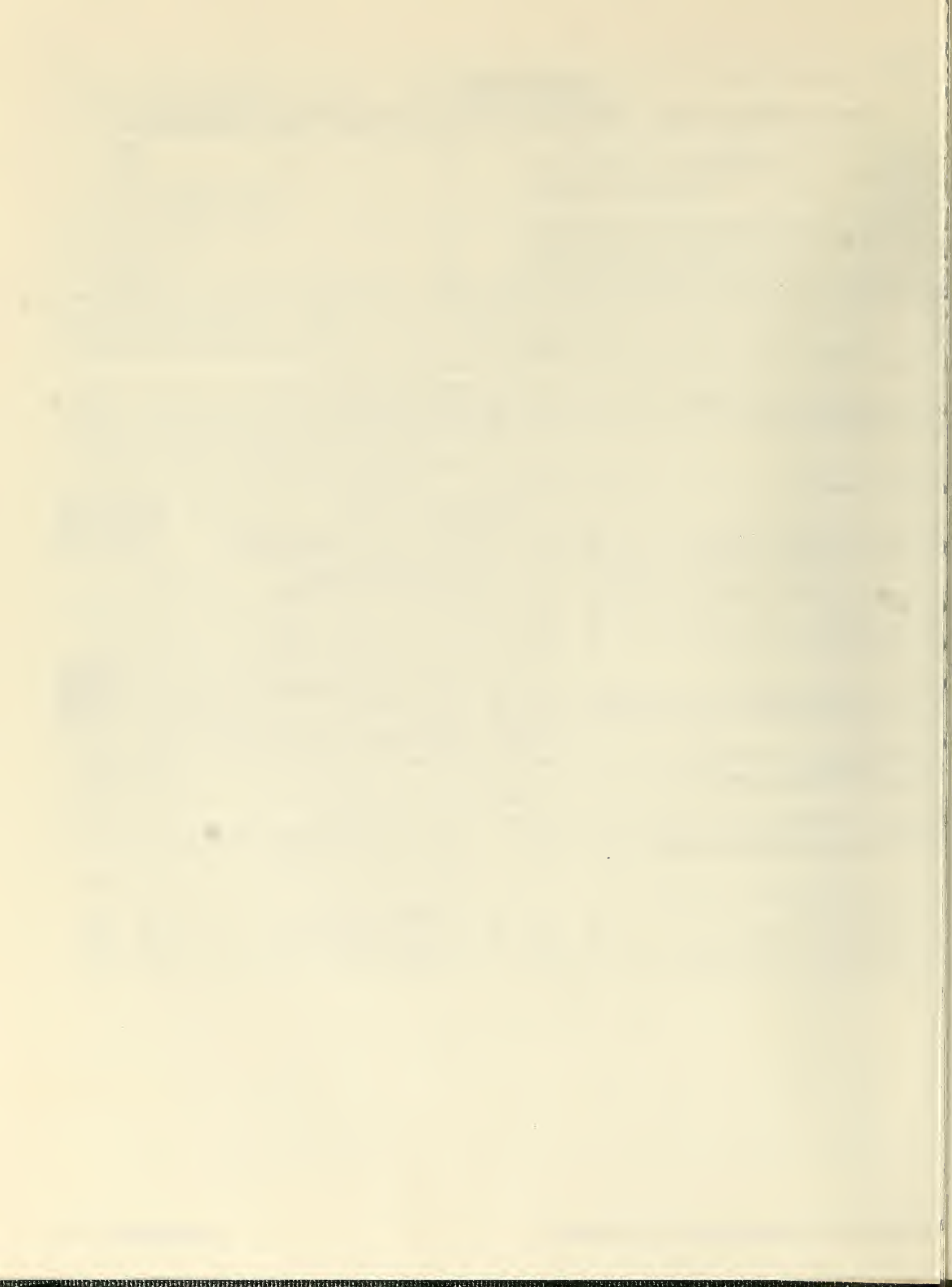
APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

| 1987 SIC code | Title | Standard form CB- | Short form CB- | 1987 SIC code | Title | Standard form CB- | Short form CB- |
|-------------------------|---|----------------------|-------------------|---------------------------|--|----------------------|-------------------|
| DURABLE GOODS | | | | DURABLE GOODS—Con. | | | |
| 501 | Motor vehicles and motor vehicle parts and supplies: | | | 509 | Miscellaneous durable goods: | | |
| 5012 | Automobiles and other motor vehicles | 5012 | 5003 | 5091 | Sporting and recreational goods and supplies | 5041 | 5003 |
| 5013 | Motor vehicle supplies and new parts | 5013 | 5003 | 5092 | Toys and hobby goods and supplies | 5041 | 5003 |
| 5014 | Tires and tubes | 5013 | 5003 | 5093 | Scrap and waste materials | 5093 | 5003 |
| 5015 | Motor vehicle parts, used | 5013 | 5003 | 5094 | Jewelry, watches, precious stones, and precious metals | 5094 | 5003 |
| | | | | 5099 | Durable goods, n.e.c. | 5099 | 5003 |
| NONDURABLE GOODS | | | | NONDURABLE GOODS | | | |
| 502 | Furniture and home furnishings: | | | 511 | Paper and paper products: | | |
| 5021 | Furniture | 5021 | 5001 | 5111 | Printing and writing paper | 5111 | 5102 |
| 5023 | Home furnishings | 5021 | 5001 | 5112 | Stationery and office supplies | 5111 | 5102 |
| 503 | Lumber and other construction materials: | | | 5113 | Industrial and personal service paper | 5111 | 5102 |
| 5031 | Lumber, plywood, millwork, and wood panels | 5031 | 5001 | 512 | Drugs, drug proprietaries, and druggists' sundries: | | |
| 5032 | Brick, stone, and related construction materials | 5031 | 5001 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 5122 | 5102 |
| 5033 | Roofing, siding, and insulation materials | 5031 | 5001 | | | | |
| 5039 | Construction materials, n.e.c. | 5031 | 5001 | 513 | Apparel, piece goods, and notions: | | |
| 504 | Professional and commercial equipment and supplies: | | | 5131 | Piece goods, notions, and other dry goods | 5133 | 5102 |
| 5043 | Photographic equipment and supplies | 5041 | 5003 | 5136 | Men's and boys' clothing and furnishings | 5136 | 5102 |
| 5044 | Office equipment | 5081 | 5002 | 5137 | Women's, children's and infants' clothing and accessories | 5136 | 5102 |
| 5045 | Computers and computer peripheral equipment and software | 5081 | 5002 | 5139 | Footwear | 5136 | 5102 |
| 5046 | Commercial equipment, n.e.c. | 5081 | 5002 | 514 | Groceries and related products: | | |
| 5047 | Medical, dental, and hospital equipment and supplies | 5086 | 5002 | 5141 | Groceries, general line | 5141 | 5101 |
| 5048 | Ophthalmic goods | 5086 | 5002 | 5142 | Packaged frozen foods | 5142 | 5101 |
| 5049 | Professional equipment and supplies, n.e.c. | 5086 | 5002 | 5143 | Dairy products, except dried or canned | 5143 | 5101 |
| 505 | Metals and minerals, except petroleum: | | | 5144 | Poultry and poultry products | 5144 | 5101 |
| 5051 | Metals service centers and offices | 5051 | 5003 | 5145 | Confectionery | 5145 | 5101 |
| 5052 | Coal and other minerals and ores | 5052 | 5003 | 5146 | Fish and seafoods | 5146 | 5101 |
| 506 | Electrical goods: | | | 5147 | Meats and meat products | 5147 | 5101 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 5063 | 5001 | 5148 | Fresh fruits and vegetables | 5148 | 5101 |
| 5064 | Electrical appliances, television and radio sets | 5063 | 5001 | 5149 | Groceries and related products, n.e.c. | 5141 | 5101 |
| 5065 | Electronic parts and equipment, n.e.c. | 5063 | 5001 | 515 | Farm-product raw materials: | | |
| 507 | Hardware, and plumbing and heating equipment and supplies: | | | 5153 | Grain and field beans | 5152 | 5103 |
| 5072 | Hardware | 5072 | 5001 | 5154 | Livestock | 5154 | 5103 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 5072 | 5001 | 5159 | Farm-product raw materials, n.e.c. | 5152 | 5103 |
| 5075 | Warm air heating and air-conditioning equipment and supplies | 5072 | 5001 | 516 | Chemicals and allied products: | | |
| 5078 | Refrigeration equipment and supplies | 5072 | 5001 | 5162 | Plastics materials and basic forms and shapes | 5161 | 5102 |
| 508 | Machinery, equipment, and supplies: | | | 5169 | Chemicals and allied products, n.e.c. | 5161 | 5102 |
| 5082 | Construction and mining (except petroleum) machinery and equipment | 5082 | 5002 | 517 | Petroleum and petroleum products: | | |
| 5083 | Farm and garden machinery and equipment | 5083 | 5002 | 5171 | Petroleum bulk stations and terminals | 5171 | 1NA |
| 5084 | Industrial machinery and equipment | 5084 | 5002 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 5171 | 1NA |
| 5085 | Industrial supplies | 5085 | 5002 | 518 | Beer, wine, and distilled alcoholic beverages: | | |
| 5087 | Service establishment equipment and supplies | 5087 | 5002 | 5181 | Beer and ale | 5181 | 5103 |
| 5088 | Transportation equipment and supplies, except motor vehicles | 5088 | 5002 | 5182 | Wine and distilled alcoholic beverages | 5181 | 5103 |
| | | | | 519 | Miscellaneous nondurable goods: | | |
| | | | | 5191 | Farm supplies | 5191 | 5102 |
| | | | | 5192 | Books, periodicals, and newspapers | 5199 | 5102 |
| | | | | 5193 | Flowers, nursery stock, and florists' supplies | 5199 | 5102 |
| | | | | 5194 | Tobacco and tobacco products | 5194 | 5102 |
| | | | | 5198 | Paints, varnishes, and supplies | 5198 | 5102 |
| | | | | 5199 | Nondurable goods, n.e.c. | 5199 | 5102 |

¹Petroleum wholesalers were all sent form CB-5171.



APPENDIX D. Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

ALABAMA

Anniston, AL MSA

Calhoun County, AL

Birmingham, AL MSA

Blount County, AL

Jefferson County, AL

St. Clair County, AL

Shelby County, AL

Walker County, AL

Columbus, GA-AL MSA

Russell County, AL

Chattahoochee County, GA

Muscogee County, GA

Dothan, AL MSA

Dale County, AL

Houston County, AL

Florence, AL MSA

Colbert County, AL

Lauderdale County, AL

Gadsden, AL MSA

Etowah County, AL

Huntsville, AL MSA

Madison County, AL

Mobile, AL MSA

Baldwin County, AL

Mobile County, AL

Montgomery, AL MSA

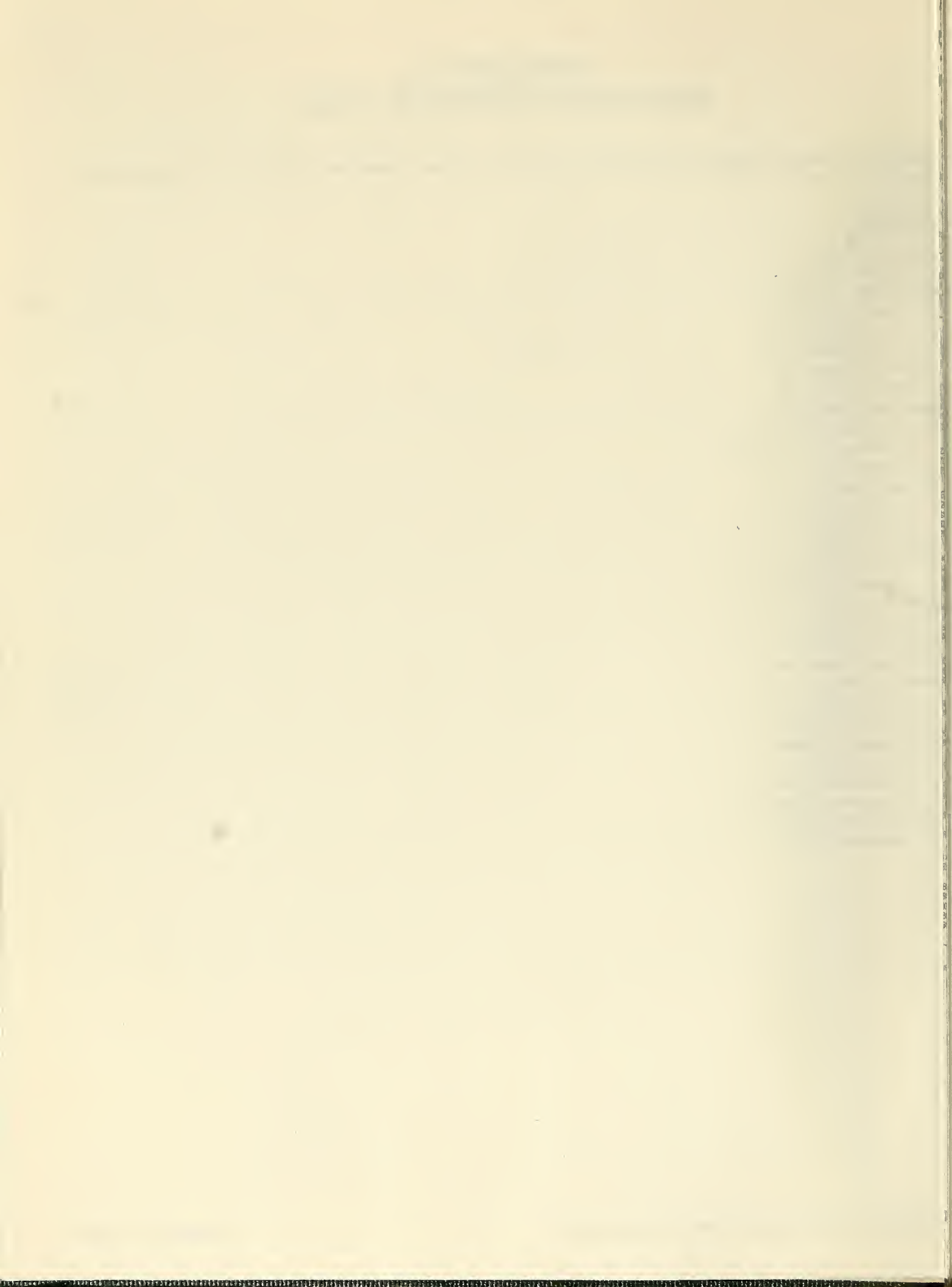
Autauga County, AL

Elmore County, AL

Montgomery County, AL

Tuscaloosa, AL MSA

Tuscaloosa County, AL



APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

| 1987 SIC code | Kind of business | Percent of sales†— | | 1987 SIC code | Kind of business | Percent of sales†— | |
|---------------------|---|--------------------------------------|------------|---------------------|--|--------------------------------------|------------|
| | | From administra- tive records¹ | Estimated² | | | From administra- tive records¹ | Estimated² |
| | Wholesale trade ----- | 0 | 0 | | Wholesale trade—Con. | | |
| 50 | Durable goods ----- | 0 | 0 | 50 | Durable goods—Con. | | |
| 501 | Motor vehicles and motor vehicle parts and supplies ----- | 1 | 0 | 509 | Miscellaneous durable goods ----- | 1 | 1 |
| 5012 | Automobiles and other motor vehicles ----- | 1 | 0 | 5091 | Sporting and recreational goods and supplies ----- | 0 | 0 |
| 5013 | Motor vehicle supplies and new parts ----- | 1 | 0 | 5092 | Toys and hobby goods and supplies ----- | 0 | 1 |
| 5014 | Tires and tubes ----- | 0 | 1 | 5093 | Scrap and waste materials ----- | 0 | 0 |
| 5015 | Motor vehicle parts, used ----- | 2 | 1 | 5094 | Jewelry, watches, precious stones, and precious metals ----- | 1 | 1 |
| | | | | 5099 | Durable goods, n.e.c. ----- | 2 | 1 |
| 502 | Furniture and home furnishings ----- | 0 | 0 | 51 | Nondurable goods ----- | 0 | 0 |
| 5021 | Furniture ----- | 1 | 0 | 511 | Paper and paper products ----- | 0 | 0 |
| 5023 | Home furnishings ----- | 0 | 0 | 5111 | Printing and writing paper ----- | 0 | 0 |
| | | | | 5112 | Stationery and office supplies ----- | 0 | 0 |
| 503 | Lumber and other construction materials ----- | 0 | 0 | 5113 | Industrial and personal service paper ----- | 0 | 0 |
| 5031 | Lumber, plywood, millwork, and wood panels ----- | 1 | 0 | 512 | Drugs, drug proprietaries, and druggists' sundries ----- | 0 | 0 |
| 5032 | Brick, stone, and related construction materials ----- | 0 | 1 | 5122 | Drugs, drug proprietaries, and druggists' sundries ----- | 0 | 0 |
| 5033 | Roofing, siding, and insulation materials ----- | 1 | 0 | | | | |
| 5039 | Construction materials, n.e.c. ----- | 1 | 0 | 513 | Apparel, piece goods, and notions ----- | 1 | 1 |
| 504 | Professional and commercial equipment and supplies ----- | 0 | 0 | 5131 | Piece goods, notions, and other dry goods ----- | 0 | 0 |
| 5043 | Photographic equipment and supplies ----- | 0 | 0 | 5136 | Men's and boys' clothing and furnishings ----- | 4 | 1 |
| 5044 | Office equipment ----- | 1 | 1 | 5137 | Women's, children's and infants' clothing and accessories ----- | 0 | 1 |
| 5045 | Computers and computer peripheral equipment and software ----- | 0 | 1 | 5139 | Footwear ----- | 0 | 1 |
| 5046 | Commercial equipment, n.e.c. ----- | 0 | 0 | 514 | Groceries and related products ----- | 0 | 0 |
| 5047 | Medical, dental, and hospital equipment and supplies ----- | 0 | 0 | 5141 | Groceries, general line ----- | 0 | 0 |
| 5048 | Ophthalmic goods ----- | 3 | 0 | 5142 | Packaged frozen foods ----- | 0 | 0 |
| 5049 | Professional equipment and supplies, n.e.c. ----- | 1 | 2 | 5143 | Dairy products, except dried or canned ----- | 0 | 0 |
| | | | | 5144 | Poultry and poultry products ----- | 0 | 0 |
| 505 | Metals and minerals, except petroleum ----- | 0 | 0 | 5145 | Confectionery ----- | 0 | 1 |
| 5051 | Metals service centers and offices ----- | 0 | 0 | 5146 | Fish and seafoods ----- | 1 | 0 |
| 5052 | Coal and other minerals and ores ----- | 0 | 0 | 5147 | Meats and meat products ----- | 0 | 0 |
| | | | | 5148 | Fresh fruits and vegetables ----- | 0 | 0 |
| | | | | 5149 | Groceries and related products, n.e.c. ----- | 0 | 0 |
| 506 | Electrical goods ----- | 0 | 0 | 515 | Farm-product raw materials ----- | 0 | 0 |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials ----- | 0 | 0 | 5153 | Grain and field beans ----- | 0 | 1 |
| 5064 | Electrical appliances, television and radio sets ----- | 0 | 0 | 5154 | Livestock ----- | 0 | 1 |
| 5065 | Electronic parts and equipment, n.e.c. ----- | 0 | 0 | 5159 | Farm-product raw materials, n.e.c. ----- | 0 | 0 |
| 507 | Hardware, and plumbing and heating equipment and supplies ----- | 0 | 0 | 516 | Chemicals and allied products ----- | 0 | 1 |
| 5072 | Hardware ----- | 0 | 0 | 5162 | Plastics materials and basic forms and shapes ----- | 0 | 0 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) ----- | 0 | 0 | 5169 | Chemicals and allied products, n.e.c. ----- | 0 | 1 |
| 5075 | Warm air heating and air-conditioning equipment and supplies ----- | 0 | 0 | 517 | Petroleum and petroleum products ----- | 0 | 0 |
| 5078 | Refrigeration equipment and supplies ----- | 0 | 1 | 5171 | Petroleum bulk stations and terminals ----- | 0 | 0 |
| 508 | Machinery, equipment, and supplies ----- | 0 | 1 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals ----- | 2 | 1 |
| 5082 | Construction and mining (except petroleum) machinery and equipment ----- | 1 | 0 | 518 | Beer, wine, and distilled alcoholic beverages ----- | 0 | 0 |
| 5083 | Farm and garden machinery and equipment ----- | 1 | 0 | 5181 | Beer and ale ----- | 0 | 0 |
| 5084 | Industrial machinery and equipment ----- | 0 | 1 | 5182 | Wine and distilled alcoholic beverages ----- | 0 | 0 |
| 5085 | Industrial supplies ----- | 0 | 1 | 519 | Miscellaneous nondurable goods ----- | 0 | 0 |
| 5087 | Service establishment equipment and supplies ----- | 1 | 1 | 5191 | Farm supplies ----- | 0 | 0 |
| 5088 | Transportation equipment and supplies, except motor vehicles ----- | 0 | 1 | 5192 | Books, periodicals, and newspapers ----- | 0 | 0 |
| | | | | 5193 | Flowers, nursery stock, and florists' supplies ----- | 0 | 1 |
| | | | | 5194 | Tobacco and tobacco products ----- | 0 | 0 |
| | | | | 5198 | Paints, varnishes, and supplies ----- | 0 | 1 |
| | | | | 5199 | Nondurable goods, n.e.c. ----- | 2 | 0 |

† Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.



APPENDIX F.

Geographic Notes

ALABAMA

Boaz is in Etowah and Marshall Counties.

Dothan is in Dale and Houston Counties.

Enterprise is in Coffee and Dale Counties.

Glencoe is in Calhoun and Etowah Counties.

Hoover is in Jefferson and Shelby Counties.

Huntsville is in Limestone and Madison Counties; it annexed into Limestone County in March 1986.

Leeds is in Jefferson, St. Clair, and Shelby Counties.

Madison is in Limestone and Madison Counties; it annexed into Limestone County in April 1986.

Oxford is in Calhoun and Talladega Counties.

Phenix City is in Lee and Russell Counties.

Piedmont is in Calhoun and Cherokee Counties; it annexed into Cherokee County in August 1984.

Prattville is in Autauga and Elmore Counties.

Southside is in Calhoun and Etowah Counties.

Sumlton is in Jefferson and Walker Counties.

Tallassee is in Elmore and Tallapoosa Counties.

Tarrant name was changed from Tarrant City in July 1984.

Winfield is in Fayette and Marion Counties.

APPENDIX G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business | Establishments in business-- | | | |
|---------------------|---------------------|---|------------------------------|--------------|----------------|--------------|
| | | | Any time during year | | At end of year | |
| | | | 1987 | 1982 | 1987 | 1982 |
| | | Wholesale trade | 6 626 | 6 190 | 6 249 | 5 913 |
| 50 | | Durable goods | 4 508 | 4 008 | 4 253 | 3 836 |
| 501 | | Motor vehicles and automotive parts and supplies | 803 | 814 | 751 | 777 |
| 5012 | 5012 | Automobiles and other motor vehicles | 143 | 148 | 138 | 140 |
| 5013 | | Automotive parts and supplies | 579 | 591 | 539 | 567 |
| | 5013 | Motor vehicle supplies and new parts | 505 | 550 | 470 | 531 |
| | 5015 pt. | Motor vehicle parts, used | 74 | 41 | 69 | 36 |
| 5014 | 5014 | Tires and tubes | 81 | 75 | 74 | 70 |
| 502 | | Furniture and homefurnishings | 176 | 123 | 161 | 118 |
| 5021 | 5021 | Furniture | 93 | 57 | 86 | 56 |
| 5023 | 5023 | Homefurnishings | 83 | 66 | 75 | 62 |
| 503 | | Lumber and other construction materials | 369 | 319 | 347 | 306 |
| 5031 | 5031 | Lumber, plywood, millwork, and wood panels | 203 | 167 | 192 | 160 |
| 5039 | | Construction materials, n.e.c. | 166 | 152 | 155 | 146 |
| | 5032 | Brick, stone, and related construction materials | 62 | 52 | 57 | 51 |
| | 5033 | Roofing, siding, and insulation materials | 38 | 32 | 37 | 29 |
| | 5039 | Construction materials, n.e.c. | 66 | 68 | 61 | 66 |
| 504 | | Sporting, recreational, photographic, and hobby goods, toys and supplies | 76 | 74 | 68 | 72 |
| 5041 | 5091 | Sporting and recreational goods and supplies | 55 | 51 | 49 | 51 |
| 5042 | 5092 | Toys and hobby goods and supplies | 13 | 16 | 12 | 15 |
| 5043 | 5043 | Photographic equipment and supplies | 8 | 7 | 7 | 6 |
| 505 | | Metals and minerals, except petroleum | 200 | 177 | 192 | 166 |
| 5051 | 5051 | Metals service centers and offices | 175 | 145 | 169 | 137 |
| 5052 | 5052 | Coal and other minerals and ores | 25 | 32 | 23 | 29 |
| 506 | | Electrical goods | 463 | 379 | 446 | 359 |
| 5063 | | Electrical apparatus and equipment, wiring supplies, and construction materials | 267 | 224 | 257 | 214 |
| | 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 232 | - | 224 | - |
| | 5065 pt. | Electronic parts and equipment, n.e.c. | 6 | - | 6 | - |
| | 5084 pt. | Industrial machinery and equipment | 29 | - | 27 | - |
| 5064 | 5064 | Electrical appliances, television and radio sets | 47 | 37 | 45 | 36 |
| 5065 | 5065 pt. | Electronic parts and equipment, n.e.c. | 149 | 118 | 144 | 109 |
| 507 | | Hardware, and plumbing and heating equipment and supplies | 338 | 314 | 327 | 303 |
| 5072 | 5072 | Hardware | 109 | 104 | 108 | 102 |
| 5074 | 5074 | Plumbing and heating equipment and supplies (hydronics) | 110 | 100 | 105 | 98 |
| 5075 | 5075 | Warm air heating and air-conditioning equipment and supplies | 95 | 90 | 92 | 83 |
| 5078 | 5078 | Refrigeration equipment and supplies | 24 | 20 | 22 | 20 |
| 508 | | Machinery, equipment, and supplies | 1 679 | 1 433 | 1 592 | 1 376 |
| 5081 | | Commercial machines and equipment | 408 | 297 | 392 | 280 |
| | 5044 | Office equipment | 208 | - | 201 | - |
| | 5045 | Computers and computer peripheral equipment and software | 138 | - | 132 | - |
| | 5046 | Commercial equipment, n.e.c. | 62 | 66 | 59 | 61 |
| 5082 | 5082 | Construction and mining (except petroleum) machinery and equipment | 98 | 100 | 92 | 96 |
| 5083 | 5083 | Farm and garden machinery and equipment | 180 | 204 | 170 | 194 |
| 5084 | 5084 pt. | Industrial machinery and equipment | 360 | 290 | 339 | 276 |
| 5085 | 5085 | Industrial supplies | 313 | 272 | 297 | 269 |
| 5086 | | Professional equipment and supplies | 159 | 143 | 149 | 137 |
| | 5047 | Medical, dental, and hospital equipment and supplies | 98 | 77 | 94 | 76 |
| | 5048 | Ophthalmic goods | 17 | 19 | 14 | 19 |
| | 5049 | Professional equipment and supplies, n.e.c. | 44 | 47 | 41 | 42 |
| 5087 | 5087 | Service establishment equipment and supplies | 135 | 94 | 131 | 92 |
| 5088 | 5088 | Transportation equipment and supplies, except motor vehicles | 26 | 33 | 22 | 32 |
| 509 | | Miscellaneous durable goods | 404 | 375 | 369 | 359 |
| 5093 | 5093 | Scrap and waste materials | 141 | 147 | 134 | 136 |
| 5094 | 5094 | Jewelry, watches, precious stones, and precious metals | 53 | 32 | 45 | 31 |
| 5099 | 5099 pt. | Durable goods, n.e.c. | 210 | 196 | 190 | 192 |
| 51 | | Nondurable goods | 2 118 | 2 182 | 1 996 | 2 077 |
| 511 | | Paper and paper products | 181 | 176 | 173 | 168 |
| 5111 | 5111 | Printing and writing paper | 26 | 24 | 24 | 24 |
| 5112 | 5112 | Stationery and office supplies | 106 | 109 | 103 | 102 |
| 5113 | 5113 | Industrial and personal service paper | 49 | 43 | 46 | 42 |

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

| 1972 SIC code | 1987 SIC code | Kind of business | Establishments in business— | | | |
|---------------------|---------------------|--|-----------------------------|------|----------------|------|
| | | | Any time during year | | At end of year | |
| | | | 1987 | 1982 | 1987 | 1982 |
| 51 | | Nondurable goods—Con. | | | | |
| 512 | | Drugs, drug proprietaries, and druggists' sundries | 59 | 48 | 56 | 47 |
| 5122 | 5122 | Drugs, drug proprietaries, and druggists' sundries | 59 | 48 | 56 | 47 |
| 513 | | Apparel, piece goods, and notions | 99 | 82 | 93 | 78 |
| 5133 | 5131 pt. | Piece goods | 22 | 17 | 22 | 17 |
| 5134 | 5131 pt. | Notions and other dry goods | 12 | 13 | 12 | 12 |
| 5136 | 5136 | Men's and boys' clothing and furnishings | 26 | 24 | 24 | 23 |
| 5137 | 5137 | Women's, children's, and infants' clothing and accessories | 28 | 18 | 25 | 18 |
| 5139 | 5139 | Footware | 11 | 10 | 10 | 10 |
| 514 | | Groceries and related products | 464 | 478 | 420 | 454 |
| 5141 | 5141 | Groceries, general line | 52 | 88 | 49 | 82 |
| 5142 | 5142 | Packaged frozen foods | 35 | 23 | 34 | 21 |
| 5143 | 5143 | Dairy products, except dried or canned | 44 | 47 | 38 | 45 |
| 5144 | 5144 | Poultry and poultry products | 29 | 30 | 21 | 28 |
| 5145 | 5145 | Confectionery | 44 | 41 | 41 | 36 |
| 5146 | 5148 | Fish and seafoods | 46 | 29 | 40 | 28 |
| 5147 | 5147 | Meats and meat products | 35 | 39 | 32 | 37 |
| 5148 | 5148 | Fresh fruits and vegetables | 51 | 63 | 45 | 62 |
| 5149 | 5149 | Groceries and related products, n.e.c. | 128 | 118 | 120 | 115 |
| 515 | | Farm-product raw materials | 148 | 160 | 137 | 158 |
| 5152 | 5159 pt. | Cotton | 15 | 17 | 15 | 17 |
| 5153 | 5153 | Grain and field beans | 57 | 63 | 53 | 63 |
| 5154 | 5154 | Livestock | 50 | 61 | 46 | 60 |
| 5159 | 5159 pt. | Farm-product raw materials, n.e.c. | 26 | 19 | 23 | 18 |
| 516 | | Chemicals and allied products | 135 | 111 | 130 | 110 |
| 5161 | | Chemicals and allied products | 135 | 111 | 130 | 110 |
| | 5162 | Plastics materials and basic forms and shapes | 22 | 16 | 21 | 18 |
| | 5169 | Chemicals and allied products, n.e.c. | 113 | 95 | 109 | 94 |
| 517 | | Petroleum and petroleum products | 344 | 435 | 333 | 400 |
| 5171 | 5171 | Petroleum bulk stations and terminals | 263 | 298 | 256 | 279 |
| 5172 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals | 81 | 137 | 77 | 121 |
| 518 | | Beer, wine, and distilled alcoholic beverages | 69 | 70 | 67 | 66 |
| 5181 | 5181 | Beer and ale | 54 | 66 | 53 | 82 |
| 5182 | 5182 | Wine and distilled alcoholic beverages | 15 | 4 | 14 | 4 |
| 519 | | Miscellaneous nondurable goods | 619 | 622 | 587 | 596 |
| 5191 | 5191 | Farm supplies | 332 | 364 | 311 | 348 |
| 5194 | 5194 | Tobacco and tobacco products | 28 | 33 | 26 | 33 |
| 5198 | 5198 | Paints, varnishes and supplies | 47 | 53 | 43 | 51 |
| 5199 | | Nondurable goods, n.e.c. | 212 | 172 | 207 | 164 |
| | 5099 pt. | Durable goods, n.e.c. | 10 | - | 9 | - |
| | 5192 | Books, periodicals, and newspapers | 40 | 26 | 39 | 25 |
| | 5193 | Flowers, nursery stock, and florists' supplies | 64 | 47 | 63 | 48 |
| | 5199 | Nondurable goods, n.e.c. | 98 | - | 96 | - |

APPENDIX H.

Changes in Wholesale Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

| 1987 SIC (used for 1987 census reports) | | 1972 SIC (used for 1972, 1977, and 1982 census reports) | |
|---|---|---|--|
| Code | Title | Code | Title |
| 5013 | Motor vehicle supplies and new parts..... | 5013 pt. | Automotive parts and supplies (except used) |
| 5015 | Motor vehicle parts, used..... | 5013 pt. | Used automotive parts, equipment and supplies (wholesale) |
| | | 5931 pt. | Used automotive parts, equipment and supplies (retail) |
| 5023 | Home furnishings ¹ | 5023 | Home furnishings ¹ |
| 5032 | Brick, stone, and related construction materials..... | 5039 | Construction materials, n.e.c. |
| 5033 | Roofing, siding, and insulation materials..... | | |
| 5039 | Construction materials, n.e.c. | | |
| 5044 | Office equipment..... | 5081 | Commercial machines and equipment |
| 5045 | Computers and computer peripheral equipment and software | | |
| 5046 | Commercial equipment, n.e.c. | | |
| 5047 | Medical, dental, and hospital equipment and supplies | 5086 | Professional equipment and supplies |
| 5048 | Ophthalmic goods..... | | |
| 5049 | Professional equipment and supplies, n.e.c. | | |
| 5063 | Electrical apparatus and equipment, wiring supplies, and construction materials | 5063 pt. | Electrical apparatus and equipment, wiring supplies, and construction materials ² |
| 5065 | Electronic parts and equipment, n.e.c. | 5065 | Electronic parts and equipment |
| | | 5063 pt. | Electrical apparatus and equipment, wiring supplies, and construction materials ³ |
| 5082 | Construction and mining (except petroleum) machinery and equipment ¹ | 5082 | Construction and mining machinery and equipment |
| 5084 | Industrial machinery and equipment | 5084 | Industrial machinery and equipment |
| | | 5063 pt. | Electrical apparatus and equipment, wiring supplies and construction materials ⁴ |
| 5091 | Sporting and recreational goods and supplies ¹ | 5041 | Sporting and recreational goods and supplies |
| 5092 | Toys and hobby goods and supplies ¹ | 5042 | Toys and hobby goods and supplies |
| 5094 | Jewelry, watches, precious stones, and precious metals ¹ | 5094 | Jewelry, watches, diamonds, and other precious stones ¹ |
| 5099 | Durable goods, n.e.c. | 5099 | Durable goods, n.e.c. |
| | | 5199 pt. | Nondurable goods, n.e.c. ⁵ |
| 5112 | Stationery and office supplies ¹ | 5112 | Stationery supplies ¹ |
| 5131 | Piece goods, notions, and other dry goods..... | 5133 | Piece goods (woven fabrics) |
| | | 5134 | Notions and other dry goods |
| 5142 | Packaged frozen foods ¹ | 5142 | Frozen foods ¹ |
| 5143 | Dairy products, except dried or canned ¹ | 5143 | Dairy products ¹ |
| 5153 | Grain and field beans ¹ | 5153 | Grain ¹ |
| 5159 | Farm-product raw materials, n.e.c. | 5152 | Cotton |
| | | 5159 | Farm-product raw materials, n.e.c. |
| 5162 | Plastics materials and basic forms and shapes | 5161 | Chemicals and allied products |
| 5169 | Chemicals and allied products, n.e.c. | | |
| 5192 | Books, periodicals, and newspapers..... | 5199 | Nondurable goods, n.e.c. ⁶ |
| 5193 | Flowers, nursery stock, and florists' supplies | | |
| 5199 | Nondurable goods, n.e.c. | | |

¹No change in content.

²Excluding electrical communications equipment now in SIC 5065 and electrical measuring and testing equipment now in SIC 5084.

³Electrical communications equipment part only, now in SIC 5065.

⁴Electrical measuring and testing equipment part only, now in SIC 5084.

⁵General merchandise, durable part only, now in SIC 5099.

⁶All of SIC 5199 except durable goods general merchandise wholesalers. In 1972, all general merchandise wholesalers were in SIC 5199, for 1987 general merchandise wholesalers selling primarily durable goods were moved to SIC 5099.

PUBLICATION PROGRAM

1987 CENSUS OF WHOLESALE TRADE

Publications of the 1987 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (WC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories for all establishments with payroll. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MSA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 also are shown by kind of business.

Subject series—4 reports (WC87-S-1 to 4)

The first report (WC87-S-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin,

value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC87-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC87-S-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Microfiche

Every final published report in the 1987 Census of Wholesale Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, these tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC87-S-3). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

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